

FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE



CHOOSE THE RIGHT PARTNER FOR GROWTH







CHAIRMAN'S STATEMENT

I am pleased to present the financial results for CBZ Holdings Limited and its subsidiaries, for the year ended 31 December 2018.

### Environment

According to the International Monetary Fund, global economic growth eased from 3.8% in 2017 to 3.7% in 2018 and growth in the

Sub-Saharan Africa region was estimated to have remained unchanged at 2.9% over the same period

On the domestic scene, the economy was estimated to grow by 4.0% in 2018, up from 3.7% in 2017, driven by the agriculture, mining and manufacturing sectors. In the manufacturing sector, capacity utilisation is estimated to have slightly increased from 45.1% in 2017 to 48.2% in 2018, driven by a number of Government interventions in support of the local manufacturers.

Despite the marginal improvements in the economic indicators, the country's full growth potential continued to be limited by weak sectoral linkages, shortages of foreign currency and general macroeconomic uncertainties. To address these challenges and unlock broad based growth, the Government embarked on macroeconomic reforms during the second half of 2018 through the launch of Transitional Stabilisation Program (TSP), which runs for the period October 2018 to December 2020. The TSP seeks to enhance fiscal prudence, curtail money supply growth and foster a market driven exchange rate framework

The official rate of inflation, year on year, increased noticeably from 3.5% to 42.1% with increased acceleration during the second half of the year. This was largely driven by currency weaknesses experienced during the same period. The year-on-year rate of inflation closed at record level of 42.1%, resulting in the average annual inflation rising from 0.9% in 2017 to 10.5% in 2018.

The average lending rates prevailing in the financial sector for individuals and corporates marginally increased from averages of 9.42% and 6.91% in 2017 to 9.50% and 7.12% in 2018 respectively. On the other hand, 1-month and 3-month deposit rates trended downwards, reflecting the generally high levels of local liquidity on the money market.

Despite the multicurrency system, the country continued to experience foreign currency shortages during the year with the Reserve Bank maintaining the foreign currency allocation system as part of measures to ensure that critical sectors and services received foreign currency for their import requirements. In October 2018, the Central Bank laid the roadmap for currency reforms by separating Nostro FCAs and RTGS FCAs, and eliminated commingling of funds.

Activity on the real estate market remained subdued, characterized by stagnant rentals, high rental arrears as well as rising construction and maintenance costs. In addition, due to currency uncertainties, property sellers either withdrew their properties from the market or reduced their preferred settlement methods.

The insurance sector experienced price disparities with sharp increases in premiums as insurers tried to keep up with the vulnerabilities

On the equities market, the all share index advanced by 46.2% to end the year at 146.24. The CBZH stock trended in line with the overall market, as reflected below



The primary role of the Board is to bring an independent view and provide oversight on the company. The Board also gives direction and sets targets for management whilst ensuring that a robust governance structure is in place and is effective. CBZ Holdings' and its Subsidiaries' Boards operated with adequate membership and benefited from the diversity of its Directors.

Mr Tafadzwa Nyamayi and Ms Tsitsi Mutasa were retired from the Board on 31 January 2018 and 1 June 2018 respectively. The Board wishes to express its utmost gratitude for their contributions. Two Independent Non-Executive Directors, Mr John Matorofa and Mr Malcolm John Hollingworth were appointed to the Board on 1 June 2018 and 1 September 2018 respectively.

Dr Blessing Mudayanhu also joined the Board as an Executive Director following his appointment as the Group Chief Executive Officer on 1 July 2018. I take this opportunity to wish him well as he leads the management team in taking the Group to the next level of growth.

The Group is committed to integrating social responsibility and environmental concerns in its business operations. During the period under review, key strides were achieved through the youth entrepreneurial programme and the CBZ International SME Indaba.

### Overview of the Group's performance. ne statistics below summarises the Group's performance for the year

	Audited December 2018	Audited December 2017
Key Financial Highlights	US\$m	US\$m
Profit after taxation	72.2	27.8
Total comprehensive income	75.2	29.7
Total assets	2,449.9	2,192.7
Total equity	315.8	309.7
Total deposits	2,079.2	1,853.7
Total advances	487.0	941.4
Other statistics		
Basic earnings per share (cents)	13.9	5.4
Non-interest income to total income (%)	54.2	52.2
Cost to income ratio (%)	59.7	63.9
Return on assets (%)	3.6	1.2
Return on equity (%)	23.1	9.0
Growth in deposits (YTD %)	12.2	4.3
Growth in advances (YTD %)	(48.3)	(6.5)
Growth in PAT (YOY %)	159.7	17.0

The Board has proposed the declaration of a final dividend of \$6 430 606. Having declared an interim dividend of \$2,589,740, this translates to an annual dividend of \$9 020 346, a 155.9% growth from prior year

The implementation of macroeconomic reforms and the liberalisation of the foreign exchange market at the back of foreign currency shortages and in the absence of meaningful foreign direct investments (FDI) and bilateral support, pose a short to medium term threat to the business operating environment. The continued improvement in the relationship with the international community will hopefully unlock the much needed foreign currency inflows and enhance the exploitation of vast opportunities that Zimbabwe offers. The Group remains committed to playing its role in contributing to the growth of the economy.

My appreciation goes to the valued clients of our various operations who remain the mainstay of our success. I also wish to thank fellow Directors from the Group Board, the Boards of Group Companies, Management and Staff for their dedication during the year and periods to come



25 April 2019

### **DIRECTORS' STATEMENT**

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Group and enable them to ensure that the financial statements comply with the Companies Act Chapter (24:03). They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities. Management reports to the Board, include a fair review of the development and performance of the business and the position of the Company and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that the Directors face.

The Group financial statements are required by Law and International Financial Reporting Standards (IFRS) to present fairly the financial position of the Group and its performance for that period. In preparation of the Group financial statements, the Directors are required to:

state whether they have been prepared in accordance with IFRS; and prepared on the going concern basis unless it is inappropriate to presume that the Group will continue in business; select suitable accounting policies and then apply them consistently; and

make judgements and estimates that are reasonable and prudent;

Compliance with Local Legislation

These financial results comply with the Companies Act (Chapter 24.03), Banking Act (Chapter 24:20), Insurance Act (Chapter 24:07); the Building Societies Act (Chapter 24:02), Securities Act (Chapter 24:25), Asset Management Act, and Statutory Instruments (SI 33/99, SI 62/99). Further, these financial results have been prepared to comply with the Statutory Instrument 33 of 2019, issued on 22 February 2019 and the guidance issued by the Public Accountants and Auditors Board (PAAB). Mainly, Statutory Instrument 33 of 2019 specified among other things, that for accounting and other purposes, all assets and liabilities that were immediately before the effective date valued in United States Dollars (other than assets and liabilities referred to in section 44C (2) of the Reserve Bank of Zimbabwe Act), shall on and after the effective date, (22 February 2019) be deemed to be values in RTGS dollars at a rate of one-to-one to the United States Dollar. This Statutory Instrument, based on the Directors interpretation, prescribes parity between the US Dollar and local currency as at 31 December 2018.

Compliance with IFRS
The financial results are based on statutory records that are maintained under the historical cost convention as modified by the revaluation of property, equipment, investment property and certain financial instruments stated at fair value. These results are prepared in order to comply with International Financial Reporting Standards Board (IASB), which include standards and interpretations approved by the IASB as well as International Accounting Standards (IAS) and Standing Interpretations Committee (SIC) interpretations issued under previous constitutions). In the previous reporting periods, the Group's financial results have complied in full with IFRSs, however, in 2018, only partial compliance has been achieved due to the need to comply with local legislation, specifically Statutory Instrument 33 of 2019. The Directors are of the view that the requirement to comply with the Statutory Instrument has created inconsistencies with International Accounting Standard (IAS) 21 (The Effects of Changes in Foreign Exchange Rates) as well as with the principles embedded in the IFRS Conceptual Framework (see also guidance issued by the Public Accountants and Auditors Board on 21 March 2019). This has resulted in the accounting treatment adopted in the 2018 Financial results being different from that which the Directors would have adopted if the Group had been able to fully comply with IFRSs.

The Directors have assessed the ability of the Group to continue operating as a going concern and believe that the preparation of these financial results on a going concern basis is still appropriate. The Directors have engaged themselves to continuously assess the ability of the Group to continue to operate as a going concern and to determine the continued appropriateness of the going concern assumption that has been applied in the preparation of these financial results. The Directors have provided in note 37 a sensitivity analysis on how different exchange rates would have impacted the financial results and therefore the Group's going concen status as at 31 December 2018.

By order of the Board

**GROUP CHAIRMAN** 

25 April 2019

**GROUP CEO** 

25 April 2019

### **AUDITOR'S STATEMENT**

These financial results should be read in conjunction with the full set of financial statements for the year ended 31 December 2018. which have been audited by Ernst & Young. An adverse opinion was issued thereon because of non-compliance with International Accounting Standard 21 (The Effects of Changes in Foreign Exchange Rates). The directors have performed a sensitivity analysis on how different exchange rates would have impacted the consolidated and separate financial statements as at 31 December 2018 and disclosed this in note 37. The auditor's report on these financial statements is available for inspection at the Company's registered

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2018

	Notes	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Interest income Interest expense Net interest income	2 2	128 054 100 (45 970 412) <b>82 083 688</b>	152 949 238 (77 390 065) <b>75 559 173</b>
Net non-interest income Net underwriting income Total income	3 4	108 129 808 9 237 535 <b>199 451 031</b>	91 398 386 8 076 286 <b>175 033 845</b>
Operating expenditure Operating income Transfer to annuity reserve	5	(119 057 345) <b>80 393 686</b> (31 526)	(111 905 039) <b>63 128 806</b>
Credit loss expense Profit before taxation	14.1	2 727 967 <b>83 090 127</b>	(36 011 671) <b>27 117 135</b>
Taxation  Profit for the year after taxation	6.1	(10 918 505) <b>72 171 622</b>	721 783 <b>27 838 918</b>
Other comprehensive income Gains on property revaluation Fair value loss on unquoted investments Deferred income tax relating to components of other comprehensive income Other comprehensive income for the year, net of tax	6.3	3 948 791 (190 287) (696 869) 3 061 635	2 203 767 - (366 225) 1 837 542
Total comprehensive income for the year		75 233 257	29 676 460
Profit for the year attributable to: Equity holders of parent Non-controlling interests Profit for the year	29.7	72 162 766 8 856 <b>72 171 622</b>	27 782 891 56 027 <b>27 838 918</b>
Total comprehensive income attributable to: Equity holders of parent Non-controlling interests Total comprehensive income for the year	29.7	75 224 401 8 856 <b>75 233 257</b>	29 620 433 56 027 <b>29 676 460</b>
Earnings per share (cents): Basic Fully diluted	7.1 7.1	13.93 13.64	5.36 5.21

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2018

		AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
ASSETS Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Property and equipment Investment properties Deferred tax asset TOTAL ASSETS	9 10 11 12 13 16 15 21 19 20 22.1	376 338 271 70 741 297 1 244 941 623 486 996 095 8 793 176 26 000 396 81 736 229 1 490 449 1 613 698 77 429 469 37 558 578 36 293 479 2 449 932 760	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 71 605 721 33 950 354 19 732 819 2 192 655 169
LIABILITIES Deposits Insurance liabilities Other liabilities Current tax payable Life fund Life assurance investment contract liabilities Deferred tax liability TOTAL LIABILITIES	23 24 25 26 27 22.2	2 079 155 395 9 040 319 37 589 913 106 655 1 593 605 2 393 424 4 252 915 2 134 132 226	1 853 677 673 5 453 852 17 951 208 18 055 1 465 928 1 806 932 2 595 916 1 882 969 564
EQUITY Share capital Share premium Treasury shares Revaluation reserve Share option reserve Fair value reserve Revenue reserve Equity attributable to equity holders of the parent Non-controlling interests TOTAL EQUITY	29.1 29.2 29.3 29.4 29.5 29.8 29.6	6 869 625 40 023 014 (17 588 582) 32 139 314 1 163 806 8 153 639 244 917 776 315 678 592 121 942 315 800 534	6 868 795 40 013 748 (17 588 582) 28 927 524 1 135 049 - 250 212 784  309 569 318 116 287 309 685 605
TOTAL LIABILITIES AND FOLUTY			

2 449 932 760 2 192 655 169

**TOTAL LIABILITIES AND EQUITY** 



### FINANCIAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE



### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2018

Share capital	Share premium	shares	Revaluation reserve	Share option reserve	Fair value reserve	reserve	Total equity attributable to parent	Non- controlling interests	Total
US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$
Audited									
31 December 2017									
Opening balance 6 868 288	40 008 086	(17 588 582)	27 089 982	1 101 026	_	225 085 611	282 564 411	542 907	283 107 318
Total comprehensive income	-000 000	(17 300 302)	1 837 542	1 101 020	_	27 782 891	29 620 433	56 027	29 676 460
Change in degree of ownership -			1 037 342		_	(105 752)	(105 752)	(463 205)	(568 957)
Employee share option expense -	_	_	_	35 720	_	(103732)	35 720	(403 203)	35 720
Exercise of share options 507	5 662	_	_	(1 697)	_	_	4 472	_	4 472
Dividend paid -	-	_	_	(10)//	_	(2 549 966)	(2 549 966)	(19 442)	(2 569 408)
Closing balance 6 868 795	40 013 748	(17 588 582)	28 927 524	1 135 049		250 212 784	,	, , ,	309 685 605
crossing squarec	10 0 15 7 10	(17 500 502)	20 727 721	1 133 0 17		230212701	307307310	110207	307 003 003
Audited									
31 December 2018									
Opening balance 6 868 795	40 013 748	(17 588 582)	28 927 524	1 135 049	_	250 212 784	309 569 318	116 287	309 685 605
Impact of adopting IFRS 9	-	-	_	-	8 303 794	(73 491 709)	(65 187 915)		(65 187 915)
Restated balance						(,	( ,		(
at 01 January 2018 6 868 795	40 013 748	(17 588 582)	28 927 524	1 135 049	8 303 794	176 721 075	244 381 403	116 287	244 497 690
Profit for the period						72 162 766	72 162 766	8 856	72 171 622
Total comprehensive income -	-	-	3 211 790	-	(150 155)	-	3 061 635	-	3 061 635
Employee share option expense -	-	-	-	31 536	-	-	31 536	-	31 536
Exercise of share options 830	9 266	-	-	(2 779)	-	-	7 317	-	7 317
Dividend paid -	-	-	-	-	-	(3 966 065)	(3 966 065)	(3 201)	(3 969 266)
Closing balance 6 869 625	40 023 014	(17 588 582)	32 139 314	1 163 806	8 153 639	244 917 776	315 678 592	121 942	315 800 534

### CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2018

	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	83 090 127	27 117 135
Non cash items:		
Depreciation	8 653 217	7 885 794
Amortisation of intangible assets	1 277 832	1 182 686
Write-offs and impairment of fixed assets	554 439	165 373
Write-offs of other assets	2 502 458	765 403
Fair value adjustments on properties	(1 205 527)	(1 904 448)
Fair value adjustments on equity instruments Impairment on advances and insurance assets	(1 264 296) (2 727 967)	(2 201 647) 36 011 671
Unrealised loss on foreign currency position	666 874	1 019 410
Unearned premium reserve movement	656 273	(387 144)
Provision for incurred but not reported claims (IBNR)	137 174	113 441
Deferred commission movement	(11 238)	125 853
Loss on sale of investment properties	-	350 000
Loss on sale of property and equipment	34 109	33 526
Employee share option expense	31 536	35 720
Annuities reserve movement	31 526	-
Operating cash inflow before changes in operating assets and liabilities	92 426 537	70 312 773
Changes in operating assets and liabilities		
Deposits	224 810 847	75 503 510
Loans and advances to customers	(14 231 603)	(40 804 606)
Life assurance investment contract liabilities	586 492	289 811
Money market assets	(24 924 061)	(8 308 070)
Financial securities	23 133 706	(68 610 423)
Insurance assets	(3 345 917)	(85 581)
Insurance liabilities	2 037 984	(1 282 428)
Other assets	(11 013 938)	(909 522)
Other liabilities	29 053 148	4 091 975
Corporate tax paid	<b>226 106 658</b> (8 893 642)	( <b>40 115 334)</b> (3 780 629)
Net cash inflow from operating activities	309 639 553	<b>26 416 810</b>
Not oddi illiow from operating doublines	000 000 000	20 410 010
CASH FLOWS FROM INVESTING ACTIVITIES		
Net change in investments	(3 849 016)	(1 082 380)
Purchase of investment properties	(3 617 924)	(1 250 537)
Proceeds on disposal of investment property	07.040	1 500 000
Proceeds on disposal of property and equipment	37 810	119 794
Purchase of property and equipment Purchase of intangible assets	(11 459 540) (57 339)	(6 129 845) (316 047)
Net cash outflow from investing activities	(18 946 009)	(7 159 015)
Not oddin oddinow from invocating dollvilles	(10 040 000)	(1 100 010)
CASH FLOWS FROM FINANCING ACTIVITIES	7 017	4 470
Employee share options Acquisition of additional interest in subsidiary	7 317	4 472 (568 957)
Dividend paid	(3 969 266)	(2 569 408)
Net cash outflow from financing activities	(3 961 949)	(3 133 893)
	,	,
NET INCREASE IN BALANCES WITH BANKS AND CASH	286 731 595	16 123 902
Balances with banks and cash at the beginning of the year	89 606 676	73 482 774
BALANCES WITH BANKS AND CASH AT END OF THE YEAR	376 338 271	89 606 676

### **ACCOUNTING POLICIES**

FOR THE YEAR ENDED 31 DECEMBER 2018

### 1. GROUP ACCOUNTING POLICIES

The following paragraphs describe the main accounting policies of the Group. For a detailed analysis of the Group's accounting policies. kindly refer to the Group's 2018 annual report which is available at the Company registered offices.

### 1.1 BASIS OF PREPARATION

The Group's consolidated financial results have been prepared under policies consistent with the requirements of the Companies Act (Chapter 24.03), Banking Act (Chapter 24.20), Insuance Act (Chapter 24.07), the Building Society Act (Chapter 24.02) and the Securities Act (Chapter 24.25). The consolidated financial results are based on statutory records that are maintained under the historical cost convention as modified by the revaluation of property, equipment, investment property and certain financial instruments stated at fair value. In the previous reporting periods, the Group's financial results have complied in full with IFRSs, however, in 2018, only partial compliance has been achieved due to the need to comply with local legislation, specifically Statutory Instrument 33 of 2019. The Directors are of the view that the requirement to comply with the Statutory Instrument has created inconsistencies with International Accounting Standard (IAS) 21 (The Effects of Changes in Foreign Exchange Rates) as well as with the principles embedded in the IFRS Conceptual Framework (see also guidance issued by the Public Accountants and Auditors Board on 21 March 2019). This has resulted in the accounting treatment adopted in the 2018 Financial Statements being different from that which the Directors would have adopted if the Group had been able to fully comply with IFRSs

### Determination of the Group's functional and presentation currency for 2018 financial

During the year ended 2018, the Group was operating in an economy which was experiencing a shortage of foreign currency and consequently had exchange control regulations that impacted on the timing of payment of foreign payables among other matters. Given the context of the environment, the Group assessed if there has been a change in the functional currency (USD) used by the Group since dollarisation. The assessment included consideration of whether the various modes of settlement may represent different forms of currency. In doing so management considered parameters set in IAS 21 as follows:

- The currency that mainly influences the sales prices for goods and services
- The currency of the competitive forces and regulations that mainly determines the sales prices of goods and services
- The currency that mainly influences labour, material and other costs of providing goods and services (normally the currency in which such costs are denoted and settled)
- The currency in which funds from financing activities are generated; and
- The currency in which receipts from operating activities are usually retained

In addition, the Group considered key developments during 2018 as promulgated by the monetary policy of 1 October 2018 which instructed banks to separate and create distinct (separate) bank accounts for depositors, namely: RTGS FCA and Nostro FCA accounts based on the "Know Your Client" KYC of their clients, effective 15 October 2018. The Group was not able to arrive at the same conclusion that was arrived in prior year financial statements that the USD is the Group functional currency for the 2018 financial year

Notwithstanding the above, the Group complied with the local laws and regulations with emphasis on statutory instrument 33 of 2019, the monetary policy of 20 February 2018 and PAAB guidance of 21 March 2019 which stated that the exchange rate between the USD and RTGS balances (including bond notes) was 1:1 as at 31 December 2018. In light of the foregoing, the Group adopted the USD as it's functional and presentation currency.

### Basis of consolidation

The Group's consolidated financial results incorporate the financial results of the Company and entities controlled by the Company. Control is achieved when the Company has power over the investee, is exposed or has rights, to variable returns from its involvement with the investee and has the ability to use its power to affect its returns. The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above. The results of subsidiaries acquired or disposed of during the year are incorporated from the dates control was acquired and up to the date control ceased. The financial results of the subsidiaries are prepared for the same reporting year as the parent Company, using consistent accounting policies. All intra-group balances, transactions, income and expenses, profits and losses resulting from intra-group transactions that are recognised in assets and liabilities and income and expenses are eliminated in full. Non-controlling interests represent the portion of profit and net assets that is not held by the Group and are presented separately in the consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from parent shareholders' equity

### Use of judgements and estimates

In preparing these financial statements, management has made judgements and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual financial statements, except for new significant judgements and key sources of estimation uncertainty related to the application of IFRS 15 and IFRS 9, which are described in paragraph (a)

### Changes in significant accounting policies

Except as described below, the accounting policies applied in these financial results are the same as those applied in the Group's Consolidated Financial Statements as at and for the year ended 31 December 2017. The changes in accounting policies are also expected to be reflected in the Group's Consolidated Financial Statements as at and for the year ending 31 December 2018. The Group has initially adopted IFRS 9 Financial Instruments (see 1.1a) and IFRS 15 Revenue from Contracts with Customers (see 1.1b) from 1 January 2018. A number of other new standards are effective from 1 January 2018 but they do not have a material effect on the Group's financial

The Group adopted IFRS 9 and IFRS 15 on 1 January 2018. Under the transition methods chosen, comparative information has not been restated

### 1.1(a) IFRS 9 Financial Instruments

IFRS 9 replaces IAS 39 for annual years on or after 1 January 2018. The Group elected, as a policy choice permitted under IFRS 9. The Group has not restated comparative information for 2017 for financial instruments in the scope of IFRS 9. The comparative information for 2017 is reported under IAS 39 and is not comparable to the information presented for 2018. Differences arising from the nave been recognised directly in equity as of 1 January 2018 and are disclosed in Note 29.6 and 30.1

### Classification and measurement

To determine their classification and measurement category, IFRS 9 requires all financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instruments' contractual cash flow characteristics. The IAS 39 measurement categories of financial assets (Fair Value through Profit or Loss (FVPL), available for sale (AFS), held-to-maturity and amortised cost) have been replaced by:

- Debt instruments at amortised cost
- Debt instruments at Fair Value through Other Comprehensive Income (FVOCI), with gains or losses recycled to profit or loss on derecognition
- Equity instruments at Fair Value through Other Comprehensive Income (FVOCI), with no recycling of gains or losses to profit or loss on derecognition
- Financial assets at Fair Value through Profit or Loss (FVPL)

The accounting for financial liabilities remains largely the same as it was under IAS 39, except for the treatment of gains or losses arising from an entity's own credit risk relating to liabilities designated at Fair Value through Profit or Loss (FVPL). Such movements are presented in OCI with no subsequent reclassification to Profit or Loss

The Group's classification of its financial assets and liabilities is highlighted in Note 17.1. The quantitative impact of applying IFRS 9 as at 1 January 2018 is disclosed in Note 17.2.

### Impairment calculation

The adoption of IFRS 9 has fundamentally changed the Group's accounting for loan loss impairments by replacing IAS 39's incurred loss approach with a forward-looking Expected Credit Loss (ECL) approach. IFRS 9 requires the Group to record an allowance for ECLs for all loans and other debt financial assets not held at FVPL, together with loan commitments and financial guarantee contracts. The allowance is based on the ECLs associated with the probability of default in the next twelve months unless there has been a significant increase in credit risk since origination. If the financial asset meets the definition of Purchased or Originated Credit Impaired (POCI), the allowance is based on the change in the ECLs over the life of the asset. The quantitative impact of applying IFRS 9 as at 1 January 2018 is disclosed in Note 17.2.

### 1.1(b) IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations. The Group has adopted IFRS 15 using the cumulative effect method (without practical expedients), with the effect of initially applying this standard recognised at the date of initial application (i.e. 1 January 2018). Accordingly, the information presented for 2017 has not been restated - i.e. it is presented, as previously reported, under IAS 18, IAS 11 and related interpretations. There was no significant impact on retained earnings and Non Controlling Interest (NCI) due to the transition to IFRS 15 at 1 January 2018.

The Group has identified and aligned the revenue streams from the following areas of its operations to the requirements of IFRS 15 and as such the Group is continuously and closely assessing the timing and contractual obligations arising out of transactions in these areas:

- Investment Management Guarantee contracts
- Origination fees
- Commissions
- Performance or Success based fees Project Management Services
- **Advisory Services**

There was no material impact on the Group's statement of financial position as at 31 December 2018 and its Statement of Profit or Loss and other Compehensive Income for the year then ended and the Group's Statement of Cash Flows for the year ended 31 December 2018.



FOR THE YEAR ENDED 31 DECEMBER 2018

for them, like you are there!









BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

7.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

### **INCORPORATION AND ACTIVITIES**

The consolidated financial results of the Group for the year ended 31 December 2018 were authorised for issue in accordance with a resolution of the Board of Directors on 25 April 2019. The Group offers commercial banking, mortgage finance, asset management, short term insurance, life assurance and other financial services and is incorporated in Zimbabwe.

·			
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$	7.1
INTEREST			
Interest Income Bankers acceptances Overdrafts Loans Mortgage interest Staff loans Securities investments Other investments	297 755 22 340 071 24 693 496 9 915 962 3 279 940 66 376 437 1 150 439 128 054 100	356 587 52 607 898 36 131 509 10 629 426 3 489 978 48 639 996 1 093 844 <b>152 949 238</b>	7.2
Interest expense Call deposits Savings deposits Money market deposits Other offshore deposits	665 784 20 390 929 21 052 763 3 860 936 <b>45 970 412</b>	738 601 32 124 010 36 368 567 8 158 887 <b>77 390 065</b>	7.3
NET INTEREST INCOME	82 083 688	75 559 173	
NET NON-INTEREST INCOME			
Net income from trading securities Fair value adjustments on financial instruments Fair value adjustments on investment properties Net income from foreign currency dealings Unrealised loss on foreign currency position Commission and fee income Profit/(loss) on sale of assets Bad debts recovered Property sales Rental income Other income	(16 812) 1 264 296 1 205 527 3 929 623 (666 874) 74 829 393 (34 109) 4 322 572 11 498 499 2 579 997 9 217 696 108 129 808	34 751 2 201 647 1 894 488 4 528 336 (1 019 410) 72 282 687 (383 526) 650 376 5 684 939 2 713 681 2 810 417 <b>91 398 386</b>	8.
NET UNDERWRITING INCOME			
Gross premium insurance Reinsurance Net written premium Unearned premium Net earned premium Net commission (a) Net claims (b)	23 884 832 (6 745 399) <b>17 139 433</b> (656 273) <b>16 483 160</b> (815 196) (6 430 429) <b>9 237 535</b>	19 123 925 (5 330 359) <b>13 793 566</b> 387 144 <b>14 180 710</b> (536 064) (5 568 360) <b>8 076 286</b>	
(a) Net commission Commission received Commissions paid Defered acquisition costs Net commission	1 752 539 (2 578 973) 11 238 (815 196)	1 302 617 (1 712 828) (125 853) <b>(536 064)</b>	9.
(b) Net claims Gross claims incurred Reinsurance claims Incurred but not yet reported claims Gross outstanding claims Reinsurance share of outstanding claims	8 253 511 (3 335 081) 137 174 2 371 046 (996 221) <b>6 430 429</b>	9 241 746 (3 786 827) 113 441 - 5 568 360	
OPERATING EXPENDITURE			
Staff costs Administration expenses Audit fees Depreciation Amortisation of intangible assets Property cost of sales Write offs of other assets Write offs and impairment of fixed assets	52 328 423 43 664 261 681 455 8 653 217 1 277 832 9 395 260 2 502 458 554 439 119 057 345	53 536 903 44 070 024 584 369 7 885 794 1 182 686 3 717 487 765 403 165 373	10.
Remuneration of directors / key management personnel (included in staff costs) Fees for services as directors Pension and retirement benefits for past and present directors Salaries and other benefits	509 549 714 329 7 067 064 <b>8 290 942</b>	632 573 3 324 525 7 334 212 11 291 310	
Operating leases The following is an analysis of expenses related to operating leases: Non cancellable lease rentals are payable as follows:			
Less than 1 year Between 1 and 5 years More than 5 years	1 927 712 533 524	1 700 070 779 664	10.1
•	2 461 236	2 479 734	

The Group leases a number of buildings from which its branches operate. The leases typically run for a year of 5 years with an option to renew the lease after the expiry date. During the year ended 31 December 2018, an amount of US\$2 567 455 (December 2017: US\$2 733 006) was recognised as rent expense in the statement of profit or loss and other comprehensive income.

### **TAXATION**

The following constitutes the major components of income tax expense recognised in the Statement of Profit or 6.1

0.1	Loss.								
		AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$	11.1					
	Analysis of tax charge in respect of the profit for the year								
	Current income tax charge	8 113 731	6 573 943						
	Deferred income tax	2 804 774	(7 295 726)						
	Income tax expense	10 918 505	(721 783)						
6.2	Tax rate reconciliation	%	%						
	Notional tax	25.00	25.00	12.					
	Aids levy	0.75	0.75						
	Non deductible expenses	20.08	56.50						
	Exempt income Tax credit	(32.38) (0.31)	(84.59) (0.41)						
	Effective tax rate	13.14	(2.66)						
			,						
6.3	The following constitutes the major components of deferred income tax expense recognised in the Statement of Other Comprehensive Income	·.							
	Revaluation of property and equipment	737 001	366 225						
	Unlisted equities	(40 132)	-						
	·	698 869	366 225						

### **EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding at the end of the year after adjusting for

Diluted earnings per share is calculated by dividing the profit attributable to ordinary equity holders of the parent by sum of the weighted average number of ordinary shares outstanding at the end of the year and the weighted average number of potentially dilutive ordinary shares after adjusting for treasury shares.

,,,,,	, , , , , , , , , , , , , , , , , , , ,	
The following reflects the income and shareholding data used in the computations:	basic and diluted	earnings per share
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
<b>Annualised earnings per share (US cents)</b> Basic Fully diluted	13.93 13.64	5.36 5.21
Earnings Basic earnings (earnings attributable to holders of parent) Fully diluted	72 162 766 72 162 766	27 782 891 27 782 891
Number of shares used in calculations (weighted)	Shares	Shares
Basic earnings per share (weighted) Fully diluted earnings per share (weighted)	517 953 389 528 934 178	517 863 996 533 248 567
Reconciliation of denominators used for calculating basic and diluted earnings per share: Weighted average number of shares before		
adjustment for treasury shares  Less: Treasury shares held  Weighted average number of shares used for basic EPS  Potentially dilutive shares (Employee Share Options)  Weighted average number of shares used for diluted EPS	686 935 236 (168 981 847) <b>517 953 389</b> 10 980 789 <b>528 934 178</b>	686 845 843 (168 981 847) <b>517 863 996</b> 15 384 571 <b>533 248 567</b>
DIVIDENDS	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Cash dividends on ordinary shares declared and paid: Interim paid Final dividend paid	2 621 049 1 345 016 <b>3 966 065</b>	1 344 284 1 205 682 <b>2 549 966</b>
Interim divided paid per share (cents) Final dividend paid per share (cents)	0.50 0.26	0.20 0.18
Dividends are paid on shares held at the record date net of treasury share held on the same date.	es	
Proposed dividends on ordinary shares: Final dividend Final dividend per share (cents)	6 430 606 1.24	1 762 371 0.26
Proposed dividends on ordinary shares are subject to approval at the Ann Meeting and are not recognised as a liability as at 31 December 2018.	ual General	
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
BALANCES WITH BANKS AND CASH		
Cash Nostro accounts Balances with the Reserve Bank of Zimbabwe Interbank clearing accounts	31 852 201 38 067 650 306 418 420 - 376 338 271	11 819 743 4 000 099 73 782 874 3 960
Drivible dies en ellegation of house belongs belong for the total of	'	89 606 676
Prioritication on allocation of bank balances held in foreign banks (N	netro accounte)	

### Prioritisation on allocation of bank balances held in foreign banks (Nostro accounts)

Balances with Reserve Bank of Zimbabwe and Foreign Banks are used to facilitate customer transactions which include payments and cash withdrawals. In 2016, the Reserve Bank of Zimbabwe, through Exchange Control Operational Guide 8 (ECOGAD8), introduced prioritisation criteria which are to be followed when making foreign

Operational Guide 8 (ECOGAD8), introduced prioritisation criteria which payments for customers. After prioritisation, foreign payments are the balances with our foreign correspondent banks, resulting in possible deleters, no delay is expected in the settlement of local transactions through	en made subject to elay of payment of te	availability of bank legraphic transfers.
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
MONEY MARKET ASSETS		
Money market assets are non-credit financial assets with an original maturity	of 1 year or less.	
AMA bills	43 410 301	24 200 000
Interbank Placements	22 841 622	19 495 440
RBZ Savings bond Bankers acceptances	1 225 000 500 003	-
Aftrades bond	1 470 939	1 230 938
ZETDC bond	148 997	-
Accrued interest	1 147 312	893 699
Total gross money market assets	70 744 174	45 820 077
Expected credit loss  Total net money market assets	(2 877) <b>70 741 297</b>	45 820 077
Maturity analysis		
The maturity analysis of money market assets is shown below:		
Between 0 and 3 months	21 135 850	17 685 315
Between 3 and 6 months	1 742 530	167 255
Between 6 months and 12 months	47 865 794	27 967 507
	70 744 174	45 820 077
FINANCIAL SECURITIES		
Treasury bills	1 217 791 660	882 558 352
ZETDC bond	-	347 665
Savings bond Aftrades bond	200 000 60 000	-
Accrued interest	26 944 477	16 956 205
Total gross Financial Securities	1 244 996 137	899 862 222
Expected credit loss	(54 514)	-
Total net Financial Securities	1 244 941 623	899 862 222
Maturity analysis		
The maturity analsis of financial securities is shown below: Between 0 and 3 months	62 815 663	26 649 412
Between 3 and 6 months	42 461 639	5 678 424
Between 6 and 12 months	27 704 364	38 007 224
Between 1 and 5 years	204 330 944	232 726 096
Above 5 years	907 683 527	596 801 066
	1 244 996 137	899 862 222
LOANS AND ADVANCES TO CUSTOMERS		
Overdrafts	311 890 602	489 967 037
Loans	132 302 582	366 528 626
Staff loans	51 252 537	54 551 700
Mortgage advances Interest accrued	97 102 656 6 151 491	83 479 732 25 505 959
Total gross loans and advances to customers	598 699 868	1 020 033 054
Allowance for Expected Credit Loss (ECL)	(111 703 773)	(78 624 951)
	486 996 095	941 408 103



### FINANCIAL RESULTS

FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

100



Sectoral analysis 12.1

12.2

Private Agriculture Mining Manufacturing Distribution Construction Transport Communication Services Financial organisations

**Maturity analysis** 

Less than 1 month

More than 5 years

Between 1 and 3 months

Between 3 and 6 months

Between 6 months and 1 year

Between 1 year and 5 years

Repayments during the year

Closing balance

AUDITED **AUDITED** 31 DEC 2018 31 DEC 2017 US\$ US\$ 171 854 097 182 562 405 29 18 145 235 357 24 248 017 847 24 19 480 638 10 641 051 47 962 342 67 034 854 98 661 187 17 92 677 855 9 9 258 502 8 603 879 8 370 306 7 358 247 1 539 099 127 705 83 874 835 14 162 740 665 16 13 475 564 239 256 487 100 1 020 033 054

598 699 868

**AUDITED AUDITED** 31 DEC 2018 31 DEC 2017 US\$ US\$ 16 241 584 934 398 269 371 38 287 388 98 764 134 30 811 537 36 766 238 55 740 341 59 177 790 90 417 126 97 620 115 131 218 104 340 075 844 598 699 868 020 033 054

(5 649 888)

42 818 650

1 074 426

(5 156 699)

46 295 106

689 408

158 754

848 162

17.

Maturity analysis is based on the remaining year from 31 December 2018 to contractual maturity.

12.3 Loans to directors, key management and employees

> Loans to directors and key management Included in advances are loans to Executive Directors and key management:-8 256 593 8 178 093 Opening balance Advances made during the year 574 778 702 314 Repayments during the year (397480)(623 814) 8 433 891 8 256 593 Closing balance Loans to employees Included in advances are loans to employees: Opening balance 46 295 106 49 277 396 2 174 409 Advances made during the year 2 173 432

12.4 Allowance for Expected Credit Loss (ECL) Opening balance 60 802 293 78 624 951 Impact of IFRS 9 (Note 14.2) 93 621 543 Adjusted opening balance 172 246 494 60 802 293 (2 313 209) 35 852 917 Credit loss expense on loans and advances Interest in suspense 6 500 172 11 676 411 Amounts written off during the year (64 729 684) (29 706 670) 78 624 951 **Closing balance** 111 703 773 Collateral 12.5 Cash cover 7 404 584 Mortgage bonds 576 929 361

15 290 945 935 716 037 185 471 716 760 471 807 Notarial general covering bonds 769 805 661 1 711 478 789 **INSURANCE ASSETS** 13. Reinsurance unearned premium reserve 2 028 581 1 350 740 Reinsurance receivables 2 048 475 1 090 930 Deferred acquisition cost 772 964 586 788 5 007 992 2 690 478 Insurance premium receivables (57 944) Suspended premium (42967)(1 021 869) Impairment provision (848 162) 8 793 176 4 812 830 13.1 Reinsurance unearned premium reserve 1 350 740 Unearned premiums at the beginning of the year 1 300 868 Written premiums 6 655 917 5 261 049 Premiums earned during the year (5 978 075) (5 211 177) 1 350 740

2 028 582 13.2 Impairment on insurance assets Opening balance 848 162 Charge for impairment on insurance receivables 226 264

**IMPAIRMENT ON FINANCIAL INSTRUMENTS** 14.

14.1 Expected credit loss expense (ECL)

Closing balance

The table below shows the ECL charges on financial instruments for the year recorded in the Statement of Profit or Loss:

	Stage 1	Stage 2	Stage 3	Purchase or Originated Credit Impaired	Total
	US\$	US\$	US\$	US\$	US\$
Money market assets	(124 850)	-	-	-	(124 850)
Financial securities	11 858	-	-	-	11 858
Loans and advances to customers	(11 296 071)	(33 649 909)	42 632 771	-	(2 313 209)
Financial guarantees	(80 816)	-	-	-	(80 816)
Letters of credit for customers	1 089	-	_	-	1 089
Other commitments	(221 820)	-	207 218	-	(14 602)
Lease receivables	1 968	7 225	(444 113)	-	(434 920)
	(11 708 642)	(33 642 684)	42 395 876	-	(2 955 450)
Insurance assets impairment charge	227 483	_	_	-	227 483
Expected credit loss expense	(11 481 159)	(33 642 684)	42 395 876	-	( 2 727 967)

14.2 Impairment allowance for Loans and receivables and held to maturity securities per IAS 39 financial assets at amortised cost under IFRS 9

	Loans loss provision under IAS 39/IAS 37 at 31 Dec 2017 US\$	Re-Measurement US\$	Loans loss provision ECLs under IFRS 9 at 01 Jan 2018 US\$
Money market assets	-	127 692	127 692
Loans and advances to customers	78 624 951	93 621 543	172 246 494
Financial guarantees	-	182 938	182 938
Financial securities	-	42 693	42 693
	78 624 951	93 974 866	172 599 817

		AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
15. OTHER ASSETS			
Land inventory Prepayments and deposits Other receivables		54 920 794 1 925 107 24 890 328 81 736 229	61 906 731 1 734 848 8 375 230 <b>72 016 809</b>
16. EQUITY INVESTMENTS			
Opening balance Impact of IFRS 9 fair value adjustment Investments in equities during the year Investments disposed of during the year Fair value adjustments through Profit or Fair value adjustments through other Co	Loss	10 687 540 10 389 831 6 161 950 (2 312 934) 1 264 296 (190 287) <b>26 000 396</b>	7 826 107 - 2 354 694 (1 694 908) 2 201 647 - 10 687 540
16.1 Investments in equities Unlisted investments Listed investments		15 622 634 10 377 762 <b>26 000 396</b>	6 010 058 4 677 482 <b>10 687 540</b>
Equity investments designated at fair va Equity investments designated at fair value	• .	10 377 762 9 15 622 634 26 000 396	4 677 482 - 4 677 482

		31 DEC 2018 US\$	%	31 DEC 2017 US\$	%
16.2	Investment in subsidiaries				
	CBZ Bank Limited	21 839 891	100	21 839 891	100
	CBZ Asset Management (Private) Limited	1 987 950	100	1 987 950	100
	CBZ Building Society	19 114 990	100	19 114 990	100
	CBZ Insurance (Private) Limited	2 259 839	98.4	2 259 839	98.4
	CBZ Properties (Private) Limited	4 779 144	100	4 779 144	100
	CBZ Life Assurance (Private) Limited	1 388 014	100	1 388 014	100
	CBZ Asset Management - Mauritius	88 909	100	132 990	100
	CBZ Risk Advisory (Private) Limited	1 345 080	100	545 080	100
	Redsphere (Private) Limited	520 250	100	520 250	100
		53 324 067		52 568 148	

**AUDITED** 

At fair value

through

amortised

**CATEGORIES OF FINANCIAL ASSETS** 

		profit or loss US\$	OCI US\$	cost US\$	amount US\$
17. 1	Audited 31 Dec 2018				
	Balances with banks and cash	-	-	376 338 271	376 338 271
	Money market assets	-	-	70 741 297	70 741 297
	Financial securities	-	-	1 244 941 623	1 244 941 623
	Loans and advances to customers	-	-	486 996 095	486 996 095
	Insurance assets	-	-	8 793 176	8 793 176
	Equity investments	15 622 634	10 377 762	-	26 000 396
	Other assets	-	-	81 736 229	81 736 229
	Total	15 622 634	10 377 762	2 269 546 691	2 295 547 087

At fair value

through

At fair value through profit or loss US\$	Available for sale US\$	Loans and receivables US\$	Total carrying amount US\$
-	-	89 606 676	89 606 676
-	-	45 820 077	45 820 077

**AUDITED** 

**Total** 

carrying

899 862 222

941 408 103

4 812 830

10 687 540

8 375 229

Audited 31 Dec 2017 Balances with banks and cash Money market assets 45 820 077 Financial securities 899 862 222 941 408 103 Loans and advances to customers Insurance assets 4 812 830 Equity investments 4 677 482 6 010 058 Other assets 8 375 229 Total 4 677 482 6 010 058 1 989 885 137 2 000 572 677

17.2. Reconciliation between the carrying amounts under IAS 39 to the balances reported under IFRS 9 as of 1 January 2018 is as follows:

	IAS 39 measurement Remeasurement		IFRS	9			
	Category	Amount	Re– Classification	ECL	Other	Amount	Category
Financial assets							
Balances with banks and cash	Loans & Receivables	89 606 676	-	-	-	89 606 676	AC
Money market assets	Loans & Receivables	45 820 077	-	(127 692)	_	45 692 385	AC
Financial securities	Loans & Receivables	899 862 222	-	(42 693)	-	899 819 529	AC
Loans and advances to customers	Loans & Receivables	941 408 103	-	(93 621 543)	-	847 786 560	AC
Insurance assets	Loans & Receivables	4 812 830	-	-	-	4 812 830	AC
Equity investments	FVPL	4 677 482	-	-	-	4 677 482	FVPL
Unqouted Equity investments	Available for sale	6 010 058	-	-	10 389 831	16 399 889	FVOCI
Other assets	Loans & Receivables	8 375 229	-	-	-	8 375 229	AC
Total financial assets		2 000 572 677	-	(93 991 928)	10 389 831	1 917 170 580	

Key

Amortised cost FVPL -

Fair Value through Profit or Loss Fair Value through Other Comprehensive Income FVOCI -

**FAIR VALUE MEASUREMENT** 18.

18.1 The following table presents items of the Statement of Financial Position which are recognised at fair value:

	Level 1		Level 2		Level 3		Total carrying amount	
	31 Dec 18 US\$	31 Dec 17 US\$	31 Dec 18 US\$	31 Dec 17 US\$	31 Dec 18 US\$	31 Dec 17 US\$	31 Dec 18 US\$	31 Dec 17 US\$
Equity investments	10 377 762	4 677 482	-	-	15 622 634	-	26 000 396	4 677 482
Land and Buildings	-	-	54 384 382	48 581 012	-	-	54 384 382	48 581 012
Investment properties	-	-	37 558 578	33 950 354	-	-	37 558 578	33 950 354
Total assets at fair value	10 377 762	4 677 482	91 942 960	82 531 366	15 622 634	-	117 943 356	87 208 848



**AUDITED** 

FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

21.

22.1

23.1

3 779 180 3 757 279 71 605 721

@cbzholdings
 @cbzholdings
 cbzholdings

The table below shows the carrying amounts and the corresponding fair value of financial assets held by the Group as at 31 December 2018:

	Carrying amount 31 December 2018 US\$	Fair value 31 December 2018 US\$	Carrying amount 31 December 2017 US\$	Fair value 31 December 2017 US\$
Financial assets				
Equity investments	26 000 396	26 000 396	4 677 482	4 677 482
	26 000 396	26 000 396	4 677 482	4 677 482

### PROPERTY AND EQUIPMENT 19.

18.2

	Land US\$	Buildings US\$	Leasehold improvements US\$	Motor vehicles US\$	Computer US\$	Equipment US\$	Furniture & Fittings US\$	Work in progress US\$	Total US\$
Audited									
31 Dec 2018									
Opening balance	5 250 461	43 330 551	869 574	6 456 467	23 536 754	11 709 442	7 293 232	3 757 279	102 203 760
Additions	_	2 591 075	109 597	285 213	4 012 424	815 422	246 036	3 399 773	11 459 540
Revaluation	3 256 089	(2 350 847)	_	_	_	_	_	_	905 242
Impairments	_	(214 910)	_	_	_	_	_	(48 928)	(263 838)
Disposals	_	_	_	$(226\ 222)$	(228 667)	(69 583)	(86 691)	37 076	(574 087)
Transfers to intangible assets	_	-	_	_	_	_	_	(304 111)	(304 111)
Write offs	_	_	_	_	(24 158)	(2 000)	(6 256)	$(300\ 290)$	(332 704)
Transfers(PPE Intercategories)	_	2 521 959	29 328	_	522 109	4 400	3 912	(3 081 708)	_
Closing balance	8 506 550	45 877 828	1 008 499	6 515 458	27 818 462	12 457 681	7 450 233	3 459 091	113 093 802
Accumulated depreciation									
Opening balance	_	_	510 572	4 538 998	13 597 562	8 436 855	3 514 052	_	30 598 039
Charge for the year	_	3 059 059	90 677	845 316	2 682 040	1 062 697	913 428	_	8 653 217
Disposals	_	_	_	(190898)	(201 798)	(55 772)	(53 700)	_	(502 168)
Write offs	_	_	_	_	(21 786)	(1 800)	(2 110)	_	(25 696)
Revaluation	_	(3 042 650)	_	_	_	_	_	_	(3 042 650)
Impairments	_	(16 409)	_	_	_	_	_	_	(16 409)
Closing balance	-	-	601 249	5 193 416	16 056 018	9 441 980	4 371 670	-	35 664 333
Net Book Value	8 506 550	45 877 828	407 250	1 322 042	11 762 444	3 015 701	3 078 563	3 459 091	77 429 469
	Land		Leasehold improvements	Motor vehicles	Computer	Equipment	Furniture & Fittings	Work in progress	Total

	Land US\$	Buildings US\$	Leasehold improvements US\$	Motor vehicles US\$	Computer US\$	Equipment US\$	Furniture & Fittings US\$	Work in progress US\$	Total US\$
Audited									
31 Dec 2017									
Cost									
Opening balance	5 254 461	43 704 177	805 435	6 417 459	19 600 094	10 999 260	7 143 597	4 068 804	97 993 287
Additions	_	25 554	64 139	151 240	2 609 204	572 659	205 613	2 501 436	6 129 845
Revaluation surplus	$(4\ 000)$	(514 823)	_	_	_	_	_	_	(518 823)
Impairments	_	(1 171)	_	_	(17 588)	(5 030)	(10 244)	(142 705)	(176 738)
Disposals	-	_	_	(201 582)	(91 851)	(111 050)	(51 846)	_	(456 329)
Transfers to intangible assets	-	-	_	-	_	_	_	(713 376)	(713 376)
Transfers to Investment Properties	_	_	_	_	_	_	_	(54 106)	(54 106)
Transfers(PPE Intercategories)	-	116 814	_	89 350	1 436 895	253 603	6 112	(1 902 774)	_
Closing balance	5 250 461	43 330 551	869 574	6 456 467	23 536 754	11 709 442	7 293 232	3 757 279	102 203 760
Accumulated depreciation & imp	airment								
Opening balance	_	_	428 746	3 805 247	11 175 596	7 465 693	2 897 967	_	25 773 249
Charge for the year	_	2 733 482	81 826	837 307	2 507 184	1 076 523	649 472	_	7 885 794
Disposals	_	_	_	(103 556)	(72 958)	(99 703)	(26 792)	_	(303 009)
Revaluation	_	(2 732 552)	_	_		_	_	_	(2 732 552)
Impairments	_	(930)	_	_	(12 260)	(5 658)	(6 595)	_	(25 443)
Closing balance	_	_	510 572	4 538 998	13 597 562	8 436 855	3 514 052	-	30 598 039

Properties were revalued on an open market basis by an internal professional valuer, as at 31 December 2018 in accordance with the Royal Institute of Chartered Surveyors Appraisal and Valuation Manual and the Real Estate Institute of Zimbabwe Standards. For 2017 and prior years, the properties were valued by a registered independent appraiser using the same methodology noted below:

359 002 1 917 469

In determining the market values of the subject properties, the following was considered:

Comparable market evidence which comprised of complete transactions as well as transactions where offers

9 939 192

3 272 587

- had been made but the transactions had not been finalised. Professional judgement was exercised to take cognisance of the fact that properties in the transactions were
- not exactly comparable in terms of size, quality and location to the properties owned by the Group.

  The reasonableness of the market values of commercial properties so determined, per above bullet, was assessed by reference to the properties in the transaction.
- The values per square metre of lettable spaces for both the subject properties and comparables were analysed.
- With regards to the market values for residential properties, the comparison method was used. This method entails carrying out a valuation by directly comparing the subject property, which has been sold or rented out. The procedure was performed as follows:
  - Surveys and data collection on similar past transactions.
  - Analysis of collected data.

5 250 461 43 330 551

Net Book Value

- Comparison of the analysis with the subject properties and then carrying out the valuation of the subject properties. Adjustments were made to the following aspects:
  - Age of property state of repair and maintenance. Aesthetic quality - quality of fixtures and fittings,
  - b) Structural condition - location,
  - d) Accommodation offered - size of land.

The maximum useful lives are as follows:

Buildings 40 years Motor vehicles 3-5 years Leasehold improvements 10 years Computer equipment 5 years Furniture and fittings 10 years

The carrying amount of buildings would have been US\$29 402 675 (December 2017: US\$25 201 690) had they been carried at cost. Further details on fair valuation hierarchy are provided in the Group's annual report for the year ended 31 December 2018.

If the fair value adustment had been 5% up or down, the Group's other Comprehensive Income would have been \$146 599 higher or lower the reported position.

Properties was tested for impairment through comparison with the open market values determined by independent

**AUDITED** 

US\$

31 DEC 2018

AUDITED

23.3

5

31 DEC 2017

### 20.

INVESTMENT PROPERTIES		
Opening balance	33 950 354	32 601 223
Additions	3 617 924	1 250 537
Transfer from property and equipment	-	54 106
Disposals	-	(1 850 000)
Transfer to land inventory	(1 215 227)	-
Fair valuation gain	1 205 527	1 894 488
Closing balance	37 558 578	33 950 354

The carrying amount of the investment properties is the fair value of the properties as determined by a registered internal appraiser having, an appropriate recognised professional qualification and recent experience in the location and category of the property being valued. The valuation was in accordance with the Royal Institute of Chartered Surveyors Appraisal and Valuation Manual and the Real Estate Institute of Zimbabwe Standards. Fair values were determined having regard to recent market transactions for similar properties in the same location as the Group's investment properties and also in reference to the rental yeilds applicable to similar property. The properties were valued as at 31 December 2018. For 2017 and prior years, the properties were valued by a registered independent appraiser using the same methodology noted above.

The rental income derived from investment properties amounted to US\$2 579 999 (December 2017: US\$1 989 496) and direct operating expenses amounted to US\$111 921 (December 2017: US\$253 528).

If the fair value adustment had been 5% up or down, the Group's profit would have been \$44 755 higher or lower the reported position.

	31 DEC 2018 US\$	31 DEC 2017 US\$
INTANGIBLE ASSETS		
Computer software		
At cost	7 156 169	7 134 304
Accumulated amortisation	(5 542 471)	(4 604 224)
	1 613 698	2 530 080
Movement in intangible assets:		
Opening balance	2 530 080	2 697 421
Additions	57 339	316 047
Write-offs	-	(14 078)
Transfer from property and equipment	304 111	713 376
Amortisation charge	(1 277 832)	(1 182 686)
Closing balance	1 613 698	2 530 080

Intangible assets are carried at cost less accumulated amortisation charge. The intangible assets, which comprise computer software, are amortised over a year of 3 years.

### 22. **DEFERRED TAXATION**

### Deferred tax asset

Deferred tax asset is the amount of income taxes recoverable in future years in respect of deductible temporary differences, unused tax losses and unused tax credits.

The deferred tax asset balances included in the statement of financial position are comprised of:

	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Equity investments	(739 911)	(2 866)
Assessed loss	36 284	14 523
Credit loss provisions	22 990 580	20 186 755
Intangible assets	28 718	(398)
Property and equipment	(5 828 006)	(5 586 509)
Prepayments	(3 002)	(411 976)
Tax claimable impairments	18 354 895	5 396 450
Investment properties	39 279	(11 919)
Other	1 414 642	148 754
Closing balance	36 293 479	19 732 819

### 22.2 **Deferred tax liability**

Deferred tax liability represents the amount of income taxes payable in future years in respect of taxable temporary differences.

The deferred tax liability balances included in the statement of financial position are comprised of:

	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
later sittle coorte	000	000
Intangible assets Equity investments	668 1 346 497	388 (11 621)
Property and equipment	295 414	988 072
Investment properties	2 610 336	1 619 077
Closing balance	4 252 915	2 595 916
Deferred tax asset and deferred tax liability balances were not netted off because the amounts included in deferred tax asset were derived from Banking, short term insurance and asset management activities whithe deferred tax liability amounts emanated from other subsidiaries.	lst	
DEPOSITS		
Call deposits	55 892 243	18 095 584
Savings and other deposits	1 524 660 653	1 305 129 515
Money market deposits	468 783 201	456 206 655
Lines of credit	26 094 771	69 240 923
Accrued interest	3 724 527 <b>2 079 155 395</b>	5 004 996 <b>1 853 677 673</b>
	2 079 133 393	1 655 677 675
Deposits by type		
Retail	296 335 950	218 418 499
Corporate	1 285 261 766	1 106 005 842
Money market	471 113 693	458 912 378
Lines of credit	26 443 986 <b>2 079 155 395</b>	70 340 954 <b>1 853 677 673</b>
	2019 100 090	1 033 077 073
Lines of credit relate to borrowings from foreign banks or financial institu	tions. These have ar	average tenure

of 3 years with an average interest rate of 7.6% and are secured by a variety of instruments which include lien over bank accounts, guarantees, treasury bills and sub borrower securities.

US\$	0/			
	%	US\$	%	
131 095 816	6	129 723 483	7	
73 285 293	4	65 818 977	4	
22 272 532	1	19 945 491	1	
187 143 267	9	164 937 936	9	
397 105 023	19	364 293 653	20	
51 644 282	2	46 437 539	3	
36 993 609	2	31 751 015	2	
76 260 786	4	41 746 057	2	
763 840 384	37	687 266 989	36	
253 357 510	12	281 973 254	15	
86 156 893	4	19 783 279	1	
2 079 155 395	100	1 853 677 673	100	
	73 285 293 22 272 532 187 143 267 397 105 023 51 644 282 36 993 609 76 260 786 763 840 384 253 357 510 86 156 893	73 285 293 4 22 272 532 1 187 143 267 9 397 105 023 19 51 644 282 2 36 993 609 2 76 260 786 4 763 840 384 37 253 357 510 12 86 156 893 4	73 285 293 4 65 818 977 22 272 532 1 19 945 491 187 143 267 9 164 937 936 397 105 023 19 364 293 653 51 644 282 2 46 437 539 36 993 609 2 31 751 015 76 260 786 4 41 746 057 763 840 384 37 687 266 989 253 357 510 12 281 973 254 86 156 893 4 19 783 279	73 285 293       4       65 818 977       4         22 272 532       1       19 945 491       1         187 143 267       9       164 937 936       9         397 105 023       19       364 293 653       20         51 644 282       2       46 437 539       3         36 993 609       2       31 751 015       2         76 260 786       4       41 746 057       2         763 840 384       37       687 266 989       36         253 357 510       12       281 973 254       15         86 156 893       4       19 783 279       1

	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Maturity analysis		
Less than 1 month	1 705 837 398	1 457 852 540
Between 1 and 3 months	271 275 832	207 618 305
Between 3 and 6 months	30 004 585	104 566 539
Between 6 months and 1 year	22 457 367	22 575 703
Between 1 and 5 years	31 147 671	46 583 659
More than 5 years	18 432 542	14 480 927
	2 079 155 395	1 853 677 673

Maturity analysis is based on the remaining year from 31 December 2018 to contractual maturity.



### **AUDITED**

### **FINANCIAL RESULTS**

FOR THE YEAR ENDED 31 DECEMBER 2018



BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

			AUDITED 31 DEC 2018	AUDITED 31 DEC 2017	29.	EQUITY AND RESERVES	AUDITED 31 DEC 2018	AUDITED 31 DEC 2017
24.	INSURANCE LIABILITIES		US\$	US	29.1	Share capital	US\$	US
	Reinsurance payables (a) Gross outstanding claims (b)		1 324 675 2 870 359	747 363 1 211 259		Authorised 1 000 000 000 ordinary shares of US\$ 0.01each	10 000 000	10 000 000
	Gross unearned premium reserve (c) Deferred reinsurance acquisition revenue (d)		4 317 264 528 021 <b>9 040 319</b>	3 142 147 353 083 <b>5 453 852</b>		Issued and fully paid  Reconciliation of number of shares	Shares	Shares
24.1	Insurance contract provisions		3 040 313	3 433 632		Opening balance Employee share options	686 879 495 83 072	686 828 740 50 755
	(a) Reinsurance payables Reinsurance payables at beginning of year Premiums ceded during the year		747 363 6 404 567	763 507 4 853 094		Closing balance	686 962 567 AUDITED	686 879 495 AUDITED
	Reinsurance paid Reinsurance payables at end of the year		(5 827 255) 1 324 675	(4 869 238) <b>747 363</b>			31 DEC 2018 US\$	31 DEC 2017 US\$
	(b) Gross outstanding claims provision Outstanding claims at the beginning of year		1 211 259	2 359 305		Opening balance Exercise of share options Closing balance	6 868 795 830 6 869 625	<b>6 868 288</b> 507 <b>6 868 795</b>
	Claims incurred Incurred but not reported claims provision (IBNR)		7 485 025 198 429	5 584 039 118 237	29.2	Share premium Opening balance	40 013 748	40 008 086
	Claims paid  Outstanding claims at end of the year	-	(6 024 354) <b>2 870 359</b>	(6 850 322) <b>1 211 259</b>		Exercise of Share option reserve  Closing balance	9 266 <b>40 023 014</b>	5 662 <b>40 013 748</b>
	(c) Gross premium reserve Unearned premiums at the beginning of year		3 142 147	3 035 840	29.3	Treasury shares Opening balance	17 588 582	17 588 582
	Written premiums Premiums earned during the year Unearned premiums at end of the year		13 154 133 (11 979 016) 4 317 264	10 435 728 (10 329 421) <b>3 142 147</b>		Closing balance	17 588 582	17 588 582
	(d) Deferred reinsurance acquisition revenue				29.4	Revaluation reserve Opening balance Net revaluation gain	28 927 524 3 211 790	27 089 982 1 837 542
		Unearned commissions	Deferred acquisition	Net	29.5	Closing balance Employee share option reserve	32 139 314	28 927 524
		US\$	US\$	US\$		Opening balance Share options to employees Closing balance	1 135 049 28 757 <b>1 163 806</b>	1 101 026 34 023 <b>1 135 049</b>
	Audited 31 December 2018 Unearned at the beginning of year	353 083	408 961	(55 878)		During the year 83 072 shares were exercised after vesting and US\$7 3		
	Written premiums Earned during the year Unearned at end of year	1 651 945 (1 477 007) <b>528 021</b>	1 772 411 (1 551 723) <b>629 649</b>	(120 466) 74 716 <b>(101 628)</b>		Shares under option The Directors are empowered to grant share options to senior executives a		
	Officer field at efficient year	Unearned	Deferred			of 40 000 000 shares. The options are granted for a period of 10 years at price ruling on the Zimbabwe Stock Exchange on the day on which the options outstanding as at 31 December 2018 were as follows:	t a price determined by	the middle market
	Audited 31 December 2017	commissions US\$	acquisition US\$	Net US\$		,,	Subscription price	Number of Shares
	Unearned at the beginning of year Written premiums	312 298 1 199 669	368 242 1 248 974	(55 944) (49 305)		Granted 1 June 2012	US\$0.0881	40 000 000
	Earned during the year Unearned at end of year	(1 158 884) <b>353 083</b>	(1 208 255) <b>408 961</b>	49 371 <b>(55 878)</b>			AUDITED 31 DEC 2018	AUDITED 31 DEC 2017
			AUDITED	AUDITED		Movement for the year Balance at the beginning of the year	Shares 37 280 869	<b>Shares</b> 37 331 624
			31 DEC 2018 US\$	31 DEC 2017 US\$		Options exercised  Balance at the end of the year	(83 072) <b>37 197 797</b>	(50 755) <b>37 280 869</b>
25.	OTHER LIABILITIES					No share options were forfeited or expired during the year.  A valuation of the share option scheme was carried out by professional valuation.		
	Revenue received in advance Sundry creditors Accruals		3 027 064 28 775 206 1 639 412	2 574 104 2 438 303 1 865 581		options granted was determined using the binomial model in accordance with the following inputs and assumptions:	e with IFRS 2 "Share B	ased Payments"
	Suspense Provisions		3 078 826 1 069 405 <b>37 589 913</b>	2 463 711 8 609 509 <b>17 951 208</b>		Grant date share price (US cents) 8.81 Exercise price (US cents) 8.81 Expected volatility 50%		
26.	LIFE FUNDS					Dividend yield 2.5% Risk-free interest rate 5.70%		
26.1	Movement in Life Fund	Unearned Premium Incurred B Reserve Not Reporte				Valuation inputs:  Exercise price		
	Audited 31 December 2018	US\$ US				The scheme rules state that the price for the shares comprised in an option the Zimbabwe Stock Exchange on the day on which the options are g		market price ruling
	Opening balance	939 075 526 8		1 465 928		Expected volatility Expected volatility is a measure of the amount by which the price is expected between grant date and the exercise date. Volatility was calculated using	ted to fluctuate during the geometric Brown	a year, for example ian motion process
	Transfer to income Closing balance	157 406 (61 25 1 096 481 465 5				on share prices.  Expected dividends		
	Audited 31 December 2017 Opening balance	1 313 343 531 6	49	- 1 844 992		When estimating the fair value of options, the projected valuation of she dividends expected to be paid during the vesting year. This is becaus value of a company.	nares is reduced by the ethe payment of divide	e present value of dends reduces the
	Transfer to income Closing balance	(374 268) (4 79 <b>939 075 526 8</b> 9		- (379 064) - <b>1 465 928</b>		Risk free rate of return A risk free rate of return is the interest rate an investor would expect to		
			AUDITED 31 DEC 2018	AUDITED 31 DEC 2017		is usually taken to be a government issued security. It is the interest r specified time horizon. Given that the valuation was done in United State based on the yield on 10 year treasury bills issued by the Federal Reserv	es dollars, the risk free re Bank of the United S	rate was estimated states of
			us\$	US\$		2.02%. This value was adjusted for the inflation differential between Ziml All options expire, if not exercised, 10 years after the date of grant.		
26.2	Life funds liabilities as supported by the follow Money market assets	ing net assets	509 420	874 418	00 -	Parameter and the second secon	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
	Prescribed assets Investment property Listed equity investment	_	301 200 447 624 335 361	153 541 397 383 40 586	29.6	Revenue reserve Opening balance Impact of adopting IFRS 9 (Note 29.6.1)	250 212 784 (73 491 709)	225 085 611
			1 593 605	1 465 928		Total change in equity due to adopting IFRS 9 Total comprehensive income for the year Change in degree of ownership/control	<b>176 721 075</b> 72 162 766	<b>225 085 611</b> 27 782 891 (105 752)
27.	LIFE ASSURANCE INVESTMENT CONTRACT L	IABILITIES				Dividend paid	(3 966 065) <b>244 917 776</b>	(2 549 966) <b>250 212 784</b>
27.1	Life assurance investment contract liabilities m Opening balance Interest on GEP fund	novement	1 806 934 76 910	1 517 121 76 067		The revenue reserve comprises: Holding company Subsidiary companies	12 362 787 237 206 816	12 977 082 241 881 187
	Fund Management expenses GEP Investment GEP Withdrawals		(41 212) 1 064 404	(23 501) 906 391	29.6.1	Effect of consolidation journals  Revenue reserve	(4 651 827) <b>244 917 776</b>	(4 645 485) <b>250 212 784</b>
	Closing balance	_	(513 612) <b>2 393 424</b>	(669 146) <b>1 806 932</b>		The impact of transition to IFRS 9 on retained earnings is, as follows:	/00 055 55	
27.2	Life assurance investment contract liabilities are supported by the following net assets			,·		Recognition of expected credit losses under IFRS 9 for financial assets Deferred tax in relation to the above  Total change in equity due to adopting IFRS 9 (01 Janaury 2018)	(90 965 851) 17 474 142 <b>(73 491 709)</b>	-
	Money market assets Cash Prescribed assets		1 321 034 139 937 708 394	1 433 039 249 203 124 690	29.7	Non-controlling interests Reconciliation of Non-controlling Interests:	110.00=	E40.007
	Listed equity investment	_	224 059 <b>2 393 424</b>	1 806 932		Opening balance Total comprehensive income Dvidend paid Change in degree of awarrabin	116 287 8 856 (3 201)	542 907 56 027 (19 442)
28.	CATEGORIES OF FINANCIAL LIABILITIES				20.0	Change in degree of ownership Closing balance	121 942	(463 205) 116 287
	The Group's financial liabilities are carried at amor	tised cost.			29.8	Fair value reserve Opening balance Impact of adopting IFRS 9 (Note 29.8.1) Other comprehensive income for the year	8 303 794 (150 155)	- -
					29.8.1	Other comprehensive income for the year  Fair value reserve The impact of transition to IERS 9 on fair value reserve is	(150 155) <b>8 153 639</b>	-
						The impact of transition to IFRS 9 on fair value reserve is, as follows:		

Recognition of fair value gain for unquoted equities on adopting IFRS 9 Deferred tax in relation to the above

Total change in equity due to adopting IFRS 9 (01 Janaury 2018)

10 389 831 (2 086 037) **8 303 794** 



FOR THE YEAR ENDED 31 DECEMBER 2018

@cbzholdings
 @cbzholdings
 cbzholdings





BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE



### **CAPITAL MANAGEMENT** 30.

The Group adopted the Internal Capital Adequacy Assessment Policy (ICAAP) which enunciates CBZ Holding's approach, assessment and management of risk and capital from an internal perspective that is over and above the minimum regulatory rules and capital requirements of Basel II. The primary objective of the Group's capital management is to ensure that the Group complies with externally imposed capital requirements and economic capital requirements which is risk based capital requirements. The Group maintains strong credit ratings and healthy capital ratios in order to support its business and maximise shareholder value. ICAAP incorporates a capital management framework designed to satisfy the needs of key stakeholders i.e. depositors, regulators, rating agencies who have specific interest in its capital adequacy and optimal risk taking to ensure its going concern status (solvency). The focus is also targeted at meeting the expectations of those stakeholders i.e. shareholders, analysts, investors, clients and the general public who are interested in looking at the profitability of the Group visà-vis assumed levels of risk (risk versus return).

### **CONTINGENCIES AND COMMITMENT** 31.

### 31.1 Compliance matter

CBZ Bank Limited is co-operating in ongoing investigations by the Office of Foreign Assets Contol (OFAC) regarding historical transactions involving a party that was subject to OFAC economic sanctions. Based on the facts currently known, it is not practicable at this time for CBZ Bank to determine the terms on which the ongoing investigations will be resolved, or the timing of such resolution, or for CBZ Bank to estimate reliably the amounts or range of possible amounts of any fines and /or penalties which could be significant.

Other	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Guarantees Letters of credit	10 493 928 25 387 701	8 428 749 -
Capital commitments	35 881 629	8 428 749
Authorised and contracted for Authorised but not yet contracted for	2 557 221 823 537	2 126 942 1 186 581
,	3 380 758	3 313 523
The capital commitments will be funded from the Group's own resources.		
FUNDS UNDER MANAGEMENT		
Pensions Institutional and individual clients - equities	337 303 216 33 354 903	219 889 897 22 472 776
Institutional and individual clients - fixed income Unit trusts	7 501 752 1 136 683	7 353 045 787 479
	379 296 554	250 503 197

### 33. **OPERATING SEGMENTS**

32.

The Group is comprised of the following operating segments:

1	BANKING OPERATIONS	Provides commercial banking products through retail banking, corporate and merchant banking and investing portfolios through the treasury function.
	MORTAGAGE FINANCE	Provides mortgage financing to its clients for both finance and commecial purposes.
•	ASSET MANAGEMENT	Provides fund management services to a wide spectrum of investors through placement of either pooled portfolios or individual portfolios.
4	INSURANCE OPERATIONS	Provides short term insurance and long term insurance. The Group also provides Risk Advisory Services to its clients as part of its insurance operations function.
	PROPERTY INVESTMENTS	Property investment arm of the Group.
<b>i</b> ō	OTHER OPERATIONS	Other operations provided by the Group include microfinancing package by Redsphere Finances and the equity investment by the Holdings Company.

### The table below shows the segment operational results for the year ended 31 December 2018:

### Segment operational results

Inclain Income  Total Income for the year ended 31 December 2018  155 399 428  28 412 103  3 970 823  11 315 538  3 11 675  11 697 889  11 428 043  175 033 845  Net underwriting income for the year ended 31 December 2018  Net underwriting income for the year ended 31 December 2017  8 766 969  1 351 587  3 85 522  3 66 968  4 27 19  9 28 24  7 1 430  9 993 109  Depreciation & amortisation for the year ended 31 December 2017  7 205 257  1 331 029  4 8 653  3 78 143  3 40  4 5 11  3 7 60 522  -		Commercial banking US\$	Mortgage finance US\$	Asset management US\$	Insurance operations US\$	Pr operty Investment US\$	Other operations US\$	Elimination of intersegment amounts US\$	Consolidated US\$
Total income for the year ended 31 December 2018  Net underwriting income for the year ended 31 December 2018  Net underwriting income for the year ended 31 December 2017  9393 263  Net underwriting income for the year ended 31 December 2017  8924732  (155 728)  9 23 7535  Net underwriting income for the year ended 31 December 2017  8924732  (1848 446)  8 076 286  Depreciation & amortisation for the year ended 31 December 2017  8924732  (848 446)  8 076 286  Depreciation & amortisation for the year ended 31 December 2017  8924732	Income								
Net underwriting income for the year ended 31 December 2018	Total income for the year ended 31 December 2018	155 399 428	28 412 103	3 970 823	11 315 538	3 116 759	11 697 889	(14 461 509)	199 451 031
Net underwriting income for the year ended 31 December 2017	Total income for the year ended 31 December 2017	134 989 718	26 788 705	2 953 318	11 910 445	1 080 803	11 738 899	(14 428 043)	175 033 845
Depreciation & amortisation for the year ended 31 December 2018 7 966 969 1 351 587 38 552 366 968 42 719 92 824 71 430 9 931 049 9068 480   Impairment of assets for the year ended 31 December 2017 7 205 257 1 331 029 48 653 378 143 3 140 45 115 57 143 9 068 480   Impairment of assets for the year ended 31 December 2018 (1 165 914) 1 551 439 (103 122) (376 052) - (235 281) - (328 930)   Impairment of assets for the year ended 31 December 2017 34 408 750 1 814 408 18 144 135 846 - 422 594 - 36 799 742    Results Profit before taxation for the year ended 31 December 2018 73 311 869 4589 271 1727 591 4777 139 1902 938 3377 616 (6 596 297) 83 090 127   Profit before taxation for the year ended 31 December 2017 24 044 716 101 615 871 274 5 817 040 1049 118 1141 852 (5 908 480) 27 117 135    Cash flows: Used in operating activities for the year ended 31 December 2018 28 43 28 134 5 871 407 2 317 781 (663 597) (2 182 999) (3 016 856) 22 985 683 309 639 553   Used in operating activities for the year ended 31 December 2018 (6 659 007) (315 379) (1745 643) - (331 169) (821 396) (9 673 415) (18 946 009)   Used in investing activities for the year ended 31 December 2018 (6 605 9007) (315 379) (1745 643) - (331 169) (821 396) (9 673 415) (18 946 009)   Used in investing activities for the year ended 31 December 2018 (5 440 000) - (61 397) - (3 25 45 493) 5 388 264 (3 133 893)    Total assets and liabilities Reportable segment liabilities for the year ended 31 December 2018 (4 950 000) - (61 397) - (10 26 664) - (2 545 493) 5 388 264 (3 133 893)    Total assets and liabilities For the year ended 31 December 2018 (2 990 993 779 512 281 12 053 121 753 052 12 13 903 (44 887 994) 1882 965 644    Total segment liabilities for the year ended 31 December 2018 (2 90 990 3779 512 281 12 053 121 753 052 12 13 13 255 53 574 405 (75 718 583) 2 449 932 760	Net underwriting income for the year ended 31 December 2018	-	-	-	9 393 263	-	-	(155 728)	9 237 535
Depreciation & amortisation for the year ended 31 December 2017 7 205 257 1 331 029 48 653 378 143 3 140 45 115 57 143 9 068 480   Impairment of assets for the year ended 31 December 2018 (1 165 914) 1 551 439 (103 122) (376 052) - (235 281) - (328 930)   Impairment of assets for the year ended 31 December 2017 3 4 408 750 1 814 408 18 144 135 846 - 422 594 - 36 799 742    Results   Profit before taxation for the year ended 31 December 2018 73 311 869 4 589 271 1 727 591 4 777 139 1 902 938 3 377 616 (6 596 297) 83 090 127   Profit before taxation for the year ended 31 December 2017 2 4 0 44 716 101 615 871 274 5 817 040 1 0 49 118 1 141 852 (5 908 480) 2 7 117 135    Cash flows:  Used in operating activities for the year ended 31 December 2018 284 328 134 5 871 407 2 317 781 (663 597) (2 182 999) (3 016 856) 2 2 985 683 309 639 553   Used in investing activities for the year ended 31 December 2018 (6 059 007) (315 379) (1745 643) - (331 169) (821 396) (9 673 415) (18 946 009)   Used in investing activities for the year ended 31 December 2018 (5 440 000) - (61 397) - (3 2 8 2 32) (1 221 418) 1 089 208 (7 159 015)   Used in financing activities for the year ended 31 December 2018 (5 440 000) - (10 26 664) - (2 545 493) 5 388 264 (3 133 893)   Total assets and liabilities Reportable segment liabilities for the year ended 31 December 2017 (1 80 4000) 9 90 90 90 90 90 90 90 90 90 90 90 90 9	Net underwriting income for the year ended 31 December 2017	-	-	-	8 924 732	-	-	(848 446)	8 076 286
Impairment of assets for the year ended 31 December 2018	Depreciation & amortisation for the year ended 31 December 2018	7 966 969	1 351 587	38 552	366 968	42 719	92 824	71 430	9 931 049
Results Profit before taxation for the year ended 31 December 2018 73 311 869 4 589 271 1 727 591 4 777 139 1 902 938 3 377 616 (6 596 297) 83 090 127 Profit before taxation for the year ended 31 December 2017 24 044 716 101 615 871 274 5 817 040 1 049 118 1 141 852 (5 908 480) 27 117 135  **Cash flows:** Used in operating activities for the year ended 31 December 2018 284 328 134 5 871 407 2 317 781 (663 597) (2 182 999) (3 016 856) 22 985 683 309 639 553 Used in operating activities for the year ended 31 December 2017 23 244 215 1 663 258 839 370 6 685 190 7 906 4 228 917 (10 252 046) 26 416 810  Used in investing activities for the year ended 31 December 2018 (6 059 007) (315 379) (1745 643) - (331 169) (821 396) (9 673 415) (18 946 009) Used in investing activities for the year ended 31 December 2017 (2 842 596) (394 295) (389 086) (3 372 595) (28 232) (1 221 418) 1 089 208 (7 159 015)  Used in financing activities for the year ended 31 December 2018 (5 440 000) - (61 397) - (3 958 747) 5 498 195 (3 961 949) Used in financing activities for the year ended 31 December 2017 (4 950 000) - (1026 664) - (2 545 493) 5 388 264 (3 133 893)  **Total assets and liabilities** Reportable segment liabilities for the year ended 31 December 2017 1 803 406 290 99 093 779 512 281 12 053 121 753 052 12 039 035 (44 887 994) 1882 969 564  Total segment assets for the year ended 31 December 2018 2 207 889 932 192 672 700 4 999 105 45 401 376 21 113 825 53 574 405 (75 718 583) 2 4499 32 760	Depreciation & amortisation for the year ended 31 December 2017	7 205 257	1 331 029	48 653	378 143	3 140	45 115	57 143	9 068 480
Results Profit before taxation for the year ended 31 December 2018	Impairment of assets for the year ended 31 December 2018	(1 165 914)	1 551 439	(103 122)	(376 052)	-	(235 281)	-	(328 930)
Profit before taxation for the year ended 31 December 2018 73 311 869 4 589 271 1727 591 4777 139 1 902 938 3 377 616 (6 596 297) 83 090 127 Profit before taxation for the year ended 31 December 2017 24 044 716 101 615 871 274 5 817 040 1 049 118 1 141 852 (5 908 480) 27 117 135 (6 5 10 10 10 10 10 10 10 10 10 10 10 10 10	Impairment of assets for the year ended 31 December 2017	34 408 750	1 814 408	18 144	135 846	-	422 594	-	36 799 742
Cash flows: Used in operating activities for the year ended 31 December 2017  24 044 716  101 615  871 274  5 817 040  1 049 118  1 141 852  (5 908 480)  27 117 135  Cash flows: Used in operating activities for the year ended 31 December 2018  284 328 134  5 871 407  2 317 781  (663 597)  (2 182 999)  (3 016 856)  22 985 683  309 639 553  Used in operating activities for the year ended 31 December 2017  23 244 215  1 663 258  839 370  6 685 190  7 906  4 228 917  (10 252 046)  26 416 810  Used in investing activities for the year ended 31 December 2018  (6 059 007)  (3 15 379)  (1745 643)  - (331 169)  (821 396)  (9 673 415)  (18 946 009)  Used in financing activities for the year ended 31 December 2017  (2 842 596)  (394 295)  (389 086)  (3 372 595)  (2 8 232)  (1 221 418)  1 089 208  (7 159 015)  Total assets and liabilities  Reportable segment liabilities for the year ended 31 December 2018  2 016 230 256  1 06 074 036  8 550 887  5 0887  5 0887  1 5 803 629  8 574 458  7 842 664  (20 943 704)  2 134 132 226  Reportable segment liabilities for the year ended 31 December 2017  1 803 406 290  9 9 093 779  5 12 281  1 2 053 121  7 53 052  2 12 039 035  (44 887 994)  1 882 969 564  Total segment assets for the year ended 31 December 2018  2 207 889 932  1 92 672 700  4 999 105  4 4 54 01 376  2 1113 825  5 3574 405  (7 57 18 583)  2 4 499 32 760	Results								
Cash flows:  Used in operating activities for the year ended 31 December 2018  Used in operating activities for the year ended 31 December 2017  Used in investing activities for the year ended 31 December 2018  Used in investing activities for the year ended 31 December 2018  Used in investing activities for the year ended 31 December 2018  Used in investing activities for the year ended 31 December 2018  Used in investing activities for the year ended 31 December 2018  Used in investing activities for the year ended 31 December 2017  Used in financing activities for the year ended 31 December 2017  Used in financing activities for the year ended 31 December 2017  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2017  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 December 2018  Used in financing activities for the year ended 31 De	,	73 311 869	4 589 271	1 727 591	4 777 139	1 902 938	3 377 616	(6 596 297)	83 090 127
Used in operating activities for the year ended 31 December 2018 Used in operating activities for the year ended 31 December 2017 Used in investing activities for the year ended 31 December 2017 Used in investing activities for the year ended 31 December 2017 Used in investing activities for the year ended 31 December 2017 Used in investing activities for the year ended 31 December 2017 Used in investing activities for the year ended 31 December 2017 Used in financing activities for the year ended 31 December 2017 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2017 Used in financing activities for the year ended 31 December 2017 Used in financing activities for the year ended 31 December 2017 Used in financing activities for the year ended 31 December 2017 Used in financing activities for the year ended 31 December 2017 Used in financing activities for the year ended 31 December 2017 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities for the year ended 31 December 2018 Used in financing activities fo	Profit before taxation for the year ended 31 December 2017	24 044 716	101 615	871 274	5 817 040	1 049 118	1 141 852	(5 908 480)	27 117 135
Used in operating activities for the year ended 31 December 2017  23 244 215  1663 258  839 370  6 685 190  7 906  4 228 917  (10 252 046)  26 416 810  Used in investing activities for the year ended 31 December 2018  (6 059 007)  (3 15 379)  (1 745 643)  - (331 169)  (821 396)  (9 673 415)  (18 946 009)  Used in investing activities for the year ended 31 December 2017  (2 842 596)  (394 295)  (389 086)  (3 372 595)  (28 232)  (1 221 418)  1 089 208  (7 159 015)  Used in financing activities for the year ended 31 December 2018  (5 440 000)  - (61 397)  - (3 958 747)  5 498 195  (3 961 949)  Used in financing activities for the year ended 31 December 2017  (4 950 000)  - (1 026 664)  - (2 545 493)  5 388 264  (3 133 893)  Total assets and liabilities  Reportable segment liabilities for the year ended 31 December 2018  2 016 230 256  106 074 036  8 550 887  15 803 629  8 574 458  7 842 664  (20 943 704)  2 134 132 226  Reportable segment liabilities for the year ended 31 December 2017  1 803 406 290  9 9 093 779  5 12 281  1 2 053 121  7 53 052  1 2 039 035  (4 4 887 994)  1 882 969 564  Total segment assets for the year ended 31 December 2018  2 207 889 932  1 92 672 700  4 999 105  4 540 1376  2 1113 825  5 3574 405  (7 57 18 583)  2 449 932 760									
Used in investing activities for the year ended 31 December 2018 (6 059 007) (315 379) (1745 643) - (331 169) (821 396) (9 673 415) (18 946 009) Used in investing activities for the year ended 31 December 2017 (2 842 596) (394 295) (389 086) (3 372 595) (28 232) (1 221 418) 1 089 208 (7 159 015) Used in financing activities for the year ended 31 December 2018 (5 440 000) - (61 397) (3 958 747) 5 498 195 (3 961 949) Used in financing activities for the year ended 31 December 2017 (4 950 000) (1 026 664) - (2 545 493) 5 388 264 (3 133 893) Total assets and liabilities  Reportable segment liabilities for the year ended 31 December 2018 2 016 230 256 106 074 036 550 887 15 803 629 8 574 458 7 842 664 (20 943 704) 2 134 132 226 Reportable segment liabilities for the year ended 31 December 2017 1 803 406 290 99 093 779 512 281 12 053 121 753 052 12 039 035 (44 887 994) 1 882 969 564  Total segment assets for the year ended 31 December 2018 2 207 889 932 192 672 700 4 999 105 45 401 376 21 113 825 53 574 405 (75 718 583) 2 449 932 760	, ,				( ,	, , , , , ,	( ,		
Used in investing activities for the year ended 31 December 2017 (2 842 596) (394 295) (389 086) (3 372 595) (28 232) (1 221 418) 1 089 208 (7 159 015)  Used in financing activities for the year ended 31 December 2018 (5 440 000) - (61 397) - (3 958 747) 5 498 195 (3 961 949)  Used in financing activities for the year ended 31 December 2017 (4 950 000) - (1 026 664) - (2 545 493) 5 388 264 (3 133 893)  Total assets and liabilities  Reportable segment liabilities for the year ended 31 December 2018 2 016 230 256 106 074 036 550 887 15 803 629 8 574 458 7 842 664 (20 943 704) 2 134 132 226 Reportable segment liabilities for the year ended 31 December 2017 1 803 406 290 99 093 779 512 281 12 053 121 753 052 12 039 035 (44 887 994) 1 882 969 564  Total segment assets for the year ended 31 December 2018 2 207 889 932 192 672 700 4 999 105 45 401 376 21 113 825 53 574 405 (75 718 583) 2 449 93 2760	Used in operating activities for the year ended 31 December 2017	23 244 215	1 663 258	839 370	6 685 190	7 906	4 228 917	(10 252 046)	26 416 810
Used in financing activities for the year ended 31 December 2018 (5 440 000) - (61 397) - (3 958 747) 5 498 195 (3 961 949) Used in financing activities for the year ended 31 December 2017 (4 950 000) - (1 026 664) - (2 545 493) 5 388 264 (3 133 893)  Total assets and liabilities Reportable segment liabilities for the year ended 31 December 2018 2 016 230 256 106 074 036 550 887 15 803 629 8 574 458 7 842 664 (20 943 704) 2 134 132 226 Reportable segment liabilities for the year ended 31 December 2017 1 803 406 290 99 093 779 512 281 12 053 121 753 052 12 039 035 (44 887 994) 1 882 969 564  Total segment assets for the year ended 31 December 2018 2 207 889 932 192 672 700 4 999 105 45 401 376 21 113 825 53 574 405 (75 718 583) 2 449 932 760	,	(6 059 007)	(315 379)	(1 745 643)	-	(331 169)	(821 396)	(9 673 415)	(18 946 009)
Used in financing activities for the year ended 31 December 2017 (4 950 000) (1 026 664) - (2 545 493) 5 388 264 (3 133 893)  Total assets and liabilities  Reportable segment liabilities for the year ended 31 December 2018 2 016 230 256 106 074 036 550 887 15 803 629 8 574 458 7 842 664 (20 943 704) 2 134 132 226  Reportable segment liabilities for the year ended 31 December 2017 1 803 406 290 99 093 779 512 281 12 053 121 753 052 12 039 035 (44 887 994) 1 882 969 564  Total segment assets for the year ended 31 December 2018 2 207 889 932 192 672 700 4 999 105 45 401 376 21 113 825 53 574 405 (75 718 583) 2 449 932 760	Used in investing activities for the year ended 31 December 2017	(2 842 596)	(394 295)	(389 086)	(3 372 595)	(28 232)	(1 221 418)	1 089 208	(7 159 015)
Total assets and liabilities Reportable segment liabilities for the year ended 31 December 2018 2 016 230 256 106 074 036 550 887 15 803 629 8 574 458 7 842 664 (20 943 704) 2 134 132 226 Reportable segment liabilities for the year ended 31 December 2017 1 803 406 290 99 093 779 512 281 12 053 121 753 052 12 039 035 (44 887 994) 1 882 969 564  Total segment assets for the year ended 31 December 2018 2 207 889 932 192 672 700 4 999 105 45 401 376 21 113 825 53 574 405 (75 718 583) 2 449 932 760		, ,	-	(61 397)	-	-	. ,		( ,
Reportable segment liabilities for the year ended 31 December 2018 2 016 230 256 106 074 036 550 887 15 803 629 8 574 458 7 842 664 (20 943 704) 2 134 132 226 Reportable segment liabilities for the year ended 31 December 2017 1 803 406 290 99 093 779 512 281 12 053 121 753 052 12 039 035 (44 887 994) 1 882 969 564 Total segment assets for the year ended 31 December 2018 2 207 889 932 192 672 700 4 999 105 4 5 401 376 21 113 825 53 574 405 (75 718 583) 2 449 932 760	Used in financing activities for the year ended 31 December 2017	(4 950 000)	-	-	(1 026 664)	-	(2 545 493)	5 388 264	(3 133 893)
Reportable segment liabilities for the year ended 31 December 2017 1 803 406 290 99 093 779 512 281 12 053 121 753 052 12 039 035 (44 887 994) 1 882 969 564  Total segment assets for the year ended 31 December 2018 2 207 889 932 192 672 700 4 999 105 45 401 376 21 113 825 53 574 405 (75 718 583) 2 449 932 760									
Total segment assets for the year ended 31 December 2018 2 207 889 932 192 672 700 4 999 105 45 401 376 21 113 825 53 574 405 (75 718 583) 2 449 932 760	,							,	
	Reportable segment liabilities for the year ended 31 December 2017	1 803 406 290	99 093 779	512 281	12 053 121	753 052	12 039 035	(44 887 994)	1 882 969 564
Total segment assets for the year ended 31 December 2017 1991 519 135 191 631 709 3 805 933 37 044 316 11 496 276 55 968 226 (98 810 426) 2 192 655 169	,							, , , , , , , , , , , , , , , , , , , ,	
	Total segment assets for the year ended 31 Decemeber 2017	1 991 519 135	191 631 709	3 805 933	37 044 316	11 496 276	55 968 226	(98 810 426)	2 192 655 169

### 34. RELATED PARTIES

The Group does not have an ultimate parent as it is owned by several shareholders none of which has a controlling interest. The Group has related party relationships with its Directors and key management employees, their companies and close family members. The Group carries out banking and investment related transactions with various companies related to its shareholders, all of which were undertaken at arm's length and in compliance with the relevant Banking Regulations.

### Loans and advances to Directors' companies

Louis and develoce to birectors companies						
	Gross limits US\$	Utilised limits US\$	Value of security US\$			
31 December 2018						
Loans to directors' companies	2 023 569	2 010 186	1 925 000			
31 December 2017						
Loans to directors' companies	1 969 998	1 831 865	2 650 800			

The loans to directors' companies above include companies directly owned or significantly influenced by executive and non executive directors and/or their close family members. The loans above are provided at commercial terms with interest rates ranging from 10% to 12% and a tenure ranging from 1 month to 3 years. The loans to directors and key management personnel are shown in note 12.3

Transactions with Directors companies	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Interest income	303 795	584 145
Commission and fee income	2 732	3 591
	306 527	587 736
35. CLOSING EXCHANGE RATES		
ZAR	14.4194	12.3946
GBP	1.2687	0.7410

**Get hard cash** from abroad

1.1430

0.8364

### **36. RISK MANAGEMENT**

### 36.1 Risk overview

**EUR** 

CBZ Group Enterprise Wide Risk Management Framework is anchored on the desire to uphold a High Risk Management and Compliance Culture as one of the major strategic thrusts and is supported by a clearly defined risk appetite in terms of various key exposures. This approach has given direction to the Group's overall Going Concern underpinned by robust strategic planning and policies. Through the CBZ Group risk management function, the Group regularly carries risk analysis through value at risk (VaR) assessments, stress testing as well as simulations to ensure that there is congruency or proper alignment between its strategic focus and its desired risk appetite.

### 36.2 Group risk management framework

The Group's risk management framework looks at enterprise wide risks and recognises that for effective risk management to take root, it has to be structured in terms of acceptable appetite, defined responsibility, accountability and independent validation of set processes. The Group Board is responsible for setting and reviewing the risk appetite as well as Group Policies. Management and staff are responsible for the implementation of strategies aimed at the management and control of the risks that fall within their strategic organisational responsibilities. The CBZ Group Enterprise Wide Risk Management function is responsible for ensuring that the Group's risk taking remains within the set risk benchmarks. The Group Internal Audit function on the other hand provides independent assurance on the adequacy and effectiveness of the deployed risk management processes

The CBZ Group Enterprise Wide Governance and Compliance Unit evaluates quality of compliance with policies, processes and governance structures

In terms of risk governance, the Group Board has delegated authority to the following Group Board Committees whose membership consists of Non – Executive Directors of the Group:

Risk Management & Compliance Committee - has the responsibility for oversight and review of prudential risks comprising of but not limited to credit, liquidity, interest rate, exchange, investment, operational, equities, insurance, security, technological, reputational and compliance. Its other responsibilities includes reviewing the adequacy and effectiveness of the Group's risk management policies, systems and controls as well as the implications of proposed regulatory changes to the Group. It receives consolidated quarterly risk and compliance related reports from the Group Executive Management Committee (Group EXCO) and Group Risk Management Sub-Committee. The committee governance structures ensure that approval authority and risk management responsibilities are cascaded down from the Board through to the appropriate business units and functional committees. Its recommendations are submitted to the Group Board.

as well as the adequacy of the Group's prudential capital requirements taking into account the Group's risk appetite. The committee is also tasked with the responsibility of ensuring that efficient tax management systems are in place and that the Group is in full compliance with tax regulations.

Audit & Finance Committee - manages financial risk related to ensuring that the Group's financial statements are prepared in line with the International Financial Reporting Standards. This committee is responsible for capital management policy

Human Resources & Remunerations Committe – is accountable for people related risks and ensures that the Group has the optimal numbers as well as the right mix in terms of skills and experience for the implementation of the Group's strategy. The committee also looks at succession planning, the welfare of Group staff as well as the positive application of the Group's Code of Ethics.

This is the risk of potential loss arising from the probability of borrowers and or counterparties failing to meet their repayment commitments to the Group as and when they fall due in accordance with agreed terms and conditions.

### Credit risk management framework

Credit risk is managed through a framework of credit policies and standards covering the identification, management, measurement and control of credit risk. These policies are approved by the Board, which also delegates credit approvals as well as loans reviews to designated sub committees within the Group. Credit origination and approval roles are segregated.

The Group uses an internal rating system based on internal estimates of probability of default over a one year horizon and customers are assessed against a range of both quantitative and qualitative factors.

Credit concentration risk is managed within set benchmarks by counterparty or a group of connected counterparties, by sector, maturity profile and by credit rating. Concentration is monitored and reviewed through the responsible risk committees set up by the Board.

The Group through credit originating units as well as approving committees regularly monitors credit exposures, portfolio performance and external environmental factors that are likely to impact on the credit book. Through this process, clients or portfolios that exhibit material credit weaknesses are put on watch for close monitoring or exiting of such relationships where restructuring is not possible. Those exposures which are beyond restructuring are downgraded to Recoveries and Collections Unit.

### **Credit mitigation**

Credit mitigation is employed in the Group through taking collateral, credit insurance and other guarantees. The Group is guided by considerations related to legal certainty, enforceability, market valuation and the risk related to guarantors in deciding which securities to accept from clients. Types of collateral that are eligible for risk mitigation include cash, mortgages over residential, commercial and industrial property, plant and machinery, marketable securities, guarantees, assignment of crop or export proceeds, leasebacks and stop-orders.

### 36.3. (a) Credit risk exposure

The table below shows the maximum exposure to credit risk for the components of the statement of financial position

		AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
	Balances with banks	359 483 940	77 786 933
	Money market assets	70 741 297	47 953 444
	Financial securities	1 244 941 623	897 728 855
	Loans and advances to customers	486 996 095	941 408 103
	Other assets	26 815 433	10 110 078
	Total	2 188 978 388	1 947 987 413
	Capital commitments	3 380 758	3 313 523
Э	Guarantees	10 493 928	8 428 749
S		13 874 686	11 742 272

Where financial instruments are recorded at fair value the amounts shown above represent the current credit risk exposure but not maximum risk exposure that could arise in the future as a result of changes in value.

The Group held cash equivalents of US\$356 483 940 (excluding notes and coins) as at 31 December 2018, which represents its maximum credit exposure on these assets. The cash and cash equivalents are held with the Central Bank, local and foreign banks.



FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE



36.3(b) An industry sector analysis of the Group's financial assets before and after taking into account collateral held is as follows:

	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$	AUDITED 31 DEC 2017 US\$
	Gross	Net maximum exposure (not	Gross	Net maximum exposure (not
	maximum	covered by	maximum	covered by
	exposure	mortgage security)	exposure	mortgage security)
Private	171 854 097	49 186 858	182 562 405	13 472 535
Agriculture	145 235 357	19 064 191	248 017 847	42 993 531
Mining	19 480 638	576 821	10 641 051	1 300 846
Manufacturing	47 962 342	9 574 124	67 034 854	21 591 547
Distribution`	98 661 187	11 967 875	92 677 855	26 989 931
Construction	9 258 502	730 158	8 603 879	1 646 653
Transport	7 358 247	985 514	8 370 306	2 222 530
Communication	1 539 099	-	127 705	-
Services	83 874 835	2 994 125	162 740 665	6 752 346
Financial organisations	13 475 564	-	239 256 487	-
Total	598 699 868	95 079 666	1 020 033 054	116 969 919

AUDITED	AUDITED
31 DEC 2018	31 DEC 2017
US\$	US\$
576 929 361	935 716 037
7 404 584	15 290 945
185 471 716	760 471 807
<b>769 805 661</b>	<b>1 711 478 789</b>

The Group holds collateral against loans and advances to customers in the form of mortgage bonds over property, other registered securities over assets, guarantees, cash cover, assignment of crop or export proceeds, leasebacks and stoporders. Estimates of fair values are based on the value of collateral assessed at the time of borrowing, and are regularly aligned to trends in the market. An estimate of the fair value of collateral and other security enhancements held against loans and advances to customers and banks is shown above and analysed as follows;

### 36.3 (c) Impairment allowance on financial assets

### a. Loans and advances to customers

(i) The table below shows the credit quality and the maximum exposure to credit risk based on the Group's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment "allowances. Details of the Group's internal grading system are explained in Note 36.3.1

				Audited 31 Dec 2017			
	SRS Rating	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Purchased or Originated Credit Impaired (POCI) US\$	Total US\$	Total US\$
Internal rating grade							
Performing	"1 - 3c"	349 263 721	21 942 162		-	371 205 883	543 835 664
Special mention	"4a - 7c"	9 632 032	117 731 719	-	-	127 363 751	273 425 103
Non- performing	"8 - 10"	-	-	100 130 234	-	100 130 234	202 772 288
Total		358 895 753	139 673 881	100 130 234	-	598 699 868	1 020 033 055

(ii) An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to loans and advances is as follows:

	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Total US\$
Gross carrying amount as at 1 January 2018	534 319 102	252 614 159	233 099 793	1 020 033 054
New assets originated or purchased (excluding write offs)	167 457 404	29 195 825	1 272 127	197 925 356
Transfers from Stage 1	(75 433 721)	69 629 166	5 804 555	-
Transfers from Stage 2	29 530 068	(244 815 943)	215 285 875	-
Transfers from Stage 3	31 982 125	114 274 577	(146 256 702)	-
Repayments during the year	(328 959 225)	(81 223 903)	(155 120 515)	(565 303 643)
Amounts written off	-	-	(53 954 899)	(53 954 899)
Gross loans and advances to customers at 31 December 2018	358 895 753	139 673 881	100 130 234	598 699 868
ECL allowance at 31 December 2018	(17 119 672)	(30 537 323)	(64 046 778)	(111 703 773)
Net loans and advances to customers at 31 December 2018	341 776 081	109 136 558	36 083 456	486 996 095

### b. Financial Securities

The table below shows the credit quality and the maximum exposure to credit risk based on the Group's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment "allowances. Details of the Group's internal grading system are explained in Note 36.3.1

		Audited 31 Dec 2017					
	SRS Rating						
Internal rating grade							
Performing	"1 - 3c"	1 244 996 137	-	-	-	1 244 996 137	899 862 222
Total		1 244 996 137	-	-	-	1 244 996 137	899 862 222

(ii). An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to financial securities as follows

	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Total US\$
Gross carrying amount as at 1 January 2018	899 862 222		-	899 862 222
New assets originated or purchased (excluding write offs)	435 442 967		-	435 442 967
Transfers			-	-
Maturities during the year	(90 309 052)	-	-	(90 309 052)
At 31 December 2018	1 244 996 137	-	-	1 244 996 137
ECL allowance at 31 December 2018	(54 514)	-	-	(54 514)
Net financial securities to customers at 31 December 2018	1 244 941 623	-	-	1 244 941 623

(i) The table below shows the credit quality and the maximum exposure to credit risk based on the Group's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment "allowances. Details of the Group's internal grading system are explained in Note 36.3.1

		Audited 31 Dec 2017					
	SRS Rating	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Purchased or Originated Credit Impaired (POCI) US\$	Total US\$	Total US\$
Internal rating grade							
Performing	"1 - 3c"	70 744 174	-	-	-	70 744 174	45 820 077
Total		70 744 174	-	-	-	70 744 174	45 820 077

(ii) An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to money market assets is as follows

	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Total US\$
Gross carrying amount as at 1 January 2018	45 820 077	-	-	45 820 077
New assets originated or purchased (excluding write offs)	56 344 237	-	-	56 344 237
Transfers	-	-	-	-
Maturities during the year	(31 420 140)	-	-	(31 420 140)
At 31 December 2018	70 744 174	-	-	70 744 174
ECL allowance at 31 December 2018	(2 877)	-	-	(2 877)
Net money market to customers at 31 December 2018	70 741 297	-	-	70 741 297

### d. Financial guarantees

(i) The table below shows the credit quality and the maximum exposure to credit risk based on the Group's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment "allowances. Details of the Group's internal grading system are explained in Note 36.3.1

			Audited 31 De	Audited 31 Dec 2018			Audited 31 Dec 2017
	SRS Rating	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Purchased or Originated Credit Impaired (POCI) US\$	Total US\$	Total US\$
Internal rating grade							
Performing	"1 - 3c"	10 493 928	-	-	-	10 493 928	8 428 749
Special mention	"4a - 7c"	-	-	-	-	-	-
Total		10 493 928	-		-	10 493 928	8 428 749

(ii) An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to financial guarantees is as follows:

	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Total US\$
Gross carrying amount as at 1 January 2018	8 428 749	-	-	8 428 749
New assets originated or purchased (excluding write offs)	10 193 330			10 193 330
Guarantees expired during the year	(8 128 151)			(8 128 151)
At 31 December 2018	10 493 928	-	-	10 493 928
ECL allowance at 31 December 2018	(80 816)	-	-	(80 816)
Net financial guarantees to customers at 31 December 2018	10 413 112	-	-	10 413 112

The Group has taken into account, Circular to Banking Institutions No. 04-2017/BSD: IFRS 9 Adoption and Implementation Process which requires the Group to adopt a new model of classification and measurement of financial instruments. The guideline which was issued in line with International Financial Reporting Standard (IFRS) 9 issued by the International Accounting Standards Board (IASB) was effective for annual years beginning on or after 1 January 2018. The Group has designed IFRS 9 compliant Expected Credit Loss models and processes for capturing accurate data for measurement of credit impairments

The Financial Assets that were impaired under IFRS 9 were Loans, Overdrafts, Leases, Bank Guarantees, and Letters of Credit, Credit Cards Facilities, Money Market Placements and Treasury Bills. Expected Credit Losses of these assets were calculated as at 31 December 2018.

Expected Credit Losses is determined through a combination of expected credit exposures (Exposure-at-Default), likelihood of default occurring (Probability of Default) and anticipated Loss in the event of Default (Loss-Given-Default).

### Definition of Parameters used for Calculation of Expected Credit Losses (ECL)

### The Probability of Default (PD)

This is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the assessed year if the facility has not been previously derecognised and is still in the portfolio.

### The Exposure at Default (EAD)

This is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments.

### The Loss Given Default (LGD)

This is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realisation of any collateral. It is usually expressed as a percentage of the EAD.

When estimating the ECLs, the Group considers four scenarios (a base case, an upside, a mild downside ('downside 1') and a more extreme downside ('downside 2')). Each of these is associated with different PDs, EADs and LGDs. When relevant, the assessment of multiple scenarios also incorporates how defaulted loans are expected to be recovered, including the probability that the loans will cure and the value of collateral or the amount that might be received for selling the asset. With the exception of credit cards and other revolving facilities, the maximum year for which the credit losses are determined

is the contractual life of a financial instrument, unless the Group has the legal right to call it earlier. Impairment losses and releases are accounted for and disclosed separately from modification losses or gains that are

accounted for as an adjustment of the financial asset's gross carrying value.

### Significant increase in credit risk and Stage Recognition

The CBZ Group has established a policy to perform an assessment, at the end of each reporting year, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument.

A significant increase in credit risk is defined as a significant increase in the probability of a default occurring since initial recognition. Credit risk has increased significantly when contractual payments are more than 30 days past due. Key consideration for a significant change in credit risk under a financial asset include the following;

- The counterparty rating deteriorates.
- ii) Breaches in conditionality or covenants. Deterioration in account conduct.
- Any corporate action relating to changes in corporate structure, control, acquisitions or disposals, Significant changes in executive leadership. Any other factor that is reasonably expected to have a negative impact on prospects for repayment, including vi)
- but not limited to legislative changes, perceived sectoral risks, and negative media coverage.

  Actual or expected significant change in the financial instrument's external credit rating (Credit Reference
- Rureau rating). Declining Asset Quality viii)
- Reduction in financial support from the parent company Expected changes in the loan agreement terms and conditions.
- Changes in group parents payment pattern xi)
- Decision to change collateral xii)
- xiii) Deterioration of macro-economic factors of the borrower Based on financial asset's stage, 12 Months and Life-Time Expected Credit Losses were calculated.
  - 12 Months Expected Credit Losses is a portion of Lifetime expected credit losses that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date.
  - Lifetime Expected Credit Losses are the expected present value of losses that arise if borrowers default on their obligations at some time during the life of the financial asset. These are weighted average credit losses that result from all possible default events over the expected life of the financial asset/ or instrument.

### Stage 1: (Performing)

The financial assets in this stage are neither past due nor specifically impaired, and are current and fully compliant with all contractual terms and conditions. When loans are first recognised, the Group recognises an allowance based on 12 months ECLs. Stage 1 loans also include facilities where the credit risk has improved and the loan has been reclassified from Stage 2. The Group calculates the 12m ECL allowance based on the expectation of a default occurring in the 12 months following the reporting date. These expected 12-month default probabilities are applied to a forecast EAD and multiplied by the expected LGD and discounted by an approximation to the original EIR.



FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE





### Stage 2: (Underperforming)

The assets have early arrears but not specifically impaired loans. It covers all loans where the counterparties have failed to make contractual payments and are less than 90 days past due, but are expected that the full carrying values will be recovered when considering future cash flows including collateral. When a loan has shown a significant increase in credit risk since origination, the Group records an allowance for the LTECLs. Stage 2 loans also include facilities, where the credit risk has improved and the loan has been reclassified from Stage 3. The mechanics are similar to those explained above, including the use of multiple scenarios, but PDs and LGDs are estimated over the lifetime of the instrument. The expected cash shortfalls are discounted by an approximation to the original EIR.

### Stage 3: (Credit Impaired)

For loans considered credit-impaired, the Group recognises the lifetime expected credit losses for these loans. LTECLs were calculated for all the assets which were classified under this stage. Loans satisfying the followings were classified

- Instalments (Principal and Interest) were due and unpaid for 90 days or more.
- The Group had identified objective evidence of default, such as a breach of a material loan covenant or condition (there is marked significant increase in credit risk i.e deterioration in asset quality).
- The Group had sufficient evidence about significant financial difficulties of the borrower contrary to cash flow
- High probability of bankruptcy or other financial reorganization of the borrower has been identified.

Under this stage interest revenue recognised was based on Amortised Cost ie Gross exposure amount less allowance. The estimate of cash flow expected from collateral and credit enhancements were also factored.

### Purchased or originated credit impaired (POCI)

Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest income is subsequently recognised based on a creditadjusted EIR. ECLs are only recognised or released to the extent that there is a subsequent change in the expected credit losses

For financial assets for which the Group has no reasonable expectations of recovering either the entire outstanding amount, or a proportion thereof, the gross carrying amount of the financial asset is reduced. This is considered a (partial) derecognition of the financial asset.

### Debt instruments measured at fair value through OCI

The ECLs for debt instruments measured at FVOCI do not reduce the carrying amount of these financial assets in the statement of financial position, which remains at fair value. Instead, an amount equal to the allowance that would arise if the assets were measured at amortised cost is recognised in OCI as an accumulated impairment amount, with a corresponding charge to profit or loss. The accumulated loss recognised in OCI is recycled to the profit and loss upon derecognition of the assets

### Cure, Modification and Forbearance of Financial Assets

During the year under Review, some of the financial assets were cured, modified and forborne.

Cure is the reclassification of a non-performing asset or underperforming into performing status. To be reclassified as performing, a non-performing forborne exposure should fulfill the general requirements for reclassifying exposures from nonperforming to performing as well as specific requirements applicable to forborne exposures. Clients whose exposures were cured had met the following conditions:

- Completion of a "cure year" of six months by non-performing forborne exposures and that the debtor's behaviour demonstrates that financial difficulties no longer exist
- The borrower should have settled, by means of regular payments, an amount equivalent to all the amounts past due on the date the forbearance measures were granted (if there were past-due amounts at this date), or to the amount written-off as part of these forbearance measures (if there was no past-due amount at the date of the forbearance measures).
- It has been established that the obligor has been able to meet the requirements of the revised terms and conditions.
- The borrower should have settled 6 full consecutive monthly payments under the revised terms

Cure constituted the following in each of the respective impairment stages;

Account Cure	Impairment triggers
Move from stage 3 to stage 2 (decrease in credit risk)	Modifications
Move from stage 3 to stage 1 (decrease in credit risk)	Restructured loans
Move from stage 2 to stage 1 ( reduction in credit risk signified by migration from low credit risk or no significant increase in credit risk)	<ul> <li>Arrears re-spread</li> <li>Arrears deferred</li> <li>Loan term extended</li> <li>Arrears deferred and re-spread</li> </ul>

### **Modification and Forbearance**

These are formal, contractual agreements between the customer and the Group to change cash flows from that originally agreed or previously amended as well as contractual terms and conditions. Where a contract was subjected to some or all of the above forbearance measures, it was referred to as modification. It was also referred to as Restructuring by the Group Modification in some instances resulted in change in PD, instalment and interest rate among other factors.

The Group sometimes makes concessions or modifications to the original terms of loans as a response to the borrower's financial difficulties, rather than taking possession or to otherwise enforce collection of collateral. The Group considers a loan forborne when such concessions or modifications are provided as a result of the borrower's present or expected financial difficulties and the Group would not have agreed to them if the borrower had been financially healthy. Indicators of financial difficulties include defaults on covenants, or significant concerns raised by the Credit Risk Department. Forbearance may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original EIR as calculated before the modification of terms. It is the Group's policy to monitor forborne loans to help ensure that future payments continue to be likely to occur.

If these procedures identify a loss in relation to a loan, it is disclosed and managed as an impaired Stage 3 forborne asset until it is collected or written off.

Beginning 1 January 2018, any loan that has been renegotiated or modified but not derecognised, the Group also reassesses whether there has been a significant increase in credit risk. The Group also considers whether the assets should be classified as Stage 3. Once an asset has been classified as forborne, it will remain forborne for a minimum six months' probation year. In order for the loan to be reclassified out of the forborne category, the customer has to meet all of the following criteria:

- All of its facilities has to be considered performing
- The probation year of six months has passed from the date the forborne contract was considered performing
- Regular payments of more than an insignificant amount of principal or interest have been made during at least half of the probation year
- The customer does not have any contract that is more than 30 days past due

### Derecognition

Derecognition decisions and classification between Stage 2 and Stage 3 are determined on a case-by-case basis. The Group de-recognizes a financial asset when, and only when:

- the contractual rights to the cash flows from the financial asset expire, or
- b) It transfers the financial asset and the transfer qualifies for de-recognition.

### Write-offs

The Group's accounting policy under IFRS 9 remains the same as it was under IAS 39. Financial assets are written off either partially or in their entirety only when the Group has stopped pursuing the recovery. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to credit loss expense

### Market risk 36.3.2

This is the risk of loss under both the banking book and or trading book arising from unfavourable changes in market price such as interest rates, foreign exchanges rates, equity prices, credit spreads and commodity prices, which can cause substantial variations in earnings and or economic value of the Group and its strategic business units (SBUs) if not properly managed. The Group's exposure to market risk arises mainly from customer driven transactions.

### Group market risks management framework

To manage these risks, there is oversight at Group Board level through the Group Board Risk Management Committee, which covers Asset and Liability Management processes through yearly review of the Group's Asset and Liability as well as investment policies and benchmarks meant to assist in attaining the Group's liquidity strategic plan. The Group's (SBU) Boards are responsible for setting specific market risks strategies for their respective SBU and Executive Management implements policy and track performance regularly against set benchmarks through use of daily liquidity position reports, investment portfolio mix, cash flow analysis, liquidity matrix analysis, liquidity gap analysis and liquidity simulations to evaluate ability of the SBU to withstand stressed liquidity situations.

### 36.4 Liquidity risk

Liquidity relates to the Group's ability to fund its growth in assets and to meet obligations as they fall due without incurring unacceptable losses. The Group recognises two types of liquidity risks i.e. Market liquidity risk and Funding liquidity risk.

Market liquidity risk is the risk that the Group cannot cover or settle a position without significantly affecting the market price because of limited market depth.

Funding risk on the other hand is the risk that the Group will not be able to efficiently meet both its expected as well as the unexpected current and future cash flow needs without affecting the financial condition of the Group. The Group's liquidity risk management framework ensures that limits are set under respective Group Strategic Business Units

relating to limits such as levels of wholesale funding, retail funding, loans to deposit ratio, counter-party exposures, liqudity

coverage ratio, net stable funding ratio as well as prudential liquidity ratio. The primary funding sources under the Group are customer deposits made up of current, savings and term deposits and these are diversified by customer type and maturity profile. The Group, through the ALCO processes and statement of finacial position management ensures that asset growth and maturity are funded by appropriate growth in deposits and stable funding,

### 36.4.1 Contractual Gap analysis

respectively.

### **CONTRACTUAL LIQUIDITY PROFILE AS AT 31 DECEMBER 2018**

	Less than 1 month US\$	1 to 3 months US\$	3 to 6 months US\$	6 to 12 months US\$	1 to 5 years US\$	5 years and above US\$	Total US\$
Assets							
Balances with banks and cash	376 338 271	-	-	-	-	-	376 338 271
Money market assets	20 344 501	788 486	1 742 551	47 865 759	-	-	70 741 297
Financial securities	-	62 761 150	42 461 639	27 704 364	204 330 944	907 683 526	1 244 941 623
Loans and advances to customers	174 353 602	31 146 086	25 084 057	48 777 699	85 614 868	122 019 783	486 996 095
Insurance assets	914 188	3 571 866	-	174 574	-	-	4 660 628
Financial guarantees	39 160	7 160 176	910 976	2 383 616	-	-	10 493 928
Current tax receivable	-	895 211	-	394 163	-	-	1 289 374
Other liquid assets	672 584	26 142 851	-	-	-	-	26 815 435
Total assets	572 662 306	132 465 826	70 199 223	127 300 175	289 945 812	1 029 703 309	2 222 276 651
Liabilities							
Deposits	1 705 837 398	271 275 832	30 004 585	22 457 367	31 147 671	18 432 542	2 079 155 395
Insurance liabilities	-	2 870 359	1 3 2 4 6 7 5	-	-	-	4 195 034
Other liabilities	1 798 626	35 062 879	456 811	271 599	-	-	37 589 915
Current tax payable	106 655	-	-	-	-	-	106 655
Life Fund	497 124	-	-	-	-	-	497 124
Investment contract liabilities	2 393 424	-	-	-	-	-	2 393 424
Financial guarantees	39 160	7 160 176	910 976	2 383 616	-	-	10 493 928
Capital Commitments	-	2 944 505	_	5 453	-	-	2 949 958
Total liabilities	1 710 672 387	319 313 751	32 697 047	25 118 035	31 147 671	18 432 542	2 137 381 433
Liquidity gap	(1 138 010 081)	(186 847 925)	37 502 176	102 182 140	258 798 141	1 011 270 767	84 895 218
Cumulative liquidity gap	(1 138 010 081)	(1 324 858 006)	(1 287 355 830)	(1 185 173 690)	(926 375 549)	84 895 218	84 895 218

### **CONTRACTUAL LIQUIDITY PROFILE AS AT 31 DECEMBER 2017**

	Less than 1 month US\$	1 to 3 months US\$	3 to 6 months US\$	6 to 12 months US\$	1 to 5 years US\$	5 years and above US\$	Total US\$
Assets							
Balances with banks and cash	89 606 676	-	-	-	-	-	89 606 676
Money market assets	12 049 193	5 636 122	167 255	27 967 507	-	-	45 820 077
Financial securities	-	26 649 412	5 678 424	38 007 224	232 726 096	596 801 066	899 862 222
Loans and advances to customers	361 829 276	91 130 232	33 840 187	51 701 203	84 468 977	318 438 228	941 408 103
Insurance assets	206 475	190 531	-	2 442 131	-	-	2 839 137
Financial guarantees	79 719	922 904	2 582 924	4 416 605	426 597	-	8 428 749
Current tax receivable	-	621 938	-	-	-	-	621 938
Other liquid assets	411 435	9 698 643	-	-	-	-	10 110 078
Total	464 182 774	134 849 782	42 268 790	124 534 670	317 621 670	915 239 294	1 998 696 980
Liabilities							
Deposits	1 457 852 540	207 618 305	104 566 539	22 575 703	46 583 659	14 480 927	1 853 677 673
Insurance liabilities	-	-	-	1 583 068	-	-	1 583 068
Other liabilities	1 768 969	14 239 980	-	378 688	1 541 604	21 967	17 951 208
Current tax payable	-	18 055	-	-	-	-	18 055
Life Fund	526 853	-	-	-	-	-	526 853
Investment contract liabilities	1 806 932	-	-	-	-	-	1 806 932
Financial guarantees	79 719	922 904	2 582 924	4 416 605	426 597	-	8 428 749
Capital commitments contracted for	-	-	-	3 313 523	-	-	3 313 523
Total	1 462 035 013	222 799 244	107 149 463	32 267 587	48 551 860	14 502 894	1 887 306 061
Liquidity gap	(997 852 239)	(87 949 462)	(64 880 673)	92 267 083	269 069 810	900 736 400	111 390 919
Cumulative liquidity gap	(997 852 239)	(1 085 801 701)	(1 150 682 374)	(1 058 415 291)	(789 345 481)	111 390 919	111 390 919

The table above shows the undiscounted cash flows of the Group's non-derivative on and off balance sheet financial assets and liabilities on the basis of their earliest possible contractual maturity and the related year gaps. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest year in which the guarantee could be called.

The Group's SBUs carry out static statement of financial position analysis to track statement of financial position growth drivers, the pattern of core banking deposits, statement of financial position structure, levels and direction of the SBU's maturity mismatch and related funding or liquidity gap. The Group also relies on stress testing under various scenarios i.e moderate, extreme and severe in line with RBZ Recovery Planning Guideline to assess and manage liquidity risk. The Asset and Liability Management Committee (ALCO) of the respective SBU comes up with strategies to manage these liquidity gaps through funding gap limits. Additionally, the Group models asset and liability behaviours to measure liquidity risk from a behavioural

Details of the liquidity ratios for the relevant Group SBUs as at the reporting date and during the reporting year were as follows:

	CBZ Bani Limited
	9/
At 31 December 2018	64.2
At 31 December 2017	43.4
Average for the year	49.96
Maximum for the year	65.2
Minimum for the year	41.32

### 36.5 Interest rate risk

This is the possibility of a Banking Group's interest income being negatively influenced by unforeseen changes in the interest rate levels arising from weaknesses related to a banking Group's trading, funding and investment strategies.

This is managed at both Board and Management level through the regular policy and benchmarks which relate to interest rate risk management. The major areas of intervention involves daily monitoring of costs of funds, asset yield, monthly analysis of interest re-pricing gaps, monthly interest rate simulations to establish the Group and its SBUs' ability to sustain a stressed interest rate environment, value at risk (VaR), interest rate risk set limits and various interest rate risk hedging strategies. The use of stress testing is an integral part of the interest rate risk management framework and considers both the historical market events as well as anticipated future scenarios. The Group and its SBUs denominate their credit facilities in the base currency, the USD in order to minimise cross currency interest rate risk. The Group's interest rate risk profiling is illustrated on the next

At 31 December 2018, if interest rates (both earning and paying rates) at that date had been 15 basis points higher or lower with all other variables held constant, post tax profit would have been US\$1 851 518 lower or higher respectively than the reported position. This arises as a result of the sensitivity of the net interest assets in the movement in the interest rates.



@cbzholdings © @cbzholdings cbzholdings

### AUDITED

### FINANCIAL RESULTS

FOR THE YEAR ENDED 31 DECEMBER 2018



CHOOSE THE RIGHT PARTNER FOR GROWTH

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

### 36.5.1 Interest rate repricing

Audited 31 Dec 2018	Less than 1 month US\$	1 to 3 months US\$	3 to 6 months US\$	6 to 12 months US\$	1 to 5 years US\$	5 years and above US\$	Non– interest bearing US\$	Total US\$
Assets	USĢ	USĄ	USĄ	USĢ	USĢ	USĄ	USŞ	USĢ
Balances with banks and cas	sh 54 082 249	_	_	_	_	_	322 256 022	376 338 271
Money market assets	20 344 501	788 486	1 742 551	47 865 759			022 230 022 _	70 741 297
Financial securities	20 044 001	62 761 150	42 461 639	27 704 364	204 330 944	907 683 526		1 244 941 623
Loans and advances		02 701 100	42 401 003	21 104 004	204 000 344	307 000 020		1 244 341 020
to customers	174 353 602	31 146 086	25 084 057	48 777 699	85 614 868	122 019 783	_	486 996 095
nsurance assets	-	-	20 00 1 007		-	-	8 793 176	8 793 176
Equity investments	_	_	_	_	_	_	26 000 396	26 000 396
Other assets	_	_	_	_	_	_	81 736 229	81 736 229
Current tax receivable	_	_	_	_	_	_	1 490 449	1 490 449
Intangible assets	_	_	_	_	_	_	1 613 698	1 613 698
Investment properties	_	_	_	_	_	_	37 558 578	37 558 578
Property and equipment	_	_	_	_	_	_	77 429 469	77 429 469
Deferred taxation	_	_	_	_	_	_	36 293 479	36 293 479
Total assets	248 780 352	94 695 722	69 288 247	124 347 822	289 945 812	1 029 703 309		2 449 932 760
Equity & Liabilities								
Deposits	1 705 837 398	271 275 832	30 004 585	22 457 367	31 147 671	18 432 542	-	2 079 155 395
Insurance liabilities	_	_	_	_	_	_	9 040 319	9 040 319
Other liabilities	-	_	-	_	_	_	37 589 913	37 589 913
Current tax payable	-	-	_	_	_	_	106 655	106 655
Life Fund	-	_	-	_	_	_	1 593 605	1 593 605
Investment contract								
liabilities (Long term Insurand	ce) –	-	_	-	_	_	2 393 424	2 393 424
Deferred taxation	_	_	_	_	_	_	4 252 915	4 252 915
Equity	_	_	_	_	_	_	315 800 534	315 800 534
Total liabilities and equity								
and reserves	1 705 837 398	271 275 832	30 004 585	22 457 367	31 147 671	18 432 542	370 777 365	2 449 932 760
Interest rate repricing gap	(1 457 057 046)	(176 580 110)	39 283 662	101 890 455	258 798 141	1 011 270 767	222 394 131	-
Cumulative gap	(1 457 057 046)	(1 633 637 156)	(1 594 353 494)	(1 492 463 039)	(1 233 664 898)	(222 394 131)	-	-
Audited 31 Dec 2017	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 5 years	5 years and above	Non– interest bearing	Total
31 Dec 2017								Total US\$
31 Dec 2017 Assets	1 month	months	6 months	months	5 years	and above	bearing	
31 Dec 2017  Assets  Balances with	1 month US\$	months	6 months	months	5 years	and above	bearing US\$	US\$
31 Dec 2017  Assets  Balances with banks and cash	1 month US\$ 5 958 198	months US\$	6 months US\$	months US\$	5 years	and above	bearing US\$	US\$ 89 606 676
31 Dec 2017  Assets Balances with banks and cash Money market assets	1 month US\$	months US\$ - 5 636 122	6 months US\$ - 167 255	months US\$ - 27 967 507	5 years US\$	and above US\$	bearing US\$	89 606 676 45 820 077
31 Dec 2017  Assets Balances with banks and cash Money market assets Financial securities	1 month US\$ 5 958 198	months US\$	6 months US\$	months US\$	5 years	and above	bearing US\$	US\$ 89 606 676
Assets Balances with banks and cash Money market assets Financial securities Loans and advances	1 month US\$ 5 958 198 12 049 193	months US\$ 5 636 122 26 649 412	6 months US\$ - 167 255 5 678 424	months US\$ - 27 967 507 38 007 224	5 years US\$ - - 232 726 096	and above US\$ - - 596 801 066	83 648 478 	89 606 676 45 820 077 899 862 222
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers	1 month US\$ 5 958 198	months US\$ - 5 636 122	6 months US\$ - 167 255	months US\$ - 27 967 507	5 years US\$	and above US\$	83 648 478 - -	89 606 676 45 820 077 899 862 222 941 408 103
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets	1 month US\$ 5 958 198 12 049 193	months US\$ 5 636 122 26 649 412 91 130 232	6 months US\$ - 167 255 5 678 424	months US\$ - 27 967 507 38 007 224	5 years US\$ - 232 726 096 84 468 977 -	and above US\$ - 596 801 066 318 438 228	83 648 478 4 812 830	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments	1 month US\$ 5 958 198 12 049 193	months US\$ 5 636 122 26 649 412	6 months US\$ - 167 255 5 678 424	months US\$ - 27 967 507 38 007 224	5 years US\$ - - 232 726 096	and above US\$	83 648 478 	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540
31 Dec 2017  Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets	1 month US\$ 5 958 198 12 049 193	months US\$ 5 636 122 26 649 412 91 130 232	6 months US\$ - 167 255 5 678 424	months US\$ - 27 967 507 38 007 224	5 years US\$ - 232 726 096 84 468 977 -	and above US\$ - 596 801 066 318 438 228	83 648 478	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable	1 month US\$ 5 958 198 12 049 193	months US\$ 5 636 122 26 649 412 91 130 232	6 months US\$ - 167 255 5 678 424	months US\$ - 27 967 507 38 007 224	5 years US\$ - 232 726 096 84 468 977 -	and above US\$ - 596 801 066 318 438 228 - - -	83 648 478  83 648 478  4 812 830 10 687 540 72 016 809 621 938	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets	1 month US\$ 5 958 198 12 049 193	months US\$ 5 636 122 26 649 412 91 130 232	6 months US\$ - 167 255 5 678 424	months US\$ - 27 967 507 38 007 224	5 years US\$ - 232 726 096 84 468 977 -	and above US\$	83 648 478	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties	1 month US\$ 5 958 198 12 049 193	months US\$ 5 636 122 26 649 412 91 130 232	6 months US\$ - 167 255 5 678 424	months US\$ - 27 967 507 38 007 224	5 years US\$ - 232 726 096 84 468 977 -	and above US\$ - 596 801 066 318 438 228 - - -	83 648 478	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intrangible assets Investment properties Property and equipment	1 month US\$ 5 958 198 12 049 193	months US\$ 5 636 122 26 649 412 91 130 232	6 months US\$ - 167 255 5 678 424	months US\$ - 27 967 507 38 007 224	5 years US\$ - 232 726 096 84 468 977 -	and above US\$	83 648 478  83 648 478  4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721	99 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation	1 month US\$ 5 958 198 12 049 193 — 361 829 276 — — — — — —	months US\$  5 636 122 26 649 412  91 130 232	6 months US\$	months US\$  27 967 507 38 007 224  51 701 203	5 years US\$	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819	98 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation	1 month US\$ 5 958 198 12 049 193	months US\$ 5 636 122 26 649 412 91 130 232	6 months US\$ - 167 255 5 678 424	months US\$ - 27 967 507 38 007 224	5 years US\$ - 232 726 096 84 468 977 -	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819	99 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets	1 month US\$ 5 958 198 12 049 193 — 361 829 276 — — — — — —	months US\$  5 636 122 26 649 412  91 130 232	6 months US\$	months US\$  27 967 507 38 007 224  51 701 203	5 years US\$	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819	98 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets  Equity and liabilities	1 month US\$  5 958 198 12 049 193 - 361 829 276	91 130 232	6 months US\$	51 701 203	5 years US\$	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 299 606 569	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intrangible assets Investment properties Property and equipment Deferred taxation Total assets  Equity and liabilities Deposits	1 month US\$ 5 958 198 12 049 193 — 361 829 276 — — — — — —	months US\$  5 636 122 26 649 412  91 130 232	6 months US\$	months US\$  27 967 507 38 007 224  51 701 203	5 years US\$	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 299 606 569	98 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets  Equity and liabilities Deposits Insurance liabilities	1 month US\$  5 958 198 12 049 193 - 361 829 276	91 130 232	6 months US\$	51 701 203	5 years US\$	and above US\$	83 648 478	941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets Investment properties Equity and liabilities Deposits Insurance liabilities Other liabilities	1 month US\$  5 958 198 12 049 193 - 361 829 276	months US\$	6 months US\$	months US\$	5 years US\$	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 299 606 569	98 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets  Equity and liabilities Deposits Insurance liabilities Other liabilities Current tax payable	1 month US\$  5 958 198 12 049 193 - 361 829 276	months US\$	6 months US\$	51 701 203	5 years US\$	and above US\$	83 648 478	89 606 676 45 820 077 899 862 222  941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169  1 853 677 673 5 453 852 17 951 208
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets Lequity and liabilities Deposits Insurance liabilities Other liabilities Current tax payable Life fund	1 month US\$  5 958 198 12 049 193 - 361 829 276 379 836 667  1 457 852 540	months US\$	6 months US\$	51 701 203	5 years US\$	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 299 606 569  5 453 852 17 951 208 18 055	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169  1 853 677 673 5 453 852 17 951 208 18 055 1 465 928
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets Lequity and liabilities Deposits Insurance liabilities Other liabilities Other liabilities Current tax payable Life fund Life assurance investment con	1 month US\$  5 958 198 12 049 193 - 361 829 276 379 836 667  1 457 852 540	months US\$	6 months US\$	51 701 203	5 years US\$	and above US\$	83 648 478	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169  1 853 677 673 5 453 852 17 951 208 18 055 1 465 928 1 806 932
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets  Equity and liabilities Deposits Insurance liabilities Other liabilities Current tax payable Life fund Life assurance investment con Deferred taxation	1 month US\$  5 958 198 12 049 193 - 361 829 276 379 836 667  1 457 852 540	months US\$	6 months US\$	51 701 203	5 years US\$	and above US\$	83 648 478	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169  1 853 677 673 5 453 852 17 951 208 18 055 1 465 928 1 806 932 2 595 916
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets  Equity and liabilities Deposits Insurance liabilities Other liabilities Current tax payable Life fund Life assurance investment con Deferred taxation Equity Total liabilities and	1 month US\$  5 958 198 12 049 193 - 361 829 276 379 836 667  1 457 852 540 tract liabilities	months US\$  - 5 636 122 26 649 412  91 130 232	6 months US\$	## Company of Company	5 years US\$	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 299 606 569   5 453 852 17 951 208 18 055 1 465 928 1 806 932 2 595 916 309 685 605	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169  1 853 677 673 5 453 852 17 951 208 18 055 1 465 928 1 806 932 2 595 916 309 685 605
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets  Equity and liabilities Deposits Insurance liabilities Other liabilities Current tax payable Life fund Life assurance investment con Deferred taxation Equity Total liabilities and	1 month US\$  5 958 198 12 049 193 - 361 829 276 379 836 667  1 457 852 540	months US\$	6 months US\$	51 701 203	5 years US\$	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 299 606 569   5 453 852 17 951 208 18 055 1 465 928 1 806 932 2 595 916 309 685 605	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169  1 853 677 673 5 453 852 17 951 208 18 055 1 465 928 1 806 932 2 595 916
Assets Balances with banks and cash Money market assets Financial securities Loans and advances to customers Insurance assets Equity investments Other assets Current tax receivable Intangible assets Investment properties Property and equipment Deferred taxation Total assets  Equity and liabilities Deposits Insurance liabilities Other liabilities Current tax payable Life fund Life assurance investment con Deferred taxation Equity Total liabilities and	1 month US\$  5 958 198 12 049 193 - 361 829 276 379 836 667  1 457 852 540 tract liabilities	months US\$  - 5 636 122 26 649 412  91 130 232	6 months US\$	## Company of Company	5 years US\$	and above US\$	83 648 478  83 648 478   4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 299 606 569   5 453 852 17 951 208 18 055 1 465 928 1 806 932 2 595 916 309 685 605	89 606 676 45 820 077 899 862 222 941 408 103 4 812 830 10 687 540 72 016 809 621 938 2 530 080 33 950 354 71 605 721 19 732 819 2 192 655 169  1 853 677 673 5 453 852 17 951 208 18 055 1 465 928 1 806 932 2 595 916 309 685 605

### 36.6 Exchange rate risk

This risk arises from the changes in exchange rates and originates from mismatches between the values of assets and liabilities denominated in different currencies and can lead to losses if there is an adverse movement in exchange rate where open positions either spot or forward, are taken for both on and off - statement of financial position transactions

Supervision is at Board level through the Board Risk Management Committee which covers ALCO processes by way of strategic policy and benchmarking reviews and approval. The management assets and liabilities committee (ALCO) which meets on a monthly basis reviews performance against set benchmarks embedded under acceptable currencies, currency positions as well as stop loss limits. Derivative contracts with characteristics and values derived from underlying financial instruments, exchange rates which relates to futures, forwards, swaps and options can be used to mitigate exchange risk. The Group also relies on foreign currency stress testing, simulation, value at risk and prudential limits adherence.

At 31 December 2018, if foreign exchange rates at that date had weakened or strengthened by 5 percentage points with all other variables held constant, post tax profit for the year would have been US\$227 636 higher or lower respectively than the reported position. This arises as a result of the increase or decrease in the fair value of the underlying assets and liabilities denominated in foreign currencies. The foreign currency position for the Group as at 31 December 2018 is as below:

### Foreign currency position as at 31 December 2018

Position expressed in US\$	Total	USD	ZAR	GBP	EUR	Other foreign currencies
Assets						
Balances with banks and cash	376 338 271	371 561 187	2 462 768	151 953	580 181	1 582 182
Money market assets	70 741 297	60 317 752	_	-	-	10 423 545
Financial securities	1 244 941 623	1 241 579 206	-	-	-	3 362 417
Loans and advances to customers	486 996 095	480 848 847	135 447	1 298	6 009 471	1 032
Insurance assets	8 793 176	8 176 204	-	-	-	616 972
Equity investments	26 000 396	21 131 360	_	_	313 472	4 555 564
Other assets	81 736 229	81 518 046	116 329	30 801		71 053
Current tax receivable	1 490 449	1 490 406	-	-	-	43
Intangible assets	1 613 698	1 367 486	-	-	-	246 212
Investment properties	37 558 578	37 558 578	-	_	-	_
Property and equipment	77 429 469	76 724 662	394 791	_	76 108	233 908
Deferred taxation	36 293 479	36 293 479	_	_	_	_
	2 449 932 760	2 418 567 213	3 109 335	184 052	6 979 232	21 092 928
Equity & Liabilities						
Deposits	2 079 155 395	2 069 306 040	3 354 745	162 038	5 926 518	406 054
Insurance liabilities	9 040 319	9 040 319	-	-	-	_
Other liabilities	37 589 913	35 312 773	173 768	9 838	73 201	2 020 333
Current tax payable	106 655	106 655	_	_	-	_
Life Fund	1 593 605	_	_	_	_	1 593 605
Life assurance investment contract liabilities	2 393 424	_	_	_	_	2 393 424
Deferred taxation	4 252 915	4 252 915	_	_	_	_
Equity	315 800 534	294 640 516	_	_	_	21 160 018
Total equity and liabilities	2 449 932 760	2 412 659 218	3 528 513	171 876	5 999 719	27 573 434

### Foreign currency position as at 31 December 2017

Position expressed in US\$	Total	USD	ZAR	GBP	EUR	Other foreign currencies
Assets						
Balances with banks and cash	89 606 676	85 518 473	3 783 853	68 483	94 200	141 667
Money market assets	45 820 077	45 820 077	_	_	_	_
Financial securities	899 862 222	899 862 222	_	_	_	_
Loans and advances to customers	941 408 103	931 311 635	56 997	258 980	9 779 343	1 148
Insurance assets	4 812 830	4 812 830	_	_	_	_
Equity investments	10 687 540	10 543 639	_	_	143 901	_
Other assets	72 016 809	71 141 623	283 318	62 549	529 319	_
Current tax receivable	621 938	621 938	_	_	_	_
Intangible assets	2 530 080	2 530 080	_	_	_	_
Investment properties	33 950 354	33 950 354	_	_	_	_
Property and equipment	71 605 721	71 605 721	_	_	_	_
Deferred taxation	19 732 819	19 732 819	_	_	_	_
Total assets	2 192 655 169	2 177 451 411	4 124 168	390 012	10 546 763	142 815
Equity and liabilities						
Deposits	1 853 677 673	1 840 667 716	2 891 877	145 512	9 787 096	185 472
Insurance liabilities	5 453 852	5 453 852	_	_	_	_
Other liabilities	17 951 208	17 908 278	11 526	21 313	9 785	306
Current tax payable	18 055	18 055	_	_	_	_
Life fund	1 465 928	1 465 928	_	_	_	_
Life assurance investment contract liabilities	1 806 932	1 806 932	_	_	_	_
Deferred taxation	2 595 916	2 595 916	_	_	_	_
Equity	309 685 605	309 685 605	_	_	_	_
Total equity and liabilities	2 192 655 169	2 179 602 282	2 903 403	166 825	9 796 881	185 778

Foreign currency position as at 31 December 2018

Underlying currency	ZAR	GBP	EUR	Other foreign currencies in US\$
Assets Balances with banks and cash	35 511 634	119 771	507 595	235 978
Loans and advances to customers	1 953 068	1 023	5 257 630	1 035
Other assets	1 677 398	24 278	_	_
Equity investments	_	_	274 253	_
Property and equipment	5 692 655	_	66 587	_
Total assets	44 834 755	145 072	6 106 064	237 013
Liabilities				
Deposits	48 373 403	127 720	5 185 055	406 054
Other liabilities	2 131 744	7 755	64 043	325
Total liabilities	50 505 147	135 475	5 249 098	406 378
Net position	(5 670 392)	9 597	856 966	(169 366)

### Foreign currency position as at 31 December 2017

7AR	GRP	FUR	Other foreign currencies
Znii	ab.	2011	in US\$
46 899 345	50 860	78 789	141 667
706 454	192 337	8 179 444	1 148
_	_	120 359	_
3 511 608	46 453	442 722	-
51 117 407	289 650	8 821 314	142 815
35 843 656	108 067	8 185 928	185 472
142 862	15 828	8 184	306
35 986 518	123 895	8 194 112	185 778
15 130 889	165 755	627 202	(42 963)
	706 454  3 511 608  51 117 407  35 843 656  142 862  35 986 518	46 899 345 50 860 706 454 192 337 3 511 608 46 453 51 117 407 289 650 35 843 656 108 067 142 862 15 828 35 986 518 123 895	46 899 345 50 860 78 789 706 454 192 337 8 179 444 120 359 3 511 608 46 453 442 722 51 117 407 289 650 8 821 314  35 843 656 108 067 8 185 928 142 862 15 828 8 184 35 986 518 123 895 8 194 112

### 36.7 Operational risk

This is the potential for loss arising from human error and fraud, inadequate or failed internal processes, systems failure, nonadherence to procedure or other external sources that result in the compromising of the Group and its SBUs revenue or erosion of the Group and its SBUs' statement of financial position value.

### 36.7.1 Operational risk management framework

The Group Risk Management Committee exercises adequate oversight over operational risks across the Group with the support of SBU Boards as well as business and functional level committees. Group Risk Management is responsible for setting and approving of Group Operational Policies and maintaining standards for operational risk

The Group Board Audit Committee through the Internal Audit function as well as Group Enterprise Wide Governance and Compliance, performs their independent review and assurances under processes and procedures as set under Business Units policies and procedure manuals. On the other hand, the Group Risk Management and Group IT Department with assistance from the Organisation and Methods Department within Group Human Resources ensure that processes, procedures and control systems are in line with variables in the operating environment.

### 36.8 Strategic risk

This is the risk that arises where the Group's strategy may be inappropriate to support its long term corporate goals due to underlying inadequate strategic planning processes, weak decision making processes as well as weak strategic implementation

To mitigate this risk, the Group's Board, SBU Boards and Management teams craft the strategy which is underpinned by the Group's corporate goals. Approval of the strategy is the responsibility of the appropriate Board whilst implementation is carried out by Management. On the other hand, strategy and goal congruency is reviewed monthly by management and quarterly by the appropriate Board.

### 36.9 Regulatory risk

Regulatory risk is defined as the failure to comply with applicable laws and regulations or supervisory requirements, or the exclusion of provisions of relevant regulatory requirements out of operational procedures. This risk is managed and mitigated through the Group Board Risk Management Committee and the Group Enterprise Wide Governance and Compliance unit

- Comprehensive and consistent compliance policies and procedures exist covering the Group and its SBUs;
- A proactive and complete summary statement of the Group and its SBUs position on ethics and compliance exists; A reporting structure of the Group Enterprise Wide Compliance Function exists that ensures independence and
- d. Yearly compliance and awareness training targeting employees in compliance sensitive areas is carried out.

### 36.10 Reputation risk

This is the risk of potential damage to the Group's image that arises from the market perception of the manner in which the Group and its SBUs package and deliver their products and services as well as how staff and management conduct themselves. It also relates to the Group's general business ethics. This can result in loss of earnings or adverse impact on market capitalisation as a result of stakeholders adopting a negative view to the Group and its actions. The risk can further arise from the Group's inability to address any of its other key risks. This risk is managed and mitigated through:

- a. continuous improvements to the Group's operating facilities to ensure they remain within the taste of the Group's various
- stakeholders: b. ensuring that staff subscribe to the Group's code of conduct, code of ethics and general business ethics; and c. stakeholders' feedback systems that ensures proactive attention to the Group's reputation management

### 36.11 Money-laundering risk

This is the risk of financial or reputational loss suffered as a result of transactions in which criminal financiers disguise the origin of funds they deposit in the subsidiaries of the Group and then use the funds to support illegal activities. The Group manages

a. adherence to Know Your Customer Procedures; b. effective use of compliance enabling technology to enhance anti-money laundering program management, communication, monitoring and reporting;

c. development of early warning systems; and

d. integration of compliance into individual performance measurement and reward structures

### 36.12 Insurance risk

The principal risk that the insurance segment faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the insurance subsidiary is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The subsidiaries also purchase reinsurance as part of their risk mitigation programme. Reinsurance ceded is placed on both a proportional and non-proportional basis. The majority of proportional reinsurance is quota-share reinsurance which is taken out to reduce the overall exposure of the company to certain classes of business. Non-proportional reinsurance is primarily excess-of-loss reinsurance designed to mitigate the company's net exposure to catastrophe losses. Retention limits for the excess-of-loss reinsurance vary by product line and territory.

The insurance company's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the company substantially dependent upon any single reinsurance contract.

### 36.13 Risk and Credit Ratings

### 36.13.1 External Credit Rating

### **CBZ Bank Limited**

Rating agent

Global Credit Rating	Α	Α	Α	Α	A+	A+	A+	A+	Α	Α	Α	A+
CBZ Life Private Limited												
Rating agent	2018	2017	2016	2015	201 4	2013	2012	2011	2010	2009	2008	2007
Global Credit Rating (Financial strength)	A-	BBB+	BBB+	BBB+	-	-	-	-	-	-	-	-
CBZ Insurance Private Limited												
Rating agent	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Global Credit Rating(Claims paying ability)	BBB+	BBB+	BBB	BBB	-	-	-	-	-	-	-	-

 2018
 2017
 2016
 2015
 2014
 2013
 2012
 2011
 2010
 2009
 2008
 2007

Global Credit Haurig(Claims paying ability)	DDDT	DDDT	DDD	DDD		_				-		-
CBZ Asset Management Private Limited												
Pating agent	2019	2017	2016	2015	2014	2012	2012	2011	2010	2000	2008	2007

### Global Credit Rating (Manager quality) 36 13 2 Reserve Bank Batings

00.10.2 11	oc. 10.2 Hosoi ve Balik Hallings											
	CAMELS RATING MATRIX - 31 DECEMBER 2017 RBZ ONSITE EXAMINATION											
	Composite Capital Asset Quality Management Earnings Liquidity Sensitivity to market risk											
CBZ Bank	CBZ Bank (current)         2         1         3         2         2         2         2											
CBZ Bank	(previous)	1	1	2	1	1	2	2				

### Key

5 Weak 1. Strong SatisfactoryFairSubstandard



### **FINANCIAL RESULTS**

FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE



### 36.13.3 Risk Matrix Summary - Reserve Bank

@cbzholdings ©cbzholdings cbzholdings

CBZ Bank Limited
Risk Matrix Summary

Type of risk	Level of Inherent Risk	Adequacy of Risk Management Systems	Overall Composite Risk	Direction of Overall Composite Risk
Credit Risk	Moderate	Acceptable	Moderate	Stable
Liquidity Risk	Moderate	Acceptable	Moderate	Stable
Interest Rate Risk	Moderate	Acceptable	Moderate	Stable
Foreign Exchange Risk	Low	Acceptable	Low	Stable
Strategic Risk	Moderate	Acceptable	Moderate	Stable
Operational Risk	Moderate	Acceptable	Moderate	Stable
Legal & Compliance Risk	Moderate	Acceptable	Moderate	Stable
Reputation Risk	Moderate	Acceptable	Moderate	Stable
Overall	Moderate	Acceptable	Moderate	Stable

### **KEY**

### l evel of inherent risk

**Low** - reflects a lower than average probability of an adverse impact on an institution's capital and earnings. Losses in a functional area with low inherent risk would have little negative impact on the institution's overall financial condition.

Moderate - could reasonably be expected to result in a loss which could be absorbed by an institution in the normal course of business.

High - reflects a higher than average probability of potential loss. High inherent risk could reasonably be expected to result in a significant and harmful loss to the institution.

### Adequacy of Risk Management Systems

Weak -risk management systems are inadequate or inappropriate given the size, complexity and risk profile of the banking institution. Institution's risk management systems are lacking in important ways and therefore a cause of more than normal supervisory attention. The internal control systems will be lacking in important aspects particularly as indicated by continued control exceptions or by the failure to adhere to written down policies and procedures.

Acceptable - management of risk is largely effective but lacking to some modest degree. While the institution might be having some minor risk management weaknesses, these have been recognised and are being addressed. Management information systems are generally adequate.

**Strong** - management effectively identifies and controls all types of risk posed by the relevant functional areas or per inherent risk. The board and senior management are active participants in managing risk and ensure appropriate policies and limits are put in place. The policies comprehensively define the financial institution's risk tolerance, responsibilities are effectively communicated.

### Overall Composite Bick

Low Risk – would be assigned to low inherent risk areas. Moderate risk areas may be assigned a low composite risk where internal controls and risk management systems are strong and effectively mitigate much of the risk.

Moderate Risk - risk management effectively identifies and controls all types of risk posed by the relevant functional area, significant weaknesses in the risk management systems may result in a moderate composite risk assessment. On the other hand, a strong risk management system may reduce the risk so that any potential financial loss from the activity would have only a moderate negative impact on the financial condition of the organization.

### Direction of Overall Composite Risk Rating

**Increasing -** based on the current information, composite risk is expected to increase in the next twelve months.

**Decreasing** - based on current information, composite risk is expected to decrease in the next twelve months. **Stable** - based on the current information, composite risk is expected to be stable in the next twelve months.

### 37. EVENTS AFTER THE REPORTING PERIOD

Subsequent to the Group's 31 December 2018 reporting date, on 22nd of February 2019, the Government of Zimbabwe issued Statutory Instrument (S.I) 33 of 2019 as an amendment to the Reserve Bank of Zimbabwe Act. It introduced a new currency called the RTGS Dollar and also specified, that for accounting and other purposes, all assets and liabilities, that were immediately before the effective date, valued in United States Dollars (other than assets and liabilities referred to in section 44C (2) of the Reserve Bank of Zimbabwe Act) shall on and after the effective date be deemed to be values in RTGS dollars at a rate of one-to-one to the United States Dollar. In essence, the Statutory instrument became prescriptive to the accounting treatment otherwise under the ambit of International Accounting Standard (IAS) 21 (The Effects of Changes in Foreign Exchange Rates).

On the same day, The Exchange Control Directive RU 28 of 2019 was issued and it introduced an interbank market for the RTGS Dollar and the USD as well as other existing currencies in the multi-currency system. The exchange rate between the USD and newly introduced RTGS Dollar and the exchange rate was set at USD1: RTGS\$2.5.

The Directors are of the view that the requirement to comply with the Statutory Instrument and the guidance issued by the Public Accountants and Auditors Board on 21 March 2019) has created inconsistencies with International Accounting Standard (IAS) 10 (Events after the reporting period). This has resulted in the accounting treatment adopted by the Group in the 2018 Financial Statements being different from that which the Directors would have adopted if the Group had been able to fully comply with IFRSs.

The impact on the 2018 Statement of Financial Position (which is based on the assumption of parity and interchangeability between the USD and RTGS balances) of applying different exchange rates is shown below:

CONSO	LIDATE	D STAT	EMENT	OF FINA	ANCIAL	POSITI	ON
	Total RTGS \$ Assets/ Liabilities Balances	Total US\$ Monetary Assets/ Liabilities Nostro FCA USD	Total US\$ Non-monetary Assets/ Liabilities Nostro FCA USD	Total Translated at a rate of US\$1:RTGS\$1	Total RTGS \$ Translated at a rate of US\$1:RTGS\$2.5	Total RTGS \$ Translated at a rate of US\$1:RTGS\$4	Total RTGS \$ Translated at a rate of US\$1:RTGS\$5
ASSETS							
Balances with banks and cash	328 841 526	47 496 745	_	376 338 271	447 583 388	518 828 506	566 325 251
Money market assets	70 741 297	_	_	70 741 297	70 741 297	70 741 297	70 741 297
Financial securities	1 244 941 623	_	_	1 244 941 623	1 244 941 623	1 244 941 623	1 244 941 623
Loans and advances to customers		6 175 220	_	486 996 095	496 258 925	505 521 755	511 696 975
Insurance assets	8 793 176	- 0 170 220	_	8 793 176	8 793 176	8 793 176	8 793 176
Equity investments	19 305 801	_	6 694 595	26 000 396	36 042 288	46 084 181	52 778 776
Other assets	28 503 510	1 145	53 231 574	81 736 229	161 585 307	241 434 386	294 667 105
Current tax receivable	1 490 449	_	_	1 490 449	1 490 449	1 490 449	1 490 449
Intangible assets	1 613 698	_	_	1 613 698	1 613 698	1 613 698	1 613 698
Investment properties	9 468 424	_	28 090 154	37 558 578	79 693 809	121 829 040	149 919 194
Property and equipment	18 029 797	_	59 399 672	77 429 469	166 528 977	255 628 485	315 028 157
Deferred taxation	36 293 479		- 00 000 072	36 293 479	36 293 479	36 293 479	36 293 479
TOTAL ASSETS	2 248 843 655	53 673 110	147 415 995	2 449 932 760	2 751 566 416	3 053 200 075	3 254 289 180
TOTAL AGGLIG	2 240 040 000	33 070 110	147 410 555	2 443 302 700	2701 000 410	0 000 200 070	0 204 203 100
LIABILITIES							
Deposits	2 006 244 332	72 911 063	_	2 079 155 395	2 188 521 990	2 297 888 584	2 370 799 647
Insurance liabilities	9 022 457	17 862	_	9 040 319	9 067 112	9 093 905	9 111 767
Other liabilities	37 309 074	83 535	197 304	37 589 913	38 011 172	38 432 430	38 713 269
Current tax payable	106 655	_	-	106 655	106 655	106 655	106 655
Life Fund	1 593 605	_	_	1 593 605	1 593 605	1 593 605	1 593 605
Investment contract liabilities	2 393 424	_	_	2 393 424	2 393 424	2 393 424	2 393 424
Deferred taxation	4 252 915	_	_	4 252 915	4 252 915	4 252 915	4 252 915
Deletted taxation	2 060 922 462	73 012 460	197 304	2 134 132 226	2 243 946 872	2 353 761 518	2 426 971 282
EQUITY	2 000 022 402	70 012 400	107 004	2 104 102 220	2 240 040 072	2 000 701 010	2 420 071 202
Share capital	6 869 625	_	_	6 869 625	6 869 625	6 869 625	6 869 625
Share premium	40 023 014	_	_	40 023 014	40 023 014	40 023 014	40 023 014
Revaluation reserve	32 139 314	_	_	32 139 314	32 139 314	32 139 314	32 139 314
Treasury shares	(17 588 582)	_	_	(17 588 582)	(17 588 582)	(17 588 582)	(17 588 582)
Share option reserve	1 163 806	_	_	1 163 806	1 163 806	1 163 806	1 163 806
Revenue reserves	244 917 776	_	_	244 917 776	244 917 776	244 917 776	244 917 776
Foreign currency translation reser		_	_		191 819 010	383 638 023	511 517 364
Fair value reserve	8 153 639	_	_	8 153 639	8 153 639	8 153 639	8 153 639
Equity attributable to equity	0.00 000			2 .00 000	0.00 000	5 .55 500	3 .00 000
holders of the parent	315 678 592	_	_	315 678 592	507 497 602	699 316 615	827 195 956
Non controlling interests	121 942	_	_	121 942	121 942	121 942	121 942
TOTAL EQUITY	315 800 534	_	_	315 800 534	507 619 544	699 438 557	827 317 898
Lquii i	010 000 004		_	010 000 004	007 010 044	000 400 001	027 017 030
TOTAL LIABILITIES AND EQUITY	2 376 722 996	73 012 460	197 304	2 449 932 760	2 751 566 416	3 053 200 075	3 254 289 180
TOTAL LIADILITIES AND EQUIT	2 310 122 990	13 012 400	157 304	2 443 332 700	2 731 300 410	3 033 200 013	3 234 203 100

# Klevapos

### **BOOST YOUR BUSINESS!**

For a flexible and smooth way of transacting choose **KlevaPOS**, CBZ Bank's affordable Mobile Point Of Sale machine.



Get yours for FREE today at your nearest CBZ Bank branch





Partners For Success





FOR THE YEAR ENDED 31 DECEMBER 2018

Invest today in resources you'll need tomorrow.









BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

### **CORPORATE GOVERNANCE**

The Group recognizes the need to conduct the affairs of the company with integrity and in line with best corporate governance practices. In order to protect stakeholders' interests at all times, the Group has designed systems, procedures and practices that foster a culture that values ethical behaviour, integrity and respect.

The Group continues to apply high corporate governance standards aimed at ensuring the on-going sustainability of the business, the creation of long-term shareholder value and stakeholder benefit from the Group's on-going success. The Board of Directors is responsible for ensuring that the Group has a clearly defined governance and compliance framework. The Board is primarily accountable to shareholders, while also considering the interests of other stakeholders such as customers, employees, suppliers, regulators and the community. In an environment of increasing change and complexity of regulation, management aims to achieve a balance between the governance expectations of shareholders and other stakeholders, and the need to generate competitive financial returns

### **GOVERNANCE STRUCTURE**



### THE BOARD OF DIRECTORS

This is the main decision making body, setting the strategic direction of the Group and ensuring that the Group manages risk effectively. The Board is collectively responsible for the long term success of the company and is accountable to shareholders for financial and operational performance. In addition, the board is responsible for the overall stewardship of the Group and in particular for its long term growth and profitability through implementation of agreed strategic policies and financial objectives. The Board comprises 10 directors being; an Independent non-executive chairman, two executive directors and seven nonexecutive directors.

### **Retirement and Appointment of New Directors**

During the course of the year, Mr Tafadzwa Nyamayi and Ms Tsitsi Mutasa resigned from the Board on 31 January 2018 and 1 June 2018 respectively. The board recruited two Independent Non-Executive Directors, Mr John Matorofa who was appointed on 1 June 2018 and Mr Malcolm John Hollingworth who joined the Group on 1 September 2018.

The appointment of new directors is based on pre-established criteria having regard to the existing skills mix of the Board as a whole and having assessed areas where additional skill, expertise or experience is required. Appointments to the Board are made with due cognizance of the need to ensure that the board comprises a diverse range of skills, knowledge and expertise and has the requisite independence, including the professional and industry knowledge necessary to meet the Group's strategic objectives

All appointments follow a transparent procedure and are subject to confirmation by shareholders at the Annual General Meeting. Before appointment, potential board appointees must undergo a fitness and Probity assessment in line with the Reserve Bank of Zimbabwe (RBZ) Prudential Guidelines and the Banking Act.

### **Appointment of Group CEO**

During the course of the year the Board appointed Dr Blessing Mudavanhu as the Group CEO and as an Executive Director on 1 July 2018.

### **Banking Amendment Act 2015**

Since the promulgation of the banking amendment act, 2015 the Group has taken all the necessary steps to comply with its provisions

### **BOARD COMMITTEES**

The Board committees continued to play a crucial role in the company's governance framework, undertaking their work comprehensively and effectively supporting the work of the board. The Board has established and delegated specific roles and responsibilities to three standing committees, to assist it in discharging its duties Standing committees are; - Audit and Finance Committee, Risk Management and Compliance Committee and Human Resources and Corporate Governance Committee (also sits as Nominations Committee).

The committees meet quarterly in accordance with their terms of reference and members of the executive committee and management attend meetings of the various committees by invitation

### The Boards of Directors of the various units as at 31 December 2018 were constituted as tabulated below:

CBZ Holdings Limited	CBZ Bank Limited	CBZ Asset Management	CBZ Life Limited	CBZ Insurance	CBZ Risk Advisory	CBZ Properties
NM Matimba (Chairperson)	C.C. Mapfumba (Chairperson)	S.B. Naik (Chairperson)	R. Dawes (Chairperson)	A.K.T Matika (Chairperson)	L. Magorimbo (Chairperson)	I. Tigere (Chairperson)
F.M Dernawi	D.K Shinya	M.T.V Moyo	F.B Zizhou	S. B Naik	N. Ndlovu	C. Makwiranzou
R. Nhamo	Dr M.P.A Marufu	N. Mhlanga	Dr V. Masunda	W.R Chitiga	N. Marandu	M. Sinyoro
G. Taputaira	E.T Shangwa	C .F Mukanganga	H. Tshuma	Dr B. Mudavanhu	Dr B. Mudavanhu	Dr B. Mudavanhu
V. Zifudzi	Dr B. Mudavanhu	Dr B. Mudavanhu	Dr B. Mudavanhu	C. Chimutsa	C. Chimutsa	C. Chimutsa
W.J Annandale	C. Chimutsa	C. Chimutsa	C. Chimutsa	N. Mureriwa*	N. Mureriwa*	H. Bvumburai*
J Matorofa***	P. Zimunya*	J. Smith*	N. Mureriwa*			
M.J Hollingworth***	M T Mudondo*	T. Muzadzi*				
Dr B. Mudavanhu*						
C. Chimutsa*						

### Key

**Executive Director** New member

### CBZ HOLDINGS LIMITED BOARD COMMITTEE AND BOARD ATTENDANCE REGISTER (JANUARY TO DECEMBER 2018)

	Audit & Finance	Joint Audit & Finance	Risk Management & Compliance	Special Risk Management & Compliance	HR & Corporate Governance	Special HR & Corporate Governance	Main Board	Total Committees	Total Boards
Meetings Held	4	1	3	1	4	5	4	18	4
Matimba, N	3 (By invite)	1	**	1	4	5	4	15	4
Dernawi, F M	**	-	2	1	**	**	4	3	4
Nyamayi, GT***	-	-	-	-	-	-	_	-	-
Mutasa, T***	**	1	2	-	2	3	1	9	1
Nhamo, R	**	1	**	**	4	5	4	10	4
Zifudzi, V	-	-	3	1	1	1	4	6	4
Taputaira, G	3	-	3	1	**	**	4	7	4
Annandale, WJ	4	1	**	-	1	1	4	7	4
Hollingworth, MJ	1	-	-	-	-	-	1	1	1
Matorofa, J	2	-	-	-	-	-	2	2	2
Mudavanhu, B (Dr)*	1	-	1	1	1	2	2	6	2
Zimunya, P***	2	-	2	1	2	2	2	n/a	2
C. Chimutsa*	4	1	3	-	1	**	4	n/a	4

### - Executive Director

Key

### - Not Member

- Retired - Acting Group Chief Executive Officer

### CBZ BANK LIMITED BOARD COMMITTEE AND BOARD ATTENDANCE REGISTER (JANUARY TO DECEMBER 2018)

NAME	AUDIT & Finance	ALCO & Business	CREDIT	SPECIAL CREDIT	RISK MANAGEMENT	LOANS REVIEW	MAIN Board	TOTAL COMMITTEES	TOTAL MAIN Board
Number of meetings Held	4	2	4	1	2	4	4	17	4
CC Mapfumba	**	1	4	1	**	**	4	6	4
MPA Marufu	3	1	4	1	2	0	4	14	4
ET Shangwa	4	1	**	**	**	4	3	9	3
MP Karombo***	**	0	1	0	0	**	1	1	1
R Pasi***	**	1	1	0	0	**	1	2	1
B Mudavanhu (Dr) ****	2	0	**	**	1	2	1	5	1
D K Shinya	4	**	**	**	**	4	4	8	4
C Chimutsa	4	2	4	1	2	**	4	13	4
P Zimunya*	4	2	4	1	2	4	4	17	4
M Mudondo*	4	2	4	1	2	4	4	17	4

### Key

- Executive Director

\*\* - Not Member \*\*\*

- Retired - New Director

### **CBZ ASSET MANAGEMENT (PRIVATE) LIMITED BOARD COMMITTEE AND BOARD ATTENDANCE REGISTER (JANUARY TO DECEMBER 2018)**

NAME	AUDIT & COMPLIANCE	INVESTMENTS & RISK	MAIN BOARD	TOTAL COMMITTEES	TOTAL BOARDS
Meetings held	3	4	4	7	4
SB Naik	3	4	4	7	4
MTV Moyo	2	3	3	5	4
N Mhlanga	2	3	3	5	4
P Zimunya	1	2	2	3	4
B Mudavanhu (Dr) ***	1	1	1	2	4
CF Mukanganga***	1	1	1	2	4
C Chimutsa	3	4	4	7	4
JF Smith*	3	4	4	3	4
T Muzadzi*	**	4	4	2	4

### Key

- Executive Director

- Not Member - New Director

### **CBZ LIFE LIMITED BOARD ATTENDANCE REGISTER** (JANUARY TO DECEMBER 2018)

NAME	INVESTMENTS & RISK	MAIN BOARD	TOTAL COMMITTEES	TOTAL BOARDS
Meetings held	4	4	4	4
R Dawes	**	4	**	4
F B Zizhou	3	3	3	3
V Masunda (Dr)	4	4	4	4
H Tshuma	2	2	2	2
P Zimunya	2	2	2	2
B Mudavanhu (Dr) ***	0	0	0	0
C Chimutsa	4	4	4	4
*N Mureriwa	Λ	1	1	1

### Key

- Executive Director

- Not Member - New Director

**CBZ INSURANCE BOARD ATTENDANCE REGISTER** (JANUARY TO DECEMBER 2018)

NAME	MAIN BOARD	TOTAL BOARDS
Meetings Held	4	4
S B Naik	4	4
A K T Matika	4	4
W R Chitiga***	2	2
P Zimunya	2	2

### Key

B Mudavanhu (Dr) \*\*\* C Chimutsa N Mureriwa

Executive Director - Not Member

- New Director

CBZ RISK ADVISORY SERVICES BOARD ATTENDANCE REGISTER (JANUARY TO DECEMBER 2018)

NAME	MAIN BOARD	TOTAL BOARDS
Meetings Held	4	4
L Magorimbo	4	4
N Ndlovu	4	4
N Marandu	2	2
P Zimunya	2	2
B Mudavanhu (Dr) ***	1	1
C Chimutsa	4	4
*N Mureriwa	4	4

### Key

- Executive Director - Not Member

- New Director

### **CBZ PROPERTIES BOARD ATTENDANCE REGISTER** (JANUARY TO DECEMBER 2018)

NAME	BOARD	SPECIAL BOARD	TOTAL BOARD
Meetings Held	4	1	5
I Tigere	4	1	5
C Makwiranzou	2	1	3
M Sinyoro	2	1	3
B Mudavanhu (Dr) ***	2	1	3
C Chimutsa	4	1	5
H Bvumburai*	4	1	5

### Key

- Executive Director

- Not Member

- New Director

### STATEMENT OF COMPLIANCE

Based on the information set out in this corporate governance statement, the Board believes that throughout the accounting year under review, the Group complied with the requisite regulatory requirements.

### By order of the Board



Rumbidzayi A. Jakanani **GROUP LEGAL CORPORATE SECRETARY** 

25 April 2018



### FINANCIAL RESULTS

FOR THE YEAR ENDED 31 DECEMBER 2018



BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

1.

2.

3.

4.

### STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2018

	Notes	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Interest income	2	113 860 926	138 328 457
Interest expense	2	(44 181 869)	(76 574 792)
Net interest income		69 679 057	61 753 665
Net non-interest income	3	85 720 371	73 236 053
Total income		155 399 428	134 989 718
Operating expenditure	4	(83 491 700)	(76 906 492)
Operating income		71 907 728	58 083 226
Credit loss expense	12.1	1 404 141	(34 038 510)
Profit before taxation	_	73 311 869	24 044 716
Taxation	5	(10 283 618)	1 370 235
Profit for the year after taxation		63 028 251	25 414 951
Other comprehensive income			
Gains on property revaluations		2 810 712	1 371 602
Gains on equity instruments at FVOCI		(71 419)	
Components of other comprehensive income	5.3	(709 475)	(353 188)
Other comprehensive income for the year net of tax		2 029 818	1 018 414
Total comprehensive income for the year		65 058 069	26 433 365
Profit attributable to:			
Equity holders of parent		63 028 251	25 414 951
Total comprehensive income attributed to:		00 020 201	25 414 551
Equity holders of parent		65 058 069	26 433 365
Earnings per share (cents):		00 000 000	20 .50 000
Basic	6.1	12.31	4.97
Diluted	6.1	12.31	4.97
	0		

### STATEMENT OF FINANCIAL POSITION

AS	ΑТ	3 1	DECE	MBER	2018

AS AT 31 DECEMBER 2018						
	Notes	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$			
ASSETS Balances with banks and cash Money market assets Financial securities Loans and advances to customers Other assets Equity investments Property and equipment Investment properties Intangible assets Deferred tax asset Current tax receivable TOTAL ASSETS	8 9 10 11 13 14 17 18 19 20	359 591 883 59 105 859 1 241 579 206 369 079 119 77 838 897 4 387 565 51 368 238 7 010 000 1 337 595 35 696 359 895 211 2 207 889 932	86 762 756 30 762 625 897 728 855 808 559 730 89 179 311 956 682 49 749 580 6 077 000 2 109 529 19 420 333 212 734 1 991 519 135			
LIABILITIES Deposits Other liabilities Total liabilities	21 22	1 988 692 716 27 537 540 <b>2 016 230 256</b>	1 791 380 900 12 025 390 <b>1 803 406 290</b>			
EQUITY Share capital Share premium Revaluation reserve Revenue reserve Fair value reserve Total equity and reserves	24 24.1 24.2 24.3	5 118 180 16 721 711 14 484 354 152 400 726 2 934 705 <b>191 659 676</b>	5 118 180 16 721 711 12 397 399 153 875 555 - 188 112 845			
TOTAL LIABILITIES AND EQUITY		2 207 889 932	1 991 519 135			

### STATEMENT OF CHANGES IN EQUITY

### FOR THE YEAR ENDED 31 DECEMBER 2018

							4
	Share capital US\$	Share premium US\$	Revaluation reserve US\$	Fair value reserve US\$	Revenue reserve US\$	Total US\$	
Audited 31 Dec 2017							
Opening balance	5 118 180	16 721 711	11 378 985	_	133 410 604	166 629 480	
Profit for the period	-	-	1 018 414	-	25 414 951	26 433 365	
Dividend paid	-	-	-	-	(4 950 000)	(4 950 000)	
Closing balance	5 118 180	16 721 711	12 397 399		153 875 555	188 112 845	
A d'A d 24 D 2040							
Audited 31 Dec 2018	F 110 100	16 701 711	12 207 200		152 075 555	100 112 045	
Opening balance	5 118 180	16 721 711	12 397 399	2 991 841	153 875 555 (59 063 080)	188 112 845 (56 071 239)	
Impact of adopting IFRS 9 <b>Restated balance at 01 Jan 2018</b>	5 118 180	16 721 711	12 397 399	2 991 841	94 812 475	132 041 606	
Profit for the period	3 110 100	10 /21 / 11	12 397 399	2 331 041	63 028 251	63 028 251	
Other comprehensive income	_	_	2 086 955	(57 136)	-	2 029 819	
Dividend paid	_	_	-	(37 130)	(5 440 000)	(5 440 000)	
Closing balance	5 118 180	16 721 711	14 484 354	2 934 705	152 400 726	191 659 676	

### STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2018					
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$			
Profit before taxation Non-cash items: Depreciation Amortisation of intangible assets Write off and impairments of fixed assets Impairments on land inventory Fair value adjustment on investment property Credit loss expense Loss/(Profit) on sale of property and equipment Loss on sale of investment property Unrealised loss/(gain) on foreign currency positions Operating cash flow before changes in operating assets and liabilities	73 311 869 6 844 110 1 122 859 307 343 2 223 269 1 591 746 (1 404 141) (13 818) 1 033 226 85 016 463	24 044 716 6 222 348 982 909 240 370 000 (530 000) 34 038 510 25 581 350 000 1 270 047 66 774 351	6.		
Changes in operating assets and liabilities Deposits Loans and advances to customers Money market assets Financial securities Other assets Other liabilities  Corporate tax paid	196 278 589 (9 294 885) (28 345 722) 24 362 913 9 117 147 15 410 031 207 528 073 (8 216 403)	54 687 640 (39 314 474) (9 781 637) (66 477 056) 18 541 215 1 486 681 <b>(40 857 631)</b> (2 815 210)	6.1		
Net cash inflow from operating activities  CASH FLOWS FROM INVESTING ACTIVITIES  Purchase of investment property Net change in investments  Proceeds on disposal of investment property  Proceeds on disposal of property and equipment  Purchase of property and equipment  Purchase of intangible assets  Net cash outflow from investing activities	284 328 133 237 500 460 639 (6 710 331) (46 814) (6 059 006)	23 101 510  1 500 000 319 411 (4 264 112) (255 190) (2 699 891)	6.3		
CASH FLOWS FROM FINANCING ACTIVITIES Dividends paid  NET INCREASE IN BALANCES WITH BANKS AND CASH Balances with banks and cash at the beginning of the year BALANCES WITH BANKS AND CASH AT THE END OF THE YEAR	(5 440 000) 272 829 127 86 762 756 359 591 883	(4 950 000) 15 451 619 71 311 137 86 762 756	7.		

13

### NOTES TO THE FINANCIAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2018

### **INCORPORATION ACTIVITIES**

The Bank is incorporated in Zimbabwe and registered in terms of the Companies Act (Chapter 24:03) and the Banking Act (Chapter 24:20). It offers retail banking, mortgage finance, commercial banking, investment banking, small to medium enterprise financing, treasury management, wealth management, agribusiness, lease financing and

	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
NET INTEREST INCOME		
Interest income		
Overdrafts	19 380 749	49 443 297
Loans Home loans	23 692 094 18 720	33 788 085 455 148
Staff loans	2 866 772	3 084 465
Securities investments	66 376 436	48 639 996
Intercompany balances	1 526 155	2 917 466
	113 860 926	138 328 457
Interest expense	665 700	729 600
Call deposits Savings deposits	665 783 19 240 685	738 600 32 632 359
Money market deposits	20 883 025	35 618 330
Other Offshore deposits	3 392 376	7 585 503
•	44 181 869	76 574 792
Net interest income	69 679 057	61 753 665
NET NON-INTEREST INCOME		
Fair value adjustment on investment property	(1 591 746)	530 000
Net income from foreign currency dealings Unrealised loss on foreign currency positions	3 929 623	4 528 336
Commission and fee income	(1 033 226) 70 238 851	(1 270 048) 63 636 367
(Loss)/Profit on sale of property and equipment	13 818	(25 581)
Loss on sale of investment property	-	(350 000)
Bad debts recovered	4 266 025	643 558
Property sales	7 753 452	4 655 852
Rental income Other operating income	731 350 1 412 224	887 569
Other operating income	85 720 371	73 236 053
OPERATING EXPENDITURE		
Olaff acada	00 100 171	07.005.050
Staff costs Other administration expenses	38 139 471 28 475 975	37 335 250 29 158 627
Audit fees	260 820	237 585
Depreciation	6 844 110	6 222 348
Amortisation of intangible assets	1 122 859	982 909
Property cost of sales	6 117 853	2 599 533
Impairment of land inventory Write off and impairments of fixed assets	2 223 269 307 343	370 000 240
write on and impairments of fixed assets	83 491 700	76 906 492
Included in staff costs are pension contributions under the National Social Security Authority, a defined contribution fund and the Bank's separate trustee administered fund of US\$3 835 036 (2017:US\$3 980 6	664).	
Remuneration of directors / key management personnel		
Fees for services as directors	143 217	205 013
Pension for past and present directors	256 440	276 904
Salaries and other benefits	2 501 565 <b>2 901 222</b>	2 773 784 <b>3 255 701</b>
Operating leases	2001222	0 200 7 3 1
The following is an analysis of expenses related to operating leases		
Non cancellable leases are paid as follows:	4 000 65 :	4 500 701
Less than 1 year	1 696 001	1 500 701 760 889
Between 1 and 5 years	532 896	760 889 2 261 500

The Bank leases a number of properties that houses its branches and other equipment under operating leases. The leases typically run for a year of less than five years with an option to renew the lease after that expiry date. During the year ended 31 December 2018, an amount of US\$2 287 768 (December 2017:US\$2 361 110) was recognised as rent expense in the statement of comprehensive income.

2 228 897

2 261 590

### **TAXATION**

5.

5.1

5.2

The following constitutes the major components of income tax expense recognised in the Statement of Profit or

Analysis of tax charge in respect of the profit for the year	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Current tax expense Deferred tax expense / (income) Tax expense	7 533 926 2 749 692 <b>10 283 618</b>	6 270 949 (7 641 184) <b>(1 370 235)</b>
Tax rate reconciliation  Notional tax Aids levy Non deductible expenses Exempt income Tax benefits Effective rate	% 25.00 0.75 11.56 (23.08) (0.20) 14.03	% 25.00 0.75 24.34 (55.21) (0.58) <b>(5.70)</b>
The following constitutes the components of deferred tax expense recognised in the Statement of Other Comprehensive Income.		
Revaluation of property and equipment Unlisted equities	723 758 (14 283) <b>709 475</b>	353 188 - <b>353 188</b>
EARNINGS PER SHARE	109 475	333 166

Basic earnings per share is calculated by dividing profit after tax for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share is calculated by dividing the profit after tax attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into the ordinary shares.

The following notes, 6.1, 6.2 and 6.3, reflect the respective earnings and share data used in the basic and diluted

earnings per share computations:		
Annualised earnings per share (US cents)	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Basic earnings Diluted earnings	12.31 12.31	4.97 4.97
<b>EARNINGS</b> Basic (earnings attributable to holders of parent) Fully Diluted	63 028 251 63 028 251	25 414 951 25 414 951
Number of shares used in calculations (weighted) Basic Fully Diluted	511 817 951 511 817 951	511 817 951 511 817 951
Reconciliation of denominators used for calculating basic and diluted earnings per share:		
Weighted average number of shares before adjustment or treasury shares Less treasury shares held	511 817 951	511 817 951
Weighted average number of shares used for basic EPS Potentially dilutive shares (ESOS)	511 817 951	511 817 951 -
Weighted average number of shares for diluted EPS	511 817 951	511 817 951
<b>DIVIDENDS</b> Dividend paid	5 440 000	4 950 000



FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

8 985 300

3 990 623

73 782 873

3 960 86 762 756

**SECURE YOUR CHILD'S EDUCATION** 

@cbzholdings
 ©cbzholdings
 Cbzholdings

Cash

Nostro accounts

Interbank clearing accounts





**BALANCES WITH BANKS AND CASH** 

Balance with the Reserve Bank of Zimbabwe



AUDITED	
31 DEC 2018 US\$	AUDITED 1 DEC 2017 US\$

15 105 813

38 067 650

306 418 420

Prioritisation on allocation of bank balances held in foreign banks (Nostro accounts)

Balances with Reserve Bank of Zimbabwe and Foreign Banks are used to facilitate customer transactions which include payments and cash withdrawals. In 2016, the Reserve Bank of Zimbabwe, through Exchange Control Operational Guide 8 (ECOGAD8), introduced prioritisation criteria which are to be followed when making foreign payments for customers. After prioritisation, foreign payments are then made subject to availability of bank balances with our foreign correspondent banks, resulting in possible delay of payment of telegraphic transfers. However, no delay is expected in the settlement of local transactions through the RTGS system.

		AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
9.	MONEY MARKET ASSETS		
	AMA Bills Treasury placements Accrued interest Total gross money market	43 200 000 15 000 000 908 347 <b>59 108 347</b>	23 450 000 6 600 000 712 625 <b>30 762 625</b>
	Expected credit loss Total net money market assets	(2 488) <b>59 105 859</b>	30 762 625
	Maturity analysis Between 0 and 3 months Between 3 and 6 months	15 014 680	6 604 250
	Between 6 and 12 months	44 093 667 <b>59 108 347</b>	24 158 375 <b>30 762 625</b>
10.	FINANCIAL SECURITIES		
	Treasury bills Accrued interest Total gross financial securities	1 214 923 492 26 710 070 <b>1 241 633 562</b>	880 772 649 16 956 206 <b>897 728 855</b>
	Expected credit loss  Total net financial securities	(54 356) <b>1 241 579 206</b>	897 728 855
	Maturity analysis		
	Between 0 and 3 months Between 3 and 6 months Between 6 and 12 months Between 1 and 5 years Above 5 years	62 751 912 42 461 638 27 704 364 201 032 120 907 683 528 <b>1 241 633 562</b>	26 649 412 5 678 424 38 007 224 230 592 729 596 801 066 <b>897 728 855</b>
11.	LOANS AND ADVANCES TO CUSTOMERS		
	Overdrafts Loans Staff loans Mortgage advances Interest accrued Total gross loans and advances to customers Allowance for Expected Credit Loss (ECL) Total net loans and advances to customers	302 848 825 109 939 373 44 639 553 188 533 4 149 368 461 765 652 (92 686 533) 369 079 119	458 584 322 350 651 996 47 755 317 141 376 23 616 040 <b>880 749 051</b> (72 189 321) <b>808 559 730</b>
11.1	Maturity analysis Less than 1 month Between 1 and 3 months Between 3 and 6 months Between 6 months and 1 year Between 1 and 5 years More than 5 years	234 940 069 36 423 228 29 212 225 53 044 235 61 231 111 46 914 784 461 765 652	366 070 817 93 137 768 35 699 409 49 279 688 72 570 657 263 990 712 880 749 051

		31 DEC 2018				
		US\$	%	US\$	%	
11.2	Sectoral Analysis					
	Private	84 798 834	18	103 321 594	12	
	Agriculture	133 646 621	29	230 566 770	26	
	Mining	14 418 537	3	9 217 974	1	
	Manufacturing	46 181 138	10	65 240 206	7	
	Distribution	84 111 485	18	80 786 353	9	
	Construction	7 367 320	2	6 658 002	1	
	Transport	7 260 695	2	8 300 139	1	
	Communication	1 539 099	0	127 477	0	
	Services	58 431 761	13	134 074 449	15	
	Financial organisations	24 010 162	5	242 456 087	28	
	-	461 765 652	100	880 749 051	100	

Maturity analysis is based on the remaining year from 31 December 2018 to contractual maturity.

		AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
11.3	Loans to directors and key management personnel and employees		
	Loans to directors and key management personnel Included in advances are loans to directors and key management:		
	Opening balance	8 256 591	8 165 185
	Advances made during the year	574 778	702 314
	Repayments during the year  Closing balance	(397 480) <b>8 433 889</b>	(610 908) <b>8 256 591</b>
	Closing balance	0 400 009	0 230 391
	Loans to employees		
	Included in advances are loans to employees:		
	Opening balance	39 498 723	42 786 866
	Advances made during the year	1 544 097	890 640
	Repayments during the year  Closing balance	(4 837 155) <b>36 205 665</b>	(4 178 783) <b>39 498 723</b>
	Closing balance	30 203 003	33 430 123
11.4	Allowance for Expected Credit Loss (ECL)		
	Opening balance	72 189 321	55 631 005
	IFRS 9 opening adjustment	79 193 217	-
	Adjusted opening balance	151 382 538	55 631 005
	Credit loss expense on loans and advances	(989 356)	34 038 510
	Interest in suspense	5 383 887	11 118 699
	Amounts written off during the year	(63 090 536)	(28 598 893)
	Closing balance	92 686 533	72 189 321

### 12. **IMPAIRMENT ON FINANCIAL INSTRUMENTS**

### 12.1 Expected credit loss expense (ECL)

The table below shows the ECL charges on financial instruments for the year recorded in the profit or loss:

	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Purchase or Originated Credit Impaired US\$	Total US\$
Money market assets	125 204	-	-	-	125 204
Financial securities	(11 663)	-	-	-	(11 663)
Loans and advances to customers	10 764 429	34 611 902	(44 386 975)	-	989 356
Letters oc credit for customers	(1 090)	-	-	-	(1 090)
Financial guarantees	80 513	-	-	-	80 513
Other commitments	221 821	_	_	_	221 821
Expected credit loss expense	11 179 214	34 611 902	(44 386 975)	-	1 404 141

### 12.2 Impairment allowance for Loans and receivables and held to maturity securities per IAS 39/financial assets at amortised cost under IFRS 9

	Loans loss provision under IAS 39/IAS 37 at 31 Dec 2017 USD	Re-Measurement USD	Loans loss provision ECLs under IFRS 9 at 01 Jan 2018 USD
Money market assets	-	127 692	127 692
Financial securities		42 693	42 693
Loans and advances to customers	72 189 321	79 193 217	151 382 538
Financial guarantees	-	182 635	182 635
	72 189 321	79 546 237	151 735 558

		AUDITED 31 DEC 2018 US\$	31 DEC 2017
13.	OTHER ASSETS		
14.	Land inventory Prepayments Receivables  EQUITY INVESTMENTS	45 593 979 1 682 884 30 562 034 77 838 897	1 340 154
	Investments in equity instruments Impact of IFRS 9 fair value adjustment Investments in equities during the year Investment disposed during the year Fair value adjustment other comprehensive income Total	956 682 3 739 802 42 500 (280 000) (71 419) 4 387 565	-

### CATEGORIES OF FINANCIAL ASSETS 15.

31 December 2018	At fair value through profit or loss US\$	At fair value through FVOCI US\$	At amortised cost US\$	Total carrying amount US\$
Balances with banks and cash	_	-	359 591 883	359 591 883
Money market assets	-	-	59 105 859	59 105 859
Financial securities	-	-	1 241 579 206	1 241 579 206
Loans and advances to customers	-	-	369 079 119	369 079 119
Equity investments	-	4 387 565	-	4 387 565
Other monetary assets	-	-	31 432 851	31 432 851
Total	-	4 387 565	2 060 788 918	2 065 176 483

	At fair value through profit or loss US\$	Available for sale US\$	Loans and receivables US\$	Total carrying amount US\$
31 December 2017				
Balances with banks and cash	-	-	86 762 756	86 762 756
Money market assets	-	-	30 762 625	30 762 625
Financial securities	-	-	897 728 855	897 728 855
Loans and advances to customers	-	-	808 559 730	808 559 730
Equity investments	-	956 682	-	956 682
Other monetary assets	-	-	34 423 142	34 423 142
Total	-	956 682	1 858 237 108	1 859 193 790

### Reconciliation between the carrying amounts under IAS 39 to the balances reported under IFRS 9 as of 1 January 2018 is as follows: 15.1.

	IAS 39 measurement			Remeasurement		Remeasurement IFRS 9	
	Category	Amount	Re- Classification	ECL	Other	Amount	Category
Financial assets							
Balances with banks and cash	Loans & Receivables	86 762 756	-	-	-	86 762 756	AC
Money market assets	Loans & Receivables	30 762 625	-	(127 692)	-	30 634 933	AC
Financial securities	Loans & Receivables	897 728 855		(42 693)	-	897 686 162	AC
Loans and advances to customers	Loans & Receivables	808 559 730	-	(79 193 217)		729 366 513	AC
Unquoted equity investments	Available for sale	956 682	-	-	3 739 802	4 696 484	FVOCI
Other assets	Loans & Receivables	34 423 142	-	-	-	34 423 142	AC
Total assets		1 859 193 790		(79 363 602)	3 739 802	1 783 569 990	

### Key

AC -Amortised cost FVPL -

Fair Value through Profit or Loss FVOCI -Fair Value through Other Comprehensive Income

### 16. **FAIR VALUE MEASUREMENT**

16.1 The following table presents items of the Statement of Financial Position of the Bank which are recognised at

	Level 1		Level 2		Lev	el 3	Total carrying amount	
	31 Dec 18 US\$	31 Dec 17 US\$	31 Dec 18 US\$	31 Dec 17 US\$	31 Dec 18 US\$	31 Dec 17 US\$	31 Dec 18 US\$	31 Dec 17 US\$
Equity investments	-	-	-	-	4 387 565	-	4 387 565	-
Land and Buildings	-	-	31 084 000	26 807 500	-	-	31 084 000	26 807 500
Investment properties	-	-	7 010 000	6 077 000	-	-	7 010 000	6 077 000
Total assets at fair value	-		38 094 000	32 884 500	4 387 565	-	42 481 565	32 884 500



### FINANCIAL RESULTS

FOR THE YEAR ENDED 31 DECEMBER 2018

20.

21.

22.



@cbzholdings ©cbzholdings cbzholdings

### PROPERTY AND EQUIPMENT

17.

Additions										
COST	1 December 2018									
Cost   Opening balance				•						Total US\$
Opening balance         3 77 0 000         26 807 500         607 864         5 360 443         19 134 947         9 135 350         5 648 798         2 241 372         72 70 Additions           Additions         —         13 134         109 597         —         3 681 918         653 925         176 623         2 075 134         6 71 864         6 77 16 623         2 075 134         6 71 864         6 77 16 623         2 075 134         6 71 864         6 77 16 623         2 075 134         6 71 864         6 77 16 623         2 075 134         6 71 864         6 77 16 623         2 075 134         6 77 16 623         2 075 134         6 71 864         6 77 16 76 70         6 7 16 76 70         6 7 16 76 70         6 7 16 76 70         6 7 16 76 70         6 7 16 76 70         7 16 76 70         7 17 16 76 70         7 17 17 17 17 17 17 17 17 17 17 17 17 17	OST	USĢ	034	03\$	USĢ	034	USĢ	USĢ	034	034
Revaluation(loss)/gain   (20 000)   836 386   -	pening balance	3 770 000	26 807 500	607 864	5 360 443	19 134 947	9 135 350	5 648 798	2 241 372	72 706 274
Impairments	dditions	_	13 134	109 597	_	3 681 918	653 925	176 623	2 075 134	6 710 331
Disposals	evaluation(loss)/gain	(20 000)	836 386	_	_	_	_	_	_	816 386
Transfers (tol) from intangible assets — — — — — — — — — — — — — — — — — — —	npairments	_	(4 468)	_	_	_	_	_	_	(4 468)
Write offs         —         —         —         —         61 448         29 328         —         432 770         4 400         3 912         (531 858)         Closing balance         3 750 000         27 334 000         746 789         5 184 531         23 077 828         9 745 842         5 785 257         3 180 247         78 80           Accumulated depreciation           Opening balance         —         —         406 109         3 786 385         9 619 372         6 491 523         2 653 305         —         2 295 513         64 506         660 365         2 702 796         882 482         5 484 48         —         6 884 582         1 889 482         2 683 305         —         —         6 68 365         2 702 796         882 482         5 484 48         —         6 884 582         1 884 88         —         6 884 482         5 48 448         —         6 884 482         5 48 448         —         6 884 482         5 48 448         —         6 884 482         5 48 448         —         6 884 482         5 48 448         —         6 884 482         5 48 448         —         6 491 523         6 491 523         2 608 943         3 780 780         9 78 584         9 78 584         9 78 584         9 78 584         9 78 584 <t< td=""><td>•</td><td></td><td>(380 000)</td><td>-</td><td>(175 912)</td><td>(156 149)</td><td>(45 833)</td><td>(42 556)</td><td></td><td>(800 450)</td></t<>	•		(380 000)	-	(175 912)	(156 149)	(45 833)	(42 556)		(800 450)
Transfers(PPE Intercategories) — 61 448 29 328 — 432 770 4 400 3 912 (531 858)  Closing balance 3 750 000 27 334 000 746 789 5 184 531 23 077 828 9745 842 5785 257 3 180 247 78 80  Accumulated depreciation Opening balance — — 406 109 3 786 385 9 619 372 6 491 523 2 653 305 — 22 95 Charge for the year — 2 005 513 64 506 660 365 2 702 796 862 482 548 448 — 6 684 Disposals — (10 556) — (145 619) (137 944) (34 141) (25 369) — 355 Write offs — (199 326) — — (14 092) (1 800) (70) — (15 802) — (15 90) Impairments — (631) — — — 470 615 4 301 131 12 170 132 7 318 064 3 176 314 — 27 43  Net Book Value 3 750 000 27 334 000 276 174 883 400 10 907 696 2 427 778 2 608 943 3 180 247 51 36  Audited 31 December 2017 Land Buildings improvements US\$	( )	issets –	_	_	_		_	_	,	(304 111)
Closing balance   3 750 000   27 334 000   746 789   5 184 531   23 077 828   9 745 842   5 785 257   3 180 247   78 80		_			_	, ,	, ,	, ,	,	(319 468)
Accumulated depreciation Opening balance	,	0.750.000			- 104 504				. ,	70 004 404
Opening balance         —         —         406 109         3 786 385         9 619 372         6 491 523         2 653 305         —         22 95 50 Charge for the year           Charge for the year         —         2 005 513         64 506         660 365         2 702 796         862 482         548 448         —         6 84 Disposals           Disposals         —         (10 556)         —         (145 619)         (137 944)         (34 141)         (25 369)         —         (15 369)           Write offs         —         —         —         —         (14 092)         (1800)         (70)         —         (15 94)           Revaluation         —         —         (631)         —	losing balance	3 /50 000	27 334 000	746 789	5 184 531	23 077 828	9 745 842	5 /85 25/	3 180 247	78 804 494
Opening balance         —         —         406 109         3 786 385         9 619 372         6 491 523         2 653 305         —         22 95 50 Charge for the year           Charge for the year         —         2 005 513         64 506         660 365         2 702 796         862 482         548 448         —         6 84 Disposals           Disposals         —         (10 556)         —         (145 619)         (137 944)         (34 141)         (25 369)         —         (35 36)           Write offs         —         —         —         —         (14 092)         (1800)         (70)         —         (19 94 326)         — </td <td>ccumulated depreciation</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	ccumulated depreciation									
Charge for the year         —         2 005 513         64 506         660 365         2 702 796         862 482         548 448         —         6 84           Disposals         —         (10 556)         —         (145 619)         (137 944)         (34 141)         (25 369)         —         (35           Write offs         —         —         —         —         —         —         (14 092)         (1800)         (70)         —         (19 94 266)           Revaluation         —         (631)         —	•	_	_	406 109	3 786 385	9 619 372	6 491 523	2 653 305	_	22 956 694
Write offs         -         -         -         -         (14 092)         (1800)         (70)         -         (1994 326)         -		_	2 005 513	64 506	660 365	2 702 796	862 482	548 448	_	6 844 110
Revaluation	isposals	_	(10 556)	_	(145 619)	(137 944)	(34 141)	(25 369)	-	(353 629)
Impairments	/rite offs	_	_	_	_	(14 092)	(1 800)	(70)	_	(15 962)
Closing balance	evaluation	-	(1 994 326)	_	_	_	_	_	_	(1 994 326)
Audited 31 December 2017  Land Uss Uss Uss Uss Uss Uss Uss Uss Uss Us		_	(631)	_	_	_	_	_	_	(631)
Audited 31 December 2017  Land Buildings improvements US\$ US\$ US\$ US\$ Computers US\$ US\$ Equipment US\$	losing balance	-	-	470 615	4 301 131	12 170 132	7 318 064	3 176 314	-	27 436 256
COST	et Book Value	3 750 000	27 334 000	276 174	883 400	10 907 696	2 427 778	2 608 943	3 180 247	51 368 238
Land US\$   Buildings improvements US\$   US\$										
COST         US\$         US\$ <th></th>										
COST           Opening balance         3 770 000         27 029 500         602 917         5 193 433         15 254 731         8 576 265         5 543 621         4 065 882         70 03           Additions         —         24 178         4 947         77 660         2 510 223         412 719         140 571         1 093 814         4 26           Revaluation surplus         —         (361 821)         — <th>1 December 2017</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>Total</th>	1 December 2017									Total
Opening balance         3 770 000         27 029 500         602 917         5 193 433         15 254 731         8 576 265         5 543 621         4 065 882         70 03           Additions         —         24 178         4 947         77 660         2 510 223         412 719         140 571         1 093 814         4 26           Revaluation surplus         —         (361 821)         —		05\$	05\$	05\$	05\$	022	05\$	05\$	05\$	US\$
Additions	OST									
Additions	pening balance	3 770 000	27 029 500	602 917	5 193 433	15 254 731	8 576 265	5 543 621	4 065 882	70 036 349
Revaluation surplus         -         (361 821)         -         -         -         -         -         (361 821)         -         -         -         -         (361 821)         - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>4 264 112</td>										4 264 112
Impairments         -         (1 171)         -		_		_						(361 821)
Disposals (66 903) (107 237) (41 505) (159 469) (37 transfers (to)\ from intangible assets (713 376) (71 376) (159 469) (1	,	_	,	_	_	_	_	_	_	(1 171)
Transfers (to)\ from intangible assets		_	(1 17 1)	_	_	(66 903)	(107 237)			(375 114)
Write off (142 705)	•	esets _	_	_	_	(00 000)	(107 207)	, ,	, ,	(713 376)
(**************************************	. ,	133013							,	(142 705)
Transfers(FFE intercategories) — 110 014 — 09 330 1 430 090 233 003 0 111 (1 902 174)		_	116 914	_	90.350	1 426 906	253 603		, ,	(142 703)
Closing balance 3 770 000 26 807 500 607 864 5 360 443 19 134 947 9 135 350 5 648 798 2 241 372 72 70	, ,								, ,	72 706 274
			22 227 000		2 2 3 0 1 1 3		2 . 30 000	22.0703		2 30 214
Accumulated depreciation & impairment	ccumulated depreciation &	impairment								
Opening balance 347 495 3 068 721 7 359 738 5 693 938 2 171 635 - 18 64	pening balance	_	_	347 495	3 068 721	7 359 738	5 693 938	2 171 635	_	18 641 527
Charge for the year - 1 734 354 58 614 717 664 2 314 765 894 097 502 854 - 6 22	the state of the s	_	1 734 354	58 614	717 664	2 314 765	894 097	502 854	_	6 222 348
	harge for the year			_		(55 131)	(96 512)	(21 184)		(172 827)
	,	_	_		_				_	
	isposals		(1 733 423)	_		(00 101)	(	(21 104)		,
	isposals evaluation		(1 733 423) (931)	_		_	_	-		(1 733 423)
Glosing balance – 406 109 3 786 385 9 619 372 6 491 523 2 653 305 – 22 95	isposals evaluation		(1 733 423) (931)	406 109		_	_	2 653 305		,
Closing balance – – 400 109 3 760 365 9 619 372 6 491 523 2 653 305 – 22 95	isposals evaluation npairments	-	(931)	_	- -				- -	(1 733 423) (931)

Properties were revalued on an open market basis by an internal professional valuer, as at 31 December 2018 in accordance with the Royal Institute of Chartered Surveyors Appraisal and Valuation Manual and the Real Estate Institute of Zimbabwe Standards. For 2017 and prior years, the properties were valued by registered independent appraiser using the same methodology noted above. The revaluation of land and buildings entailed the following

In determining the market values of the subject properties, the following was considered:

- Comparable market evidence which comprised complete transactions as well as transactions where offers had been made but the transactions had not been finalised;
- Professional judgement was exercised to take cognisance of the fact that properties in the transaction were not exactly comparable in terms of size, quality and location to the properties owned by the Bank
- The reasonableness of the market values of commercial properties so determined, per the above bullet, was assessed by reference to the properties in the transaction; and
- The values per square metre of lettable space for both the subject properties and comparables were analysed.

With regards to market values for residential properties, the comparison method was used. This method entails carrying out a valuation by directly comparing the subject property, which has been sold or rented out. The procedure was performed as

- Surveys and data collection on similar past transactions; Analysis of the collected data; and
- Comparison of the analysis with the subject properties and then carrying out the valuation of the subject properties.

follows:

- Adjustments were made to the following aspects:
- Age of property state of repair and maintenance Aesthetic quality - quality of fixtures and fittings
- Structural condition location
  - Accommodation offered size of land The maximum useful lives of property and equipment are as follows:

Buildings 40 years Motor vehicles 3-5 years Leasehold improvements 10 years Computer equipment 5 years Furniture and fittings 10 years

The carrying amount of buildings would have been US\$19 256 465 (December 2017: US\$20 804 666) had they been

Property was tested for impairment through comparisons with open market values determined by an independent valuer.

		AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$	
18.	INVESTMENT PROPERTIES			24.1
	Opening balance Fair value adjustment Additions Disposal Closing balance	6 077 000 (1 591 746) 2 524 746 - 7 010 000	7 397 000 - 530 000 (1 850 000) 6 077 000	

The carrying amount of the investment properties is the fair value of the properties as determined by a registered 24.2 internal appraiser having, an appropriate recognised professional qualification and recent experience in the location and category of the property being valued. The valuation was in accordance with the Royal Institute of Chartered Surveyors Appraisal and Valuation Manual and the Real Estate Institute of Zimbabwe Standards. Fair values were determined having regard to recent market transactions for similar properties in the same location as the Group's investment properties and also in reference to the rental yeilds applicable to similar property. The properties were valued as at 31 December 2018. For 2017 and prior years, the properties were valued by registered independent appraiser using the same methodology noted above.

If the fair value adjustment had been 5% up or down, the Bank's profit would have been \$59 094 higher or lower and the Statement of Financial Position would have been \$79 584 higher or lower than the reported position

The rental income derived from investments properties amounted to US\$255 513 with direct operating expenses

	amounting to US\$10 551.	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
19 .	INTANGIBLE ASSETS		
	At cost	5 767 995	5 417 069
	Accumulated amortisation and impairment	(4 430 400)	(3 307 540)
		1 337 595	2 109 529
	Movements intangible assets		
	Opening balance	2 109 529	2 123 872
	Additions	46 814	255 190
	Transfers from property and equipment	304 111	713 376
	Amortisation charge	(1 122 859)	(982 909)
	Closing balance	1 337 595	2 109 529

Intangible assets are carried at cost less accumulated amortisation charge. The intangible assets, which

comprise computer software are amortised over a useful life of 3 years.

### **DEFERRED TAX ASSET**

Deferred tax asset is the amount of income taxes recoverable in future years in respect of deductible temporary differences, unused tax losses and unused tax credits.

differences, unused tax losses and unused tax credits.		
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
The deferred tax included in the statement of financial position are compr	rised of:	
Credit loss provisions Intangible assets Prepayments Equity investments Property and equipment Tax claimable impairments Investment properties Other Closing balance	22 480 431 29 212 (733 677) (5 809 005) 18 354 895 34 647 1 339 856 35 696 359	18 588 750 (22 053) (867 714) - (5 518 121) 5 396 450 (366 105) 2 209 126 19 420 333
DEPOSITS		
Call deposits Savings and other deposits Money market deposits Lines of credit Accrued interest	55 892 243 1 437 804 807 465 530 510 26 094 771 3 370 385 1 988 692 716	18 095 584 1 247 842 956 455 220 331 65 551 023 4 671 006 1 791 380 900
Deposits by type Retail Corporate Money market Lines of credit	267 800 369 1 226 923 144 467 525 216 26 443 987 1 988 692 716	190 258 096 1 076 861 253 457 613 157 66 648 394 1 791 380 900

Lines of credit relate to borrowings from foreign banks or financial institutions. These have an average tenure of 2.4 years with an average interest rate of 7.6 % and are secured by a variety of instruments which include liens over bank accounts, guarantees, treasury bills and sub borrower securities.

	31 DEC 2018		31 DEC 2017	
	US\$	%	US\$	%
Sectoral analysis				
Private	102 471 411	5	92 802 832	5
Agriculture	72 985 918	4	65 554 371	4
Mining	22 039 311	1	19 795 231	1
Manufacturing	179 865 199	9	162 736 388	9
Distribution	382 914 160	19	361 230 921	20
Construction	51 631 116	3	46 373 949	3
Transport	35 300 460	2	31 706 109	2
Communication	74 565 559	4	41 318 322	2
Services	721 263 125	36	654 986 678	37
Financial organisations	252 097 581	13	294 003 987	16
Investment organisations	93 558 876	4	20 872 112	1
-	1 988 692 716	100	1 791 380 900	100

	31 DEC 2018 US\$	30 DEC 2017 US\$	
Maturity analysis			
Less than one month	1 611 162 233	1 400 476 166	
Between 1 and 3 months	278 612 984	209 895 433	
Between 3 and 6 months	29 999 585	104 566 539	
Between 6 months and 1 year	22 457 366	22 525 702	
Between 1 and 5 years	28 028 004	39 436 132	
More than 5 years	18 432 544	14 480 928	
•	1 988 692 716	1 791 380 900	

AUDITED

AUDITED

Maturity analysis is based on the remaining year from 31 December 2018 to contractual maturity.

OTHER HARMITIES	31 DEC 2018 US\$	31 DEC 2017 US\$
OTHER LIABILITIES		
Revenue received in advance	2 258 359	1 923 814
Sundry creditors	21 342 238	6 093 465
Accruals Other supposes accounts	1 575 080 2 258 653	4 008 111
Other suspense accounts Guarantees expected credit loss	103 210	4 006 111
Total other liabilities	27 537 540	12 025 390
CATEGORIES OF FINANCIAL LIABILITIES		
The Bank's financial liabilities are carried at amortised cost	2 016 230 256	1 803 406 290
SHARE CAPITAL		
Authorised 600 000 000 ordinary shares of \$0.01 each	6 000 000	6 000 000
Issued and fully paid 511 817 951 ordinary shares of \$0.01 each	5 118 180	5 118 180
Share premium		
Opening balance	16 721 711	16 721 711
Closing balance	16 721 711	16 721 711
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Revaluation reserve		
Opening balance Net revaluation gain	12 397 399 2 086 955	11 378 985 1 018 414
Closing balance	14 484 354	12 397 399
Revenue reserve Opening balance	153 875 555	133 410 604
Impact of adopting IFRS 9	(59 063 080)	-
Restated balance at 1 January 2018	94 812 475	133 410 604
Profit for the year Dividend paid	63 028 251 (5 440 000)	25 414 951 (4 950 000)
Closing balance	152 400 726	153 875 555
Revenue reserve The impact of transition to IFRS 9 on retained earnings is as follows:		
·		
Recognition of expected credit losses under IFRS 9 for financial assets Deferred tax in relation to the above	(79 546 237) 20 483 157	<u> </u>
Deferred tax in relation to the above  Total change in equity due to adopting IFRS 9 (01 January 2018)		-
Deferred tax in relation to the above Total change in equity due to adopting IFRS 9 (01 January 2018) Fair value reserve	20 483 157	:
Deferred tax in relation to the above Total change in equity due to adopting IFRS 9 (01 January 2018)  Fair value reserve  Opening balance	20 483 157 (59 063 080)	-
Deferred tax in relation to the above Total change in equity due to adopting IFRS 9 (01 January 2018)  Fair value reserve  Opening balance Impact of adopting IFRS 9 Other comprehensive income	20 483 157 (59 063 080) 2 991 841 (57 136)	- - - -
Deferred tax in relation to the above Total change in equity due to adopting IFRS 9 (01 January 2018)  Fair value reserve  Opening balance Impact of adopting IFRS 9	20 483 157 (59 063 080)	- - - - -
Deferred tax in relation to the above Total change in equity due to adopting IFRS 9 (01 January 2018)  Fair value reserve  Opening balance Impact of adopting IFRS 9 Other comprehensive income	20 483 157 (59 063 080) 2 991 841 (57 136)	- - - - - -
Deferred tax in relation to the above Total change in equity due to adopting IFRS 9 (01 January 2018)  Fair value reserve  Opening balance Impact of adopting IFRS 9 Other comprehensive income Closing balance  The impact of transition to IFRS 9 on reserves is as follows:  Recognition of fair value gain for unquoted equities on adopting IFRS 9	2 991 841 (57 136) 2 934 705	- - - - - -
Deferred tax in relation to the above Total change in equity due to adopting IFRS 9 (01 January 2018)  Fair value reserve  Opening balance Impact of adopting IFRS 9 Other comprehensive income Closing balance  The impact of transition to IFRS 9 on reserves is as follows:	2 991 841 (57 136) 2 934 705	- - - - - - -

24.3

24.3.1

24.4

24.4.1



for them, like you are there!

**Continue to provide** 

FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

### 25. **RELATED PARTY DISCLOSURES**

CBZ Holdings Limited owns 100% of CBZ Bank( Private) Limited . CBZ Properties (Private) Limited, CBZ Building Society, CBZ Asset Management (Private) Limited, CBZ Insurance (Private) Limited , CBZ Life (Private) Limited and CBZ Risk Advisory Services (Private) Limited are related to CBZ Bank Limited through common shareholding. The Bank has related party relationships with its Directors and key management employees, their companies and close family members

The volumes of related party transactions and related income and expenses are as follows:

Loans and advances to Directors' companies (a)

> Audited 31 December 2018 Loans to entities related to directors

Audited 31 December 2017 Loans to entities related to directors

Gross Value limits US\$ limits security US\$ US\$ 1 659 000 1 775 284 1 752 723 1 290 000 1 258 060 1 828 900

The loans to directors' companies above include companies directly owned or significantly influenced by executive and non-executive directors and/or their close family members

(i)	Transactions with Directors' companies:	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
(i)	Transactions with Directors' companies: Interest income earned on loans and advances to directors and other related parties Commission and fee income	277 152 2 715 <b>279 867</b>	231 517 3 301 <b>234 818</b>
(b)	Deposits from directors and key management personnel: Closing balance Interest expense on deposits from directors and key management personnel	40 531 251	38 864 27
(c)	Balances with group companies: Amounts due from group companies Deposits held for group companies	27 777 729 20 778 095	32 743 108 17 116 883
(i)	Transactions with group companies: Interest income on amounts due from group companies Interest expense on amounts due to group companies Non interest income from group companies Costs charged by group companies	987 791 834 428 606 059 6 512 249	3 228 278 703 520 381 535 7 013 814

The loans to directors' companies above include companies directly owned or significantly influenced by executive and non executive directors and/or their close family members. The loans above are provided at commercial terms with interest rates ranging from 10% to 12% and a tenure ranging from 1 month to 1 year 5 months. The loans to directors and key management personnel are shown in note 11.3

Terms and conditions on Intercompany balances and deposits from Directors are applied on commercial basis.

### **26. RISK MANAGEMENT**

### 26.1 Risk overview

CBZ Bank Limited has continued to be guided by a desire to uphold a "High Risk Management and Compliance Culture" as one of its major strategic thrusts which is embedded under clearly defined risk appetite in terms of the various key risk exposures. This approach has given direction to the Bank's overall strategic planning and policies. Through the CBZ Bank risk management function, the Bank regularly carries out risk analysis through value at risk (VAR) assessment, stress testing as well as simulations to ensure that there is congruency or proper alignment between its strategic focus and its desired risk appetite.

### 26.2 Bank risk management framework

The Bank's risk management framework looks at enterprise wide risks and recognises that for effective risk management to take effect, it has to be structured in terms of acceptable appetite, defined responsibility, accountability and independent validation of set processes. Bank Management and staff are responsible for the management of the risks that fall within their organisational responsibilities. The CBZ Bank Risk Management function is responsible for ensuring that the Bank's risk taking remains within the set risk benchmarks. The CBZ Bank Internal Audit function continuously provides independent assurance on the adequacy and effectiveness of the deployed risk management processes. The CBZ Bank Enterprise Wide Governance and Compliance Unit evaluates the quality of compliance with policies, processes and governance structures.

### 26.3 Credit risk

### 26.3.1 Credit risk exposure

The table below shows the maximum exposure to credit risk for the components of the statement of financial position.

	31 DEC 2018 US\$	31 DEC 2017 US\$
Balances with banks Money market assets Financial securities Loans and advances to customers Other assets Total	344 486 070 59 105 859 1 241 579 206 369 079 119 31 432 849 2 045 683 013	77 777 456 30 762 625 897 728 855 808 559 730 34 423 142 1 849 251 808
Guarantees Capital commitments <b>Total</b>	10 389 927 2 476 768 <b>12 866 695</b>	8 246 115 1 206 141 <b>9 452 256</b>

Where financial instruments are recorded at fair value, the amounts shown above represent the current credit risk exposure but not maximum risk exposure that could arise in the future as a result of changes in value.

The Bank held cash and cash equivalents of US\$344 486 070 (excluding notes and coins) as at 31 December 2018 (31 Dec 2017:US\$77 777 456), which represents its maximum credit exposure on these assets. The cash and cash equivalents are held with the Central Bank and foreign banks

### 26.3.2 An industry sector analysis of the Bank's advances before and after taking into account collateral held is as follows:

	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$	AUDITED 31 DEC 2017 US\$
	Gross maximum exposure	Net maximum exposure (not covered by mortgage security)	Gross maximum exposure	Net maximum exposure (not covered by mortgage security)
Private	84 798 835	44 769 826	103 321 594	9 241 672
Agriculture	133 646 622	19 064 191	230 566 770	42 993 530
Mining	14 418 538	576 821	9 217 974	1 300 845
Manufacturing	46 181 138	9 574 124	65 240 206	21 591 547
Distribution	84 111 486	11 967 875	80 786 353	26 989 930
Construction	7 367 320	730 158	6 658 002	1 646 652
Transport	7 260 696	985 514	8 300 139	2 222 530
Communication	1 539 100	-	127 477	-
Services	58 431 762	2 994 125	134 074 449	6 752 345
Financial organisations	24 010 156	-	242 456 087	-
Total	461 765 653	90 662 634	880 749 051	112 739 051

### Collateral analysis

Mortgage bonds Other forms of security including Notarial General Covering Bonds (NGCBs), cessions, etc.

AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
7 394 227 411 666 244	2 430 371 768 010 000
185 471 716 <b>604 532 187</b>	760 471 798 <b>1 530 912 169</b>

The Bank holds collateral against loans and advances to customers in the form of mortgage bonds over property, other registered securities over assets, guarantees, cash cover, assignment of crop or export proceeds, leasebacks and stoporders. Estimates of fair values are based on the values of collateral assessed at the time of borrowing, and are regularly aligned with trends in the market. An estimate of the fair value of collateral and other security enhancements held against loans and advances to customers and banks is shown above and analysed as follows:

### 27. Credit quality per class of financial assets

The table below shows the credit quality and the maximum exposure to credit risk based on the Group's internal credit rating system and year end stage classification. The amounts presented are gross of impairment "allowances. Details of the Bank's internal grading system are explained in Note 36.3.1 of the Group's results

### a. Loans and advances to customers (i) Impairment allowance for loans and advances to customers

				Audited 31 Dec 2018						
	SRS Rating	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Purchased or Originated Credit Impaired (POCI) US\$	Total US\$	Total US\$			
Internal rating grade										
Performing	"1 - 3c"	239 231 025	18 364 518		-	257 595 543	449 056 560			
Special mention	"4a - 7c"	8 472 492	112 952 007		-	121 424 499	244 479 122			
Non performing	"8 - 10"	-	-	82 745 610		82 745 610	187 213 369			
Total		247 703 517	131 316 525	82 745 610	-	461 765 652	880 749 051			

### (ii) An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to loans and advances is as follows:

	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Total US\$
Gross carrying amount as at 1 January 2018	449 056 560	244 479 122	187 213 369	880 749 051
New assets originated or purchased	109 547 175	16 702 408	1 165 795	127 415 378
Transfers from Stage 1	(53 335 933)	49 115 520	4 220 413	-
Transfers from Stage 2	15 598 657	(208 032 114)	192 433 457	-
Transfers from Stage 3	28 140 805	99 251 180	(127 391 985)	-
Repayments during the year	(301 303 747)	(70 199 591)	(121 372 521)	(492 875 859)
Amounts written off	-	-	(53 522 918)	(53 522 918)
Gross loans and advances to customers at 31 December 2018	247 703 517	131 316 525	82 745 610	461 765 652
ECL allowance at 31 December 2018	(10 870 467)	(28 529 517)	(53 286 549)	(92 686 533)
Net loans and advances to customers at 31 December 2018	236 833 050	102 787 008	29 459 061	369 079 119

### Financial Securities

(i). Impairment allowance for financial securities

		Audited 31 Dec 2017					
	SRS Stage 1 Stage 2 Stage 3 Impaired (POCI) Total Rating US\$ US\$ US\$ US\$					Total US\$	
Internal rating grade							
Performing	"1 - 3c"	1 241 633 562	-	-	-	1 241 633 562	897 728 855
Total		1 241 633 562	-	-	-	1 241 633 562	897 728 855

### (ii). An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to financial securities is as follows:

	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Total US\$
Gross carrying amount as at 1 January 2018	897 728 855	-	-	897 728 855
New assets originated or purchased	434 213 758			434 213 758
Maturities during the year	(90 309 051)	-	-	(90 309 051)
At 31 December 2018	1 241 633 562	-	-	1 241 633 562
ECL allowance at 31 December 2018	(54 356)	-	-	(54 356)
At 31 December 2018	1 241 579 206	-	-	1 241 579 206

### c. Money market (i). Impairment allowance for money market assets

	Audited31 Dec 2018							
	SRS Rating	Stage 1 Stage 2 Stage 3 Impaired (POCI) Total US\$ US\$ US\$ US\$ US\$			Total US\$			
Internal rating grade								
Performing	"1 - 3c"	59 108 347	-	-	-	59 108 347	30 762 625	
Total		59 108 347	-	-	-	59 108 347	30 762 625	

### (ii) An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to money market assets as follows:

	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Total US\$
Gross carrying amount as at 1 January 2018	30 762 625	-	-	30 762 625
New assets originated or purchased	59 108 347	-	-	59 108 347
Maturities during the year	(30 762 625)	-	-	(30 762 625)
At 31 December 2018	59 108 347	-	-	59 108 347
ECL allowance at 31 December 2018	(2 488)	-	-	(2 488)
At 31 December 2018	59 105 859	-	-	59 105 859

### d. Financial guarantees (i) Impairment allowance for financial guarantees

		Audited 31 Dec 2017					
	SRS Rating	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Purchased or Originated Credit Impaired (POCI) US\$	Total US\$	Total US\$
Internal rating grade							
Performing	"1 - 3c"	10 389 927				10 389 927	5 862 370
Special mention	"4a - 7c"	-				-	2 383 744
Total		10 389 927				10 389 927	8 246 114

### (ii) An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to financial guarantees is as follows:

	Stage 1 US\$	Stage 2 US\$	Stage 3 US\$	Total US\$
Gross carrying amount as at 1 January 2018	8 428 749	-	-	8 428 749
New assets originated or purchased (excluding write offs)	10 089 330	-	-	10 089 330
Guarantees expired during the year	(8 128 152)	-	-	(8 128 152)
At 31 December 2018	10 389 927	-	-	10 389 927
ECL allowance at 31 December 2018	(102 121)	-	-	(102 121)
At 31 December 2018	10 287 806	-	-	10 287 806



@cbzholdings ©cbzholdings cbzholdings

### **AUDITED** FINANCIAL RESULTS

FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE



28. Liquidity risk

Liquidity relates to the Bank's ability to fund its growth in assets and to meet obligations as they fall due without incurring unacceptable losses. The Bank recognises two types of liquidity risks i.e. Market liquidity risk and Funding liquidity risk Market liquidity risk is the risk that the Bank cannot cover or settle a position without significantly affecting the market price because of limited market depth.

Funding risk, on the other hand, is the risk that the Bank will not be able to efficiently meet both its expected as well as the unexpected current and future cash flow needs without affecting the financial condition of the Bank.

The Bank's liquidity risk management framework ensures that limits are set relating to levels of wholesale funding, retail funding, loans to deposit ratio, counter- party exposures as well as prudential liquidity ratio.

The primary source of funding under the Bank are customer deposits made up of current, savings and term deposits and these are diversified by customer type and maturity profile. The Bank tries to ensure through the Assets and Liabilities Committee (ALCO) processes and balance sheet management processes that asset growth and maturity are funded by appropriate growth in deposits and stable funding respectively.

### 28.1 Contractual Liquidity Gap Analysis

AUDITED	Less than one month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 5 years	5 years and above	Total
31 DECEMBER 2018	US\$	US\$	US\$	US\$	US\$	US\$	US\$
Assets							
Balances with banks and cash	359 591 883	-	-	-	-	-	359 591 883
Money market assets	15 012 192	-	-	44 093 667	-		59 105 859
Financial securities	-	62 697 556	42 461 638	27 704 364	201 032 120	907 683 528	1 241 579 206
Loans and advances to customers	186 725 976	29 281 927	23 484 745	42 644 144	49 225 865	37 716 462	369 079 119
Financial guarantees	39 160	7 136 176	830 976	2 383 615	-	-	10 389 927
Current tax receivable	-	895 211	-	-	-	-	895 211
Other assets	-	31 432 849	-	-	-	-	31 432 849
Total assets	561 369 211	131 443 719	66 777 359	116 825 790	250 257 985	945 399 990	2 072 074 054
Liabilities							
Deposits	1 611 162 232	278 612 984	29 999 585	22 457 366	28 028 004	18 432 545	1 988 692 716
Other liabilities	-	27 537 540	-	-	-	-	27 537 540
Financial guarantees	39 160	7 136 176	830 976	2 383 615	-		10 389 927
Capital commitments contracted	for -	2 476 768	-	-	-	-	2 476 768
Total liabilities	1 611 201 392	315 763 468	30 830 561	24 840 981	28 028 004	18 432 545	2 029 096 951
Liquidity gap	(1 049 832 181)	(184 319 749)	35 946 798	91 984 809	222 229 981	926 967 445	42 977 103
Cumulative liquidity gap	(1 049 832 181)	(1 234 151 930)	(1 198 205 132)	(1 106 220 323)	(883 990 342)	42 977 103	42 977 103

AUDITED 31 DECEMBER 2017	Less than one month US\$	1 to 3 months US\$	3 to 6 months US\$	months	1 to 5 years US\$	5 years and above US\$	Total US\$
Balances with banks and cash	86 762 756	-	-	_	-	_	86 762 756
Money market assets	3 000 250	3 604 000	-	24 158 375	-	-	30 762 625
Financial securities	-	26 649 412	5 678 424	38 007 224	230 592 729	596 801 066	897 728 855
Advances	336 066 352	85 503 866	32 773 360	45 240 550	66 622 509	242 353 093	808 559 730
Other assets	-	34 423 142	-	-	-	-	34 423 142
Financial guarantees	79 719	900 404	2 559 000	4 302 394	404 598	-	8 246 115
Current tax receivable	-	212 734	-	-	-	-	212 734
Total assets	425 909 077	151 293 558	41 010 784	111 708 543	297 619 836	839 154 159	1 866 695 957
<b>Liabilities</b> Deposits	1 400 476 166	209 895 433	104 566 540	22 525 703	39 436 133	14 480 925	1 791 380 900
Other liabilities	1 400 470 100	12 025 390	104 300 340	22 323 703	37 430 133	14 400 923	12 025 390
Financial guarantees	79 719	900 404	2 559 000	4 302 394	404 598	_	8 246 115
Capital commitments contracted f		700 404	2 337 000	1 206 141			1 206 141
Total liabilities	1 400 555 885	222 821 227	107 125 540		39 840 731	14 480 925	1 812 858 546
lotal habilities	1 400 555 005	222 02 1 227	107 123 340	20 034 230	37040731	14 400 723	1012030340
Liquidity gap	(974 646 808)	(71 527 669)	(66 114 756)	83 674 305	257 779 105	824 673 234	53 837 411
Cumulative liquidity gap	(974 646 808)	(1 046 174 477)	(1 112 289 233)	(1 028 614 928)	(770 835 823)	53 837 411	53 837 411

The table above shows the cash flows of the Bank's non-derivative on and off balance sheet financial assets and liabilities on the basis of their earliest possible contractual maturity and the related year gaps. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest year in which the guarantee could be called.

The Bank carries out static statement of financial position analysis to track statement of financial position growth drivers, the pattern of core banking deposits, statement of financial position structure, levels and direction of the Bank's maturity mismatch and related funding or liquidity gap. The Asset and Liability Management Committee (ALCO) comes up with strategies through its monthly meetings to manage these liquidity gaps.

Details of the liquidity ratio for the Bank at the reporting date and during the reporting year were as follows:

	%
At 31 December 2018	64.24
At 31 December 2017	43.42
Average for the year	60.09
Maximum for the year	75.88
Minimum for the year	41.32

### 29. Interest rate risk

This is the possibility of a Bank's interest income being negatively influenced by unforeseen changes in the interest rate levels arising from weaknesses related to a Bank's trading, funding and investment strategies.

This is managed at both Board and Management level through the regular policy and benchmarks which relate to interest rate risk management. The major areas of intervention involve daily monitoring of costs of funds, monthly analysis of interest repricing gaps, monthly interest rate simulations to establish the Bank's ability to sustain a stressed interest rate environment and various interest rate risk hedging strategies. The use of stress testing is an integral part of the interest rate risk management framework and considers both the historical market events as well as anticipated future scenarios. The Bank denominates its credit facilities in the base currency, the USD in order to minimize cross currency interest rate risk. The Bank's interest rate risk profiling is illustrated below:

### 29.1 Interest rate repricing and gap analysis

AUDITED 31 DECEMBER 2018	Less than one month US\$	1 to 3 months US\$	3 to 6 months US\$	6 to 12 months US\$	1 to 5 years US\$	5 years and above US\$	Non interest bearing US\$	Total US\$
Assets								
Balances with banks and cash	38 067 650	-	-	-	-	-	321 524 233	359 591 883
Money market assets	15 012 192	-	-	44 093 667	-	-	-	59 105 859
Financial securities	-	62 697 556	42 461 638	27 704 364	201 032 120	907 683 528	-	1 241 579 206
Loans & advances to customers	186 725 976	29 281 927	23 484 745	42 644 144	49 225 865	37 716 462	-	369 079 119
Other assets	-	17 098 046	-	-	-	-	60 740 851	77 838 897
Equity investments	-	-	-	-	-	-	4 387 565	4 387 565
Investment property	-	-	-	-	-	-	7 010 000	7 010 000
Property and equipement	-	-	-	-	-	-	51 368 238	51 368 238
Intangible assets	_	_	_	-	_	_	1 337 595	1 337 595
Deffered tax	-	-	-	-	-	-	35 696 359	35 696 359
Current tax receivable	-	895 211	-	-	-	-	-	895 211
Total assets	239 805 818	109 972 740	65 946 383	114 442 175	250 257 985	945 399 990	482 064 841	2 207 889 932
Equity and liabilities								
Deposits	1 611 162 232	278 612 984	29 999 585	22 457 366	28 028 004	18 432 545	_	1 988 692 716
Other liabilities	1011 102 232	27 537 540	29 999 303	22 437 300	20 020 004	10 432 343	-	27 537 540
	-	2/ 33/ 340	-	-	-	-	101 (50 (7)	
Equity and reserves	-	-	-	-	-	-	191 659 676	191 659 676
Total liabilities, equity	4 (44 4 (2 222	20/450524	20 000 505	22 457 266	20.020.004	10 422 545	404 (50 (7)	2 207 000 022
& reserves	1611 162 232	306 150 524	29 999 585	22 457 366	28 028 004	18 432 545	191 659 676	2 207 889 932
Interest rate repricing gap	(1 371 356 414)	(196 177 784)	35 946 798	91 984 809	222 229 981	926 967 445	290 405 165	-
Cumulative gap	(1 371 356 414)	(1 567 534 198)	(1 531 587 400)	(1 439 602 591)	(1 217 372 610)	(290 405 165)	-	-

AUDITED 31 DECEMBER 2017	Less than one month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 5	5 years and above	Non interest bearing	Total
31 DECEMBER 2017	US\$	US\$	US\$	US\$	years US\$	US\$	US\$	US\$
Assets								
Balances with banks and cash	3 990 623	-	-	-	-	-	82 772 133	86 762 756
Money market assets	3 000 250	3 604 000	-	24 158 375	-	-	-	30 762 625
Financial securities	-	26 649 412	5 678 424	38 007 224	230 592 729	596 801 066	-	897 728 855
Loans & advances to customers	336 066 352	85 503 866	32 773 360	45 240 550	66 622 509	242 353 093	-	808 559 730
Other assets	-	28 718 284	-	-	-	-	60 461 027	89 179 311
Equity investments	-	-	-	-	-		956 682	956 682
Investment property	-	-	-	-	-	-	6 077 000	6 077 000
Property and equipement	-	-	-	-	-	-	49 749 580	49 749 580
Intangible assets	-	-	-	-	-	-	2 109 529	2 109 529
Deffered tax	-	-	-	-	-	-	19 420 333	19 420 333
Current tax receivable	-	-	-	-	-	-	212 734	212 734
Total assets	343 057 225	144 475 562	38 451 784	107 406 149	297 215 238	839 154 159	221 759 018	1 991 519 135
Equity and liabilities								
Deposits	1 400 476 166	209 895 433	104 566 540	22 525 703	39 436 133	14 480 925	-	1 791 380 900
Other liabilities	-	-	-	-	-	-	12 025 390	12 025 390
Equity and reserves	-	-	-	-	-	-	188 112 845	188 112 845
Total liabilities,equity								
and reserves	1 400 476 166	209 895 433	104 566 540	22 525 703	39 436 133	14 480 925	200 138 235	1 991 519 135
Interest rate repricing gap Cumulative gap	(1 057 418 941) (1 057 418 941)	(65 419 871) (1 122 838 812)	(66 114 756) (1 188 953 568)	84 880 446 (1 104 073 122)	257 779 105 (846 294 017)	824 673234 (21 620 783)	21 620 783 -	-

30 Foreign exchange risk

This risk arises from the changes in exchange rates and originates from mismatches between the values of assets and liabilities denominated in different currencies and can lead to losses if there is an adverse movement in exchange rates where open positions either spot or forward, are taken for both on and off statement of financial position transactions.

Supervision is at CBZ Bank Board level through the Bank Board ALCO Committee which covers ALCO processes by way of strategic policy and benchmarking reviews and approval. The committee meets on a quartely basis. Furthermore, the Bank Management ALCO which meets on a monthly basis, reviews performance against set benchmarks embedded under acceptable currencies, currency positions as well as stop loss limits. Derivative contracts with characteristics and values derived from underlying financial instruments, exchange rates which relate to futures, forwards, swaps and options can be warded to mitigate suppose right. used to mitigate exchange risk.

At 31 December 2018, if foreign exchange rates at that date had weakened or strengthened by 5 percentage points with all other variables held constant, post tax profit for the year would have been US\$223 481 higher or lower respectively than the reported position. This arises as a result of the increase or decrease in the fair value of the underlying assets and liabilities denominated in foreign currencies. The foreign currency position for the Bank as at 31 December 2018 is as below:

Other foreign

### FOREIGN CURRENCY POSITION

Foreign currency position as at 31 December 2018

Position expressed in US\$		
	Total	USE
Assets		

						Jan 1 Jan 1 Jan 2
Assets						
Balances with banks and cash	359 591 883	356 192 175	2 432 849	151 718	580 112	235 029
Money market assets	59 105 859	59 105 859	_	_	_	_
Financial securities	1 241 579 206	1 241 579 206	_	_	_	_
Loans and advances to custon	ners 369 079 119	363 032 100	35 561	1 294	6 009 462	702
Other assets	77 838 897	77 691 768	116 329	30 800	_	_
Equity Investments	4 387 565	4 074 093	_	_	313 472	_
Investment properties	7 010 000	7 010 000	_	_	_	_
Property and equipment	51 368 238	50 897 339	394 791	_	76 108	_
Deferred taxation	35 696 359	35 696 359	_	_	_	_
Intangible assets	1 337 595	1 337 595	_	_	_	_
Current tax receivable	895 211	895 211	_	_	_	_
Total assets	2 207 889 932	2 197 511 705	2 979 530	183 812	6 979 154	235 731
Equity and liabilities						
Deposits	1 988 692 716	1 978 923 691	3 278 049	158 752	5 926 177	406 047
Other liabilities	27 537 540	27 356 674	99 565	9 838	71 138	325
Equity and reserves	191 659 676	191 659 676	_	_	_	_
Total equity and liabilities	2 207 889 932	2 197 940 041	3 377 614	168 590	5 997 315	406 372

### Foreign currency position as at 31 December 2017

Position expressed in US\$						Other foreign
	Total	USD	ZAR	GBP	EUR	currencies
Assets						
Balances with banks and cash	86 762 756	82 728 120	3 734 689	68 362	94 200	137 385
Money market assets	30 762 625	30 762 625	_	_	_	_
Financial securities	897 728 855	897 728 855	_	_	_	_
Loans and advances to custom	ners 808 559 730	798 464 937	55 693	258 977	9 779 345	778
Other assets	89 179 311	88 304 125	283 318	62 549	529 319	_
Equity investments	956 682	812 781	_	_	143 901	_
Investment properties	6 077 000	6 077 000	_	_	_	_
Property and equipment	49 749 580	49 749 580	_	_	_	_
Deferred taxation	19 420 333	19 420 333	_	_	_	_
Intangible assets	2 109 529	2 109 529	_	_	_	_
Current tax receivable	212 734	212 734	_	_	_	_
Total assets	1 991 519 135	1 976 370 619	4 073 700	389 888	10 546 765	138 163
Equity and liabilities						
Deposits	1 791 380 900	1778 933 675	2 334 777	145 421	9 787 096	179 931
Other liabilities	12 025 390	11 982 571	11 415	21 313	9 785	306
Equity and reserves	188 112 845	188 112 845	_	_	_	_
Total equity and liabilities	1 991 519 135	1 979 029 091	2 346 192	166 734	9 796 881	180 237

### Foreign currency position as at 31 December 2018

**Underlying currency** 

Assets	ZAR	GBP	EUR	currencies in US\$
Balances with banks and cash	35 080 223	119 586	507 534	235 029
Loans and advances to customers	512 781	1 020	5 257 622	702
Other assets	1 677 398	24 277	-	-
Equity investments	-	-	274 253	-
Property and equipment	5 692 655	-	66 586	-
Total assets	42 963 057	144 883	6 105 995	235 731
Liabilities				
Deposits	47 267 511	125 130	5 184 757	406 047
Other liabilities	1 435 675	7 755	62 237	325
Total liabilities	48 703 186	132 885	5 246 994	406 372
Net position	(5 740 129)	11 998	859 001	(170 641)

Foreign currency position as at 31 December 2017

Un

Underlying engages				
Underlying currency	ZAR	GBP	EUR	Other foreign currencies in US\$
Assets Balances with banks and cash Loans and advances to customers Other assets Equity investments	46 289 976 690 293 3 511 608	50 770 192 334 46 453	78 789 8 179 444 442 723 120 359	137 385 778 - -
Total assets Liabilities	50 491 877	289 557	8 821 315	138 163
Deposits Other liabilities Total liabilities	28 938 631 141 486 <b>29 080 117</b>	107 999 15 829 <b>123 828</b>	8 185 928 8 184 <b>8 194 112</b>	179 931 306 <b>180 237</b>
Net position	21 411 760	165 729	627 203	(42 074)



### **FINANCIAL RESULTS**

FOR THE YEAR ENDED 31 DECEMBER 2018

CONVENIENCE



@cbzholdings
 @cbzholdings
 cbzholdings



BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

### 31 Operational risk

This is the potential for loss arising from human error and fraud, inadequate or failed internal processes, systems failure, non-adherence to procedure or other external sources that result in the compromising of the Bank's revenue or erosion of the Bank's statement of financial position value.

### 31.1 Operational risk management framework

CBZ Bank Risk Management Committee exercises adequate oversight over operational risks across the Bank with the support of the Board as well as business and functional level committees. CBZ Bank Risk Management is responsible for setting and approval of Bank Operational Policies and maintaining standards for operational risk.

The Bank Board Audit Committee through Internal Audit function as well as Bank Enterprise Wide Governance and Compliance perform their independent reviews and assurances under processes and procedures as set under policies and procedure manuals. On the other hand, the Bank Risk Management and Bank IT Departments with assistance from the Organization and Methods Department within Group Human Resources ensure that processes, procedures and control systems are in line with variables in the operating environment.

### 31.2 Strategic risk

This is the risk that arises where the Bank's strategies may be inappropriate to support its long term corporate goals due to underlying inadequate strategic planning process, weak decision making process as well as weak strategic implementation

To mitigate this risk, the Bank's Board and Management teams craft the strategy which is underpinned to the Bank's corporate goals. Approval of the strategy is the responsibility of the Board whilst implementation is carried out by Management. On the other hand strategy and goal congruency is reviewed monthly by management and quarterly by the Board.

### 31.3 Regulatory risk

Regulatory risk is defined as the failure to comply with applicable laws and regulations or supervisory requirements, or the exclusion of provisions of relevant regulatory requirements out of operational procedures. This risk is managed and mitigated through the Bank Board Risk Management Committee and the Bank Enterprise Wide Governance and Compliance unit which ensures that

- Comprehensive and consistent compliance policies and procedures exist covering the Bank:
- A proactive and complete summary statement of the Bank's position on ethics and compliance exists; reporting structure of the Bank Enterprise Wide Compliance Function exists that ensures independence and
- effectiveness; and that
- Yearic compliance and awareness training targeting employees in compliance sensitive areas is carried out.

### 31.4 Reputation risk

This is the risk of potential damage to the Bank's image that arises from the market's perception of the manner in which the Bank packages and delivers its products and services as well as how staff and management conduct themselves. It also relates to the Bank's general business ethics. This can result in loss of earnings or adverse impact on market capitalisation as a result of stakeholders adopting a negative view to the Bank and its actions. The risk can further arise from the Bank's inability to address any of its other key risks. This risk is managed and mitigated through:

- Continuous improvements of the Bank's operating facilities to ensure that they remain within the taste of the Bank's various stakeholders;
- Ensuring that staff subscribe to the Bank's code of conduct, code of ethics and general business ethics and that; Stakeholders' feedback systems that ensures proactive attention to the Bank's reputation management.

### 31.5 Money laundering risk

This is the risk of financial or reputational loss suffered as a result of transactions in which criminal financiers disquise the origin of funds they deposit in the Bank and then use the funds to support illegal activities. The Bank manages this risk through

- Adherence to Know Your Customer Procedures:
- Effective use of compliance enabling technology to enhance anti-money laundering program management,
- communication, monitoring and reporting;
- Development of early warning systems; and Integration of compliance into individual performance measurement and reward structures.

### 31.6 Risk and Credit Ratings

### 31.6.1 External Credit Rating

Rating Agent	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Global Credit Rating Co.(Short Term)	A1-	A1-	A1-	A1	A1	A1		-	-	-		-
Global Credit Rating Co. (Long Term)	Α	Α	Α	Α	A+	A+	A+	A+	Α	Α	Α	A+

No short-term ratings were provided by the rating agent from 2007 to 2012.

### 31.6.2 Reserve Bank of Zimbabwe Ratings

### CAMELS RATING MATRIX - 31 December 2018 RBZ ONSITE EXAMINATION

		Composite	Capital Adequacy	Asset Quality	Management	Earnings	Liquidity	Sensitivity to market risk
CBZ Bank Limited	1	2	1	3	2	2	2	2
<b>Key</b> 1. Strong	2. Satisfa	actory	3 Fair	4	I. Substandard		5. Weak	

### **32. CAPITAL MANAGEMENT**

The Bank adopted the Bank Internal Capital Adequacy Assessment Policy (ICAAP) which enunciates CBZ Bank's approach, assessment and management of risk and capital from an internal perspective that is over and above the minimum regulatory rules and capital requirements of Basel II. The primary objective of the Bank's capital management is to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and maximize shareholder value. ICAAP incorporates a capital management framework designed to satisfy the needs of key stakeholders i.e. depositors, regulators, rating agencies who have specific interest in its apital adequacy and optimal risk taking to ensure its going concern status (solvency) . The focus is also targeted at meetin the expectations of those stakeholders i.e. shareholders, analysts, investors, clients and the general public who are interested in looking at the profitability of the Bank vis-à-vis assumed levels of risk (risk versus return). It is important to highlight that CBZ Bank has three levels of capital and other components that are measured and managed simultaneously:

- Economic capital, and Available book capital.

### 32.1 **Capital Adequacy**

The capital adequacy is calculated in terms of the guidelines issued by the Reserve Bank of Zimbabwe.

AUDITED

	31 DEC 2018 US\$	31 DEC 2017 US\$
Risk weighted assets	599 925 665	740 090 523
nisk weighted assets	333 323 003	740 090 323
Total qualifying capital	172 375 756	180 285 924
Tier 1 Share capital Share premium Revenue reserves Exposures to insiders Deferred tax asset Total core capital Less transfer to Tier 3  Tier 2 Revaluation reserve	5 118 180 16 721 711 152 400 726 (26 782 991) (35 696 359) 111 761 267 (21 688 954) 90 072 313	5 118 180 16 721 711 153 875 556 (17 078 054) (19 420 333) 139 217 060 (20 701 028) 118 516 032
Fair value reserve General provisions Deferred tax asset	2 934 705 7 499 071 35 696 359 <b>60 614 489</b>	9 251 132 19 420 333 <b>41 068 864</b>
Tier 3 Capital allocated for market risk Capital allocated to operations risk	327 360 21 361 594 <b>21 688 954</b>	158 762 20 542 266 <b>20 701 028</b>
Capital adequacy	28.73%	24.36%
-Tier 1 -Tier 2 -Tier 3	15.01% 10.10% 3.62%	16.01% 5.55% 2.80%

Regulatory capital consists of Tier 1 capital which comprises share capital, share premium and revenue reserves including current year profit. The other component of the regulatory capital is Tier 2 capital, which includes general provisions and revaluation reserves. The regulated minimum capital base required by the Central Bank is US\$25 million with a tier 1 ratio of 8% and a total capital adequacy ratio of 12%

### **CONTINGENCIES AND COMMITMENT** 33.

### 33.1 Compliance matter

CBZ Bank Limited is co-operating in ongoing investigations by the Office of Foreign Asset Contol (OFAC) regarding historical transactions involving a party that was subject to OFAC economic sanctions. Based on the facts currently known, it is not practicable at this time for CBZ Bank to determine the terms on which the ongoing investigations will be resolved, or the timing of such resolution, or for CBZ Bank to estimate reliably the amounts or range of possible amounts of any fines and /or penalties which could be significant.

### 34. **CORPORATE GOVERNANCE STATEMENT**

The quality of corporate governance practices is becoming an increasingly important factor in maintaining market confidence. The Bank is committed to and supports the principles contained in the Reserve Bank of Zimbabwe (RBZ) Corporate Governance Guideline No. 01-2004/BSD, as well as the King III Code which is an internationally regarded benchmark in Corporate Governance.

### **DISCLOSURE POLICY** 35

The Board is aware of the importance of balanced and understandable communication of the Bank's activities to stakeholders and strives to clearly present any matters material to a proper appreciation of the Bank's position. The interests and concerns of stakeholders are addressed by communicating information in a timely manner.

The Directors foster a mutual understanding of objectives shared between the Bank and its institutional shareholders by meeting with and making presentations to them on a regular basis. The Board welcomes and encourages the attendance of private shareholders at general meetings and gives them the opportunity to have questions addressed

The Bank endeavours to ensure, through its regular public dissemination of quantitative and qualitative information that analysts' estimates are in line with the Bank's own expectations. The Bank does not confirm or attempt to influence analysts' opinions or conclusions and does not express comfort with analysts' models and earnings

### 37. **EVENTS AFTER THE REPORTING PERIOD**

Subsequent to the Bank's 31 December 2018 reporting date, on 22nd of February 2019, the Government of Zimbabwe issued Statutory Instrument (S.I) 33 of 2019 as an amendment to the Reserve Bank of Zimbabwe Act. It introduced a new currency called the RTGS Dollar and also specified, that for accounting and other purposes, all assets and liabilities, that were immediately before the effective date, valued in United States Dollars (other than assets and liabilities referred to in section 44C (2) of the Reserve Bank of Zimbabwe Act) shall on and after the effective date be deemed to be values in RTGS dollars at a rate of one-to-one to the United States Dollar. In essence, the Statutory instrument became prescriptive to the accounting treatment otherwise under the ambit of International Accounting Standard (IAS) 21 (The effects of changes in Foreign Exchange Rates).

On the same day, The Exchange Control Directive RU 28 of 2019 was issued and it introduced an interbank market for the RTGS Dollar and the USD as well as other existing currencies in the multi-currency system. The exchange rate between the USD and newly introduced RTGS Dollar was set at USD1: RTGS\$2.5.

The Directors are of the view that the requirement to comply with the Statutory Instrument and the guidance issued by the Public Accountants and Auditors Board on 21 March 2019) has created inconsistencies with International Accounting Standard (IAS) 21 (The effects of changes in Foreign Exchange Rates) and International Accounting Standard (IAS) 10 (Events after the reporting date). This has resulted in the accounting treatment adopted by the Bank in the 2018 Financial Statements being different from that which the Directors would have adopted if the Bank had been able to fully comply with IFRSs.

The impact on the 2018 Statement of Financial Position (which is based on the assumption of parity and interchangeability between the USD and RTGS balances) of applying different exchange rates and reporting in the RTGS \$ is shown below

### STATEMENT OF FINANCIAL POSITION **Total RTGS \$** Tota **Total RTGS \$** Total RTGS \$ **Total RTGS \$ Total US\$ Total US\$** Translated at Translated at Assets. Monetary Translated at Translated at ionetary Assets Assets/ a rate of a rate of a rate of a rate of US\$1:RTGS\$1 US\$1:RTGS\$2.5 US\$1:RTGS\$4 US\$1:RTGS\$5 Nostro FCA USE stro FCA USD **ASSETS** Balances with banks and cash 312 574 067 47 017 816 359 591 883 430 118 607 500 645 331 547 663 147 59 105 859 59 105 859 59 105 859 59 105 859 59 105 859 Money market assets 1 241 579 206 1 241 579 206 1 241 579 206 1 241 579 206 1 241 579 206 Financial securities 378 183 222 363 009 717 6 069 402 369 079 119 387 287 325 393 356 727 Loans and advances to custon 4 074 093 313 472 4 387 565 4 857 773 5 327 981 5 641 453 Equity investments 31 858 170 146 809 986 215 781 077 261 761 804 Other assets 45 980 727 77 838 897 895 211 895 211 895 211 895 211 895 211 Current tax receivable 1 337 595 1 337 595 1 337 595 1 337 595 Intangible assets 1 337 595 7 010 000 7 010 000 17 525 001 Investment properties 28 040 001 35 050 002 38 094 000 13 274 238 51 368 238 108 509 238 165 650 238 203 744 238 Property and equipment 35 696 359 35 696 359 35 696 359 35 696 359 35 696 359 Deferred taxation TOTAL ASSETS 53 087 218 2 641 346 183 2 063 404 515 91 398 199 2 207 889 932 2 424 618 057 2 785 831 601 LIABILITIES 1 918 701 124 1 988 692 716 2 093 680 104 2 198 667 492 2 268 659 084 Deposits 69 991 592 27 368 096 Other liabilities 169 444 27 537 540 28 045 875 28 215 319 27 791 708 1 946 069 220 **EQUITY** Share capital 5 118 180 5 118 180 5 118 180 5 118 180 5 118 180 16 721 711 16 721 711 16 721 711 16 721 711 16 721 711 Share premium Revaluation reserve 14 484 354 14 484 354 14 484 354 14 484 354 14 484 354 152 400 726 152 400 726 152 400 726 152 400 726 152 400 726 Revenue reserves 297 297 526 111 486 572 222 973 144 Foreign currency translation res 2 934 705 2 934 705 2 934 705 2 934 705 2 934 705 Fair value reserve **TOTAL EQUITY** 191 659 676 191 659 676 303 146 248 414 632 820 488 957 202 TOTAL LIABILITIES AND EQUITY 2 137 728 896 2 207 889 932 2 424 618 060 2 641 346 187 2 785 831 605 169 444





Profit for the year

Other comprehensive income

Total comprehensive income

TOTAL EQUITY AND LIABILITIES

NET INCREASE IN CASH AND CASH EQUIVALENTS

Cash and cash equivalents at the beginning of the year

CASH AND CASH EQUIVALENTS AT END OF THE YEAR

@cbzholdings
 @cbzholdings
 cbzholdings

### **AUDITED**

### **FINANCIAL RESULTS**

FOR THE YEAR ENDED 31 DECEMBER 2018

BANKING | INSURANCE | ASSET MANAGEMENT | PROPERTY INVESTMENT | MORTGAGE FINANCE

3 704 157

3 704 157

8. 8.1

8.2

9.

10.

19

1 681 266

2 091 351 3 772 617

(2 426 413)

3 772 617

1 346 204

23 197 933

4 373 484

4 373 484

27 194 918



STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR	ENDED 31 DECEMBE	R 2018		
	Notes	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$	1.
Gross written premium		11 108 388	10 094 396	
Reinsurance premium		(340 832)	(477 265)	2.
Net written premium		10 767 556	9 617 131	
Unearned premium movement	12.1	(157 406)	374 268	
Net earned premium		10 610 150	9 991 399	
Net commission	2	(903 036)	(1 044 445)	
Net claims	3	(3 056 404)	(3 272 623)	3.
Underwriting profit		6 650 710	5 674 331	
Operating expenditure	4	(3 187 055)	(3 428 145)	
Transfer to annuity reserve		(31 526)	-	
Expected credit loss		(188 392)	75 704	
Operating profit		3 243 737	2 321 890	4.
Investment income	5	1 149 079	1 390 978	٦.
Profit before taxation		4 392 816	3 712 868	
Taxation	6	(19 332)	(8 711)	

STATEMENT OF FINANCIAL POSITION  AS AT 31 DECEMBER 2018						
	Notes	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$			
ASSETS						
Current assets Cash and cash equivalents Money market assets Financial securities Equity investments Insurance contract assets Other receivables Current tax receivables	7 8 9	1 346 204 10 423 545 3 362 417 4 555 564 616 972 71 053 43 20 375 798	3 772 617 11 180 856 1 785 703 897 799 613 801 315 533 9 779 18 576 088			
Non-current assets Intangible assets Property and equipment Investment properties	10 11	246 211 1 933 908 4 639 000 6 819 120	384 705 847 251 3 389 889 <b>4 621 845</b>			
TOTAL ASSETS		27 194 918	23 197 933			
EQUITY AND LIABILITIES  Liabilities						
Life fund Investment contract liabilities Other payables	12 13 14	1 593 605 2 393 424 2 047 871 <b>6 034 900</b>	1 465 928 1 806 934 2 210 493 <b>5 483 355</b>			
Equity Share capital Share premium Revenue reserves	15	2 1 388 012 19 772 004 21 160 018	2 1 388 012 16 326 564 17 714 578			

	MENT OF CHAN THE YEAR ENDED 31			
	Share capital US\$	Share premium US\$	Revenue reserves US\$	Total US\$
Audited 31 December 2017 Opening balance Total comprehensive income Dividend paid Closing balance	2	1 388 012	13 466 083	14 854 097
	-	-	3 704 157	3 704 157
	-	-	(843 676)	(843 676)
	2	1 388 012	<b>16 326 564</b>	17 714 578
Audited 31 December 2018 Opening balance Total comprehensive income Dividend paid Closing balance	2	1 388 012	16 326 564	17 714 578
	-	-	4 373 484	4 373 484
	-	-	(928 044)	(928 044)
	2	1 388 012	<b>19 772 004</b>	<b>21 160 018</b>

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2018				
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$	Disposa Closing Net Boo	
CASH FLOWS FROM OPERATING ACTIVITIES			12.	
Profit before taxation Non cash items: Depreciation Amortisation Unearned premium movement Impairment of property and equipment Claims incurred but not reported Unearned commission on reinsurance premium movement	4 392 816 76 147 138 493 157 406 (61 255) (24 893)	3 712 868 85 555 168 852 (374 268) 20 887 (4 796) 125 786	12.1	
Fair value adjustment on investment properties Revaluation on property and equipment Fair value adjustment on financial instruments Loss on sale of property and equipment Annuity reserve movement Credit loss expense Operating profit before changes in operating assets and liabilities	(215 711) 48 928 (189 142) 5 598 31 526 188 392 4 548 305	(553 659) (78 810) (75 704) 3 026 711	12.2	
Changes in operating assets and liabilities Other receivables Insurance contract assets Other payables Money market assets Financial securities Life assurance investment contract liabilities	243 261 (165 116) (162 622) 757 135 (1 576 873) 586 490 (317 725)	(246 638) (280 366) 1 106 711 3 184 059 (1 785 703) 289 813 <b>2 267 876</b>	13. 13.1	
Corporate tax paid  Net cash inflow from operating activities	(9 596) <b>4 220 984</b>	(9 972) <b>5 284 615</b>	13.2	
CASH FLOWS FROM INVESTING ACTIVITIES Net change in investment Purchase of property and equipment Proceeds on disposal of property and equipment Purchase of intangible assets Purchase of investment properties Net cash outflow from investing activities	(3 468 623) (1 217 808) 478 (1 033 400) (5 719 353)	(818 989) (688 384) - (10 070) (1 242 230) (2 759 673)	14.	
CASH FLOWS FROM FINANCING ACTIVITIES Dividends paid Net cash outflow from financing activites	(928 044) <b>(928 044</b>	(843 676) <b>(843 676)</b>	15.	

	NOTES TO THE FINANCIAL STA FOR THE YEAR ENDED 31 DECEMBE		
1.	INCORPORATION AND ACTIVITES		
	The company offers life insurance services and is incorporated in Zimbabwe.		
		AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017
2.	NET COMMISSION		
	Commission paid Commission received Deferred acquistion cost	1 028 523 (100 594) (24 893) <b>903 036</b>	1 021 607 (102 948) 125 786 1 044 445
3.	NET CLAIMS		
	Gross claims paid Claims received from reinsurance Incurred but not reported provision movement Gross outstanding claims	2 229 159 (21 874) (61 255) 910 374 <b>3 056 404</b>	3 657 710 (380 291) (4 796) - 3 272 623
4.	OPERATING EXPENDITURE		
	Administration expenses Management fees Audit fees Depreciation Amortisation of intangible assets Staff costs	1 701 673 - 26 987 76 148 138 493 1 243 754 3 187 055	1 261 897 208 828 29 315 85 555 168 852 1 673 698 3 428 145
	Directors' remuneration (included in staff costs) Fees for services as Directors Pension for past and present directors Salaries and other benefits	36 386 52 623 519 980 <b>608 989</b>	41 810 52 238 518 840 <b>612 888</b>
5.	INVESTMENT INCOME	000 303	012 000
	Short term money market interest Interest on bank balances Revaluation of property and equipment Fair value adjustment on equities Fair value adjustment on investment properties Loss on disposal of fixed assets Other income	726 611 1 168 (48 928) 189 142 215 711 (5 598) 70 973 1 149 079	717 682 1 302 78 810 553 659 39 525 1 390 978
6.	TAXATION		
	The following constitutes the major components of tax expense recognised in the st	tatement of comprehens	sive income.
	Current income tax	19 332	8 711
6.1	TAX RATE RECONCILIATION	%	%
	Notional tax Aids levy Permanent differences Effective tax rate	25.00 0.75 (25.31) <b>0.44</b>	25.00 0.75 (25.52) <b>0.23</b>
7.	CASH AND CASH EQUIVALENTS Cash at bank	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
	CASTI AL DATIK	1 340 204	3772017

Notional tax Aids levy Permanent differences Effective tax rate	25.00 0.75 (25.31) 0.44	25.0 0.7 (25.5 <b>0.</b> 2
	AUDITED 31 DEC 2018 US\$	AUDITE 31 DEC 201 US
CASH AND CASH EQUIVALENTS Cash at bank	1 346 204	3 772 61
MONEY MARKET INVESTMENTS		
Money market assets: Loans and receivables	10 423 545	11 180 85
Maturity analysis Less than 3 month Between 3 months and 6 months Between 6 months and 1 year Less expected credit loss	6 366 383 909 024 3 148 314 (176)	8 735 32 167 25 2 278 28
INSURANCE CONTRACTS ASSETS Reinsurance unearned premium reserve Reinsurance receivables Deferred acquisition costs Premium receivables Suspended premium Credit loss provision	10 423 545 4 395 258 202 720 639 404 (42 967) (186 838) 616 972	11 180 85 2 80 177 82 491 11 (57 94
INTANGIBLE ASSETS	010072	01000
Computer Software		
Cost Opening balance Additions Impairment Closing balance	882 107 - - 882 107	886 11 10 07 (14 07 <b>882 1</b> 0
Amortisation Opening balance Charge for the year Closing balance	497 402 138 493 <b>635 895</b>	328 55 168 85 <b>497 4</b> 0
Carrying amount at end of the year	246 212	384 70

11. PROPERTY AND EQUIPMEN	T					
	Motor vehicles US\$	Buildings US\$	Computers furniture and other equipment US\$	Work in Progress	Audited 31 Dec 2018 US\$	Audited 31 Dec 2017 US\$
Cost Opening balance Additions Disposals Transfers (PPE inter categories) Write-offs Impairment on property and equipment Closing balance	138 879 65 810 - - - 204 689	1 700 000	439 189 (28 115) - - - 411 074	663 133 1 151 998 - (1 700 000) - (48 928) 66 203	1 241 201 1 217 808 (28 115) — — — (48 928) 2 381 966	566 981 688 384 - (14 164) 1 241 201
Accumulated depreciation Opening balance Charge for the year Write-offs Disposals Closing balance	88 847 19 984 - - 108 831	- - -	305 103 56 163 - (22 039) <b>339 227</b>	- - - -	393 950 76 147 — (22 039) <b>448 058</b>	315 750 85 555 (7 355) <b>393 950</b>
Net Book Value	95 858	1 700 000	71 847	66 203	1 933 908	847 251
12. LIFE FUND		Unearned premiu		IRNR	Annuity	Total

<b>12.</b> 12.1	LIFE FUND  Movement in Life fund	reserve US\$	IBNR US\$	reserve US\$	Total US\$
12.1	Opening balance 1 January 2017 Transfer to income Closing balance at 31 Dec 2017 Transfer from / (to) income Closing balance at 31 Dec 2018	1 313 343 (374 268) 939 075 157 406 1 <b>096 481</b>	531 649 (4 796) 526 853 (61 255 <b>465 598</b>	31 526 31 <b>526</b>	1 844 992 (379 064) 1 465 928 127 677 <b>1 593 605</b>
				AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
12.2	Life fund liabilities are supported	by the following net assets:			

	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Life fund liabilities are supported by the following net assets: Money market assets Prescribed assets investment property Listed equity investments	509 420 301 200 447 624 335 361 1 <b>593 60</b> 5	874 418 153 541 397 383 40 586 <b>1 465 928</b>
INVESTMENT CONTRACT LIABILITIES		
Investment contract movement Opening balance Interest on investment fund Fund management fees Investments from clients Withdrawals by clients Closing balance	1 806 934 76 910 (41 212) 1 064 404 (513 612) 2 393 424	1 517 121 76 067 (23 501) 906 391 (669 144) 1 806 934
Investment contract liabilities are supported by the following net assets: Money market assets Prescribed assets Cash and cash equivalents Listed equity investments	1 321 034 708 394 139 937 224 059 2 393 424	717 827 715 212 249 204 124 691 <b>1 806 934</b>
OTHER PAYABLES Inter-company Sundry payables Prepaid premium debtors	24 047 1 346 035 677 789 <b>2 047 87</b> 1	298 480 1 262 324 649 689 <b>2 210 493</b>
SHARE CAPITAL		
Authorised share capital 20 000 ordinary shares of US\$1 each	20 000	20 000
Issued share capital	20 000	
2 ordinary shares of US\$1 each	2	2



FOR THE YEAR ENDED 31 DECEMBER 2018







Other comprehensive income

Total comprehensive income

**TOTAL LIABILITIES AND EQUITY** 

7 661 017

6 103 810

1 004 022

1 760 236

454 217

1 004 022



1 249 654

4 999 105

3 723 170

613 969

### STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2018

	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Gross written premium Reinsurance premium Net written premium Unearned premium movement Net earned premium Net commission Net claims Technical result Operating expenditure Impairment loss Under writing profit Other income Profit before taxation Taxation Profit for the year Other comprehensive income for the year	13 154 133 (6 404 568) 6 749 565 (498 867) 6 250 698 (134 121) (3 374 025) 2 742 552 (2 511 734) 12 952 243 770 113 975 357 745 199 186 556 931	10 435 729 (4 853 094) 5 582 635 12 876 5 595 511 (49 372) (2 295 737) 3 250 402 (1 903 564) (234 457) 1 112 381 1 422 678 2 535 059 (155 307) 2 379 752
Basic earnings per share (cents)	35.65	152.32
Diluted earnings per share (cents)	35.65	152.32

### STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2018 **AUDITED AUDITED** 31 DEC 2018 31 DEC 2017 US\$ US\$ ASSETS Cash and cash equivalents Money market assets 1 760 236 1 004 022 2 413 436 219 961 387 439 4 749 315 283 549 359 620 Other assets Tax receivable Insurance receivables 3 571 866 1 676 585 Insurance contract assets: Reinsurance receivables 504 331 430 764 1 331 003 570 243 334 782 408 961 Reinsurance outstanding claims Deferred acquisition costs

Reinsurance unearned premium reserve Financial assets at fair value through profit or loss Investment properties Property and equipment Deferred tax asset TOTAL ASSETS	2 024 187 1 573 993 135 000 2 191 894 474 558 17 158 147	1 347 936 1 351 846 135 000 868 892 265 169 13 216 441
EQUITY AND LIABILITIES		
LIABILITIES Other payables Insurance contract liabilities: Reinsurance payables Gross outstanding claims Incurred but not yet reported claims Unearned commission reserve Gross unearned premium reserve	456 812 1 324 675 2 296 376 573 983 528 020 4 317 264	457 215 747 363 835 705 375 554 353 084 3 142 147
Total liabilities	9 497 130	5 911 068
EQUITY Share capital Share premium Retained earnings Total equity	78 116 1 479 091 6 103 810 <b>7 661 017</b>	78 116 1 479 091 5 748 166 <b>7 305 373</b>
TOTAL EQUITY AND LIABILITIES	17 158 147	13 216 441

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018 Share Share Retained capital premium earnings **Total** US\$ US\$ US\$ US\$ Audited 31 December 2017 5 108 609 1 479 091 3 551 402 78 116 Dividends paid (182988)(182988)2 379 752 Total comprehensive income 2 379 752 78 116 1 479 091 5 748 166 7 305 373 Closing balance Audited 31 December 2018 1 479 091 5 748 166 7 305 373 78 116 Opening balance Dividends paid (201 287) (201 287) Total comprehensive income 556 931 556 931

78 116

1 479 091

Closing balance

Cash and cash equivalents at the beginning of the year

Balances with banks and cash at end of the year

STATEMENT OF CASH FLO	) W S	
FOR THE YEAR ENDED 31 DECEMBE		
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
Profit before taxation Non cash items: Depreciation Amortisation Derecognition of intangible assets Impairment of other assets Fair value adjustment-investment property Fair value adjustment-listed investments Unearned premium reserve movement Deferred commission movement Incurred but not yet reported claims provision Profit on disposal of property and equipment Foreign exchange gains Impairement loss Allowance for credit loss - financial instruments Cash flow before changes in operating assets and liabilities	357 745  93 408  50 200 2 751 154 162 498 867 13 655 198 429 7 576 (6 046) 13 129 178 1 384 054	2 535 059  53 837 16 900 (38 675) (6 660) 10 000 (1 153 210) (12 876) 67 118 237 136 234 457
Changes in operating assets and liabilities Decrease in inventory Increase in receivables Decrease in money market assets Decrease /(increase) in payables  Tax paid Cash utilised in operating activities	(2 965 070) 2 335 879 2 089 434 2 844 297 (38 022) 2 806 275	2 000 (15 180) 1 671 593 (1 563 465) <b>1 852 220</b> (569 805) <b>1 282 415</b>
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property and equipment Investment property Proceeds on disposal of property and equipment Purchase of intangible assets Purchase of investments Net cash utilised in investing activities	(1 473 746) (2 751) 832 (376 309) (1 851 974)	(728 992) - 3 361 (16 900) 190 000 (552 531)
CASHFLOWS FROM FINANCING ACTIVITIES Dividend paid	(198 087)	(180 079)
Net cash proceeds generated from financing activities	(198 087)	(180 079)
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	756 214	549 805

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  FOR THE YEAR ENDED 31 DECEMBER 2018			
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$	
Revenue Operating expenditure	3 970 823 (2 243 232)	2 923 649 (2 056 298)	
Profit before taxation	1 727 591	867 351	
Taxation	(477 937)	(253 382)	
Profit for the year after taxation	1 249 654	613 969	

STATEMENT OF FINANCIAL POSITION  AS AT 31 DECEMBER 2018				
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$		
ASSETS Balances with banks and cash Money market assets Equity investments Other assets Investment property Intangible assets Property and equipment Deferred taxation TOTAL ASSETS	1 016 729 1 047 127 257 531 652 603 1 830 000 7 613 101 227 86 275 4 999 105	505 988 1 704 679 252 299 919 786 90 000 7 704 202 630 40 084 3 723 170		
LIABILITIES Current taxation Other liabilities Provisions TOTAL LIABILITIES  EQUITY Share capital Share premium Revenue reserves TOTAL EQUITY	106 655 8 895 435 337 <b>550 887</b> 63 005 1 924 944 2 460 269 <b>4 448 218</b>	18 055 62 451 382 703 <b>463 209</b> 63 005 1 924 944 1 272 012 <b>3 259 961</b>		

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018				
	Share capital US\$	Share premium US\$	Revenue reserves US\$	Total US\$
Audited 31 December 2017				
Opening balance	63 005	1 924 944	658 043	2 645 992
Total comprehensive income	-	-	613 969	613 969
Closing balance	63 005	1 924 944	1 272 012	3 259 961
Audited 31 December 2018				
Opening balance	63 005	1 924 944	1 272 012	3 259 961
Total comprehensive income	-	-	1 249 654	1 249 654
Dividend paid	-	-	(61 397)	(61 397)
Closing balance	63 005	1 924 944	2 460 269	4 448 218

# STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2018		
	AUDITED 31 DEC 2018 US\$	AUDITED 31 DEC 2017 US\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation Non cash items:	1 727 591	867 351
Fair value adjustment	96 915	44 366
Depreciation and amortisation	38 552	48 653
Loss on sale of property and equipment	267	902
Impairment of assets	3 122	19 686
Operating cash inflow before changes in operating assets and liabilities	1 866 447	980 958
<b>0</b>		
Changes in operating assets and liabilities	657 516	220 479
Money market assets Equity investments	(42 147)	(293 651)
Investment properties	(1 718 645)	(293 651)
Advances	(1710043)	12 907
Other assets	267 183	(195 303)
Other liabilities	(53 556)	(20 705)
Provisions	52 634	88 168
	(837 015)	(188 105)
Corporate tax paid	(435 528)	(246 259)
Net cash inflow from operating activities	593 904	546 594
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds on disposal of property and equipment	506	704
Purchase of property and equipment	(14 681)	(94 298)
Purchase of intangible assets	(7 591)	(1 841)
Net cash outflow from investing activities	(21 766)	(95 435)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid	(61 397)	_
Net cash outflow from financing activities	(61 397)	-
	(21221)	
NET INCREASE IN BALANCES WITH BANKS AND CASH	510 741	451 159
Balances with banks and cash at the beginning of the year	505 988	54 829
BALANCES WITH BANKS AND CASH AT END OF THE YEAR	1 016 729	505 988
BALANCES WITH BANKS AND CASH AT END OF THE YEAR  0	1 010 729	JUD 900